

## Oragenics, Inc.

Reports Q2. Expect Q3/Q4 IND filing for its COVID-19 vaccine. Key upcoming development milestones should drive stock. Raising P/T to \$2.25.

**Reports Q2:** Oragenics recently (on August 9) reported its Q2 2022 (ending June) results. Net loss was \$4.0 million or EPS of (0.03) compared with our estimates of (0.04). There was no guidance or consensus estimates. Oragenics is a clinical stage drug development company so it generates minimal revenue.

**Operating expenses:** Operating expenses were \$4.1 million, down from Q1 2022's \$6.1 million as it had lower pre-clinical development activities.

No guidance: Management did not provide forward guidance.

**Estimate change**: We are slightly adjusting our 2022 EPS estimate to \$(0.18) from \$(0.19).

**Focused on the Terra CoV-2 vaccine candidate:** The company is focused on its Terra CoV-2 immunization vaccine candidate to combat the novel coronavirus pandemic. The company holds a nonexclusive intellectual property license from the National Institutes of Health (NIH) to the prefusion stabilized spike protein vaccine candidate. The stabilizing of the spike protein in the pre-fusion state may permit the number of immunogenic centers to be increased. This could allow for greater antibody binding, and improved immunogenic responses.

Large market potential: COVID-19 has infected ~95 million in the U.S. and has been attributed to over 1 million deaths in the 2.5 years since it was discovered in the U.S. Although there are 3 vaccines currently approved for use in the U.S. (Pfizer, Moderna, J&J), we believe there are a large market opportunity for more as the coronavirus may be a persistent ongoing virus.

**Terra CoV-2 vaccine benefits:** The company believes its vaccine has several advantages: 1) The NIH-created stabilized pre-fusion spike protein. Using the stabilized pre-fusion spike protein antigen should lead to a greater immune response as measured by neutralizing antibody titers. 2) Access to a novel rationally designed adjuvant. Its Terra CoV-2 vaccine should provide long lasting protection from the SARS-CoV-2 virus with only one or two doses, with a more rapid immune response compared to vaccines developed without the inclusion of an adjuvant. 3) Standard vaccine storage and distribution conditions.

**IND expected in Q3/Q4 2022:** We expect the company to file an IND (Investigational New Drug) application with the FDA for its Terra CoV-2 vaccine candidate in Q3/Q4 2022. The company expects to file an IND application for NT-CoV2-1 following the availability of the final GLP toxicology report (which it has already concluded and top-line interim data is expected in Q3) for inclusion in the IND.

**New CEO:** In June, the company appointed Kimberly Murphy, a Board member, as CEO. Ms. Murphy brings more than 25 years of vaccine industry experience at leading pharmaceutical companies.

**Balance sheet:** As of Q2, the company has \$18 million in cash. We believe the company has enough cash into early 2023.

**Positive high risks versus high rewards:** Oragenics's vaccine still have long development and commercialization (late 2023 at the earliest) challenges ahead, but we believe the ~billion dollars market potential presents high rewards for the risks.

**Maintaining BUY:** We are maintaining our BUY rating, but raising our 12-month price target to \$2.25 from \$2.00 which is based on an NPV analysis. This represents significant upside from the current share price. We believe this valuation appropriately balances out the company's high risks with the company's high growth prospects and large upside opportunities.

#### **Company Description**

Based in Tampa, FL, Oragenics is focused on the Terra CoV-2 vaccine candidate for coronavirus pandemic and development of treatments for novel antibiotics against infectious diseases.

United States Healthcare

August 16, 2022

Edward Woo, CFA (561) 327-9435 ewoo@ascendiant.com

#### Stock Data

Exchange:	NYSE
5	
52-week Range:	\$0.22 – 0.77
Shares Outstanding (million):	116
Market cap (\$million):	\$44
EV (\$million):	\$26
Debt (\$million):	\$0
Cash (\$million):	\$18
Avg. Daily Trading Vol. (\$million):	\$0.3
Float (million shares):	113
Short Interest (million shares):	2
Dividend, annual (yield):	\$0 (NA%)

#### Revenues (US\$ million)

	<u>2022E</u> <u>(Cur.)</u>	<u>2022E</u> (Old)	<u>2023E</u> (Cur.)	<u>2023E</u> (Old)
Q1 Mar	0A		OE	
Q2 Jun	0A	0E	0E	
Q3 Sep	0E		0E	
Q4 Dec	<u>0E</u>		<u>0E</u>	
Total	0E		0E	
EV/Revs	N/A		N/A	

#### Earnings per Share (pro forma)

	<u>2022E</u> (Cur.)	<u>2022E</u> (Old)	<u>2023E</u> (Cur.)	<u>2023E</u> (Old)
	<u>(Cur.)</u>	<u>(Old)</u>	<u>(cur.)</u>	<u>(Oiu)</u>
Q1 Mar	(0.05)A		(0.05)E	
Q2 Jun	(0.03)A	(0.04)E	(0.05)E	
Q3 Sep	(0.05)E		(0.05)E	
Q4 Dec	<u>(0.05)E</u>		<u>(0.05)E</u>	
Total	(0.18)E	(0.19)E	(0.18)E	
P/E	N/A		N/A	

#### Important Disclosures

Ascendiant Capital Markets LLC seeks to do business with companies covered by its research team. Consequently, investors should be aware that the firm may have a conflict of interest that could affect the objectivity of this report. Investors should consider this report as only a single factor in making an investment decision.

For analyst certification and other important disclosures, refer to the Disclosure Section, located at the end of this report, beginning on page 13.

### Rating: BUY

COMPANY

**UPDATE** 

Ticker:	OGEN
Price:	\$0.38
Target:	
(fr	om \$2.00)



### Exhibit 1: Oragenics Inc. Investment Highlights (as of November 2021)

**Oragenics** is a development-stage company dedicated to fighting infectious diseases, including coronaviruses and multidrug-resistant organisms

Lead product is Terra CoV-2, a vaccine candidate to prevent COVID-19

- · Gained access to multiple enabling technologies
- · Focusing on intranasal vaccine due to medical need and potential for differentiation

**Lantibiotics research program** features a novel class of antibiotics to address infectious diseases that have developed resistance to commercial antibiotics



### Lead Asset: NT-CoV2-1

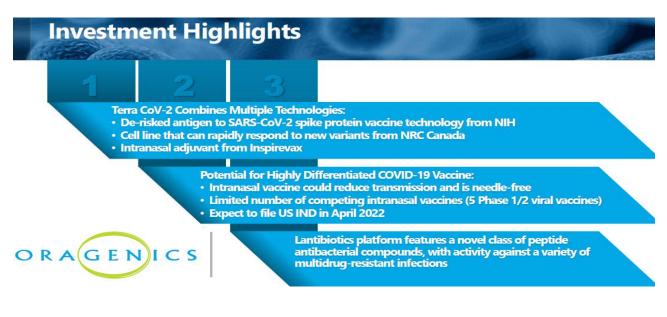
· Licensed from NIH - two-proline substitution of SARS-CoV-2 spike protein

### NT-CoV2-1 Intranasal Vaccine Differentiation and Advantages

- Patient-friendly, needle-free administration
- May reduce virus transmission at source of infection (mucosal nasopharyngeal surfaces)
- Protein subunit-based intranasal vaccine approach versus live viral intranasal vaccine
- Small intranasal competitive landscape, others need to prove new vector safety
- NRC Platform allows rapid production of cell lines in 6-8 weeks

### Animal Studies Demonstrated High Immunogenicity & Strong Neutralizing Activity

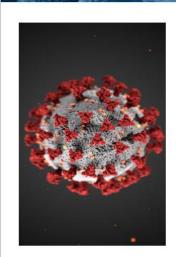
- Intranasal formulation led to high IgG and IgA anti-spike protein titers in blood and lungs of mice
- Undetectable viral loads in hamster nasal turbinates and lungs; significant reduction of weight loss
- Prevented the cellular binding of the viral Spike protein based on the ancestral reference strain
- Ongoing IND-enabling GLP-Tox Study in Rabbits, Phase 1 expected this year





### Exhibit 2: Oragenics Terra-CoV-2 Vaccine

# **Terra-CoV-2 Vaccine Development Overview**

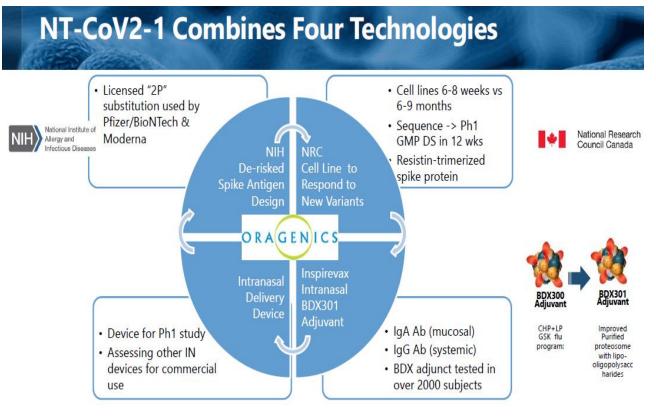


**Objective:** To develop and commercialize a vaccine providing long lasting immunity from SARS-CoV-2 infection focusing on the spike protein.

### **Potential Benefits:**

- Long lasting protection from SARS-CoV-2 virus
- COVID-19 infection prevention
- reduced viral spread
- more rapid immune response
- lower antigen concentration required
- Intranasal and intramuscular administration options

**Future Research:** Potential cross protection against other coronaviruses and Covid-19 variants.

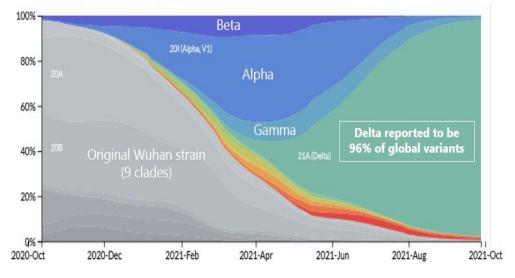




### Exhibit 3: COVID-19 Vaccine Commercial Analysis

# **COVID-19 Vaccine Commercial Analysis** Rapid global evolution of variants

Global SARS-CoV-2 Strain Distribution



- Delta variant has replaced nearly all other variants globally
- Vaccines based on the original Wuhan strain have shown good protection against Delta
- Unknown whether new strains will emerge and displace Delta – will new vaccines be required?

## **COVID-19 Vaccine Commercial Analysis** Intranasal vaccine pipeline is limited

### Intranasal Vaccine Candidates vs. Oragenics' NT-CoV2-1

Organization	Organization Type	Vaccine Type	Stage	Comments
Precision Viralogics/ Bharat Biotech	US biotech/Indian manufacturer	Live chimpanzee adenovirus vector	Phase 2	Indian-made vaccines unlikely to be approved in US/EU
Codagenix/Serum Institute of India	US biotech/Indian manufacturer	Live attenuated SARS-CoV-2 virus	Phase 1	Hard to establish safety of live, attenuated SARS-CoV-2 vaccine
Oxford University/ Astra Zeneca	UK university/ Big Pharma	Live chimpanzee adenovirus vector	Phase 1	Known AEs (blood clots) may hinder approval & acceptance in US/EU
Meissa Vaccines	US private biotech	Live respiratory syncytial virus vector	Phase 1	Need to establish safety of new viral vector
CyanVac	US private biotech	Live parainfluenza-5 virus vector	Phase 1	Need to establish safety of new viral vector
Mt. Sinai, NY	US academic medical center	Live Newcastle disease viral vector	Phase 1	Need to establish safety of new viral vector
Oragenics	US public biotech	Protein subunit + BDX-301 adjuvant	Late preclinical	<u>Non-viral</u> intranasal vaccine candidate
Intravacc	Netherlands private CDMO	Protein subunit + OMV adjuvant	Late preclinical	<u>Non-viral</u> intranasal vaccine candidate



### Exhibit 4: Terra-CoV-2 Vaccine Key Benefits

## **Potential Key Vaccine Attributes**

- · Currently designed for availability and use for post-pandemic distribution
- · Access to novel rationally designed adjuvant for intramuscular administration
- **Potential Intranasal Delivery using separate adjuvant technology** potential intranasal delivery, with meaningful differentiation for children and needle-phobic populations
- Potential for single dose efficacy (based on Phase 1 results)
- Likely low COGs based on using Chinese Hamster Ovary Cell Line approach
- Potential storage and transport at refrigerated (5°C) temperatures, not -50° to -80°C
- · Potential advantage for remote locations, particularly in developing world

## Intranasal COVID-19 Vaccines

Potential benefits of intranasal COVID vaccines

### Intranasal vaccines may address limitations of current vaccines

- Waning efficacy requiring third (and fourth) doses for new VOCs
- Transmission remains a concern due to high nasopharyngeal viral loads
  - Recent study in healthcare workers in Israel during Omicron VOC shows limitations of mRNA vaccines<sup>1</sup>
  - 4<sup>th</sup> dose efficacy against any infection was 30% Pfizer/BioNTech vaccine (95% CI -9% to 55%) and 11% for the Moderna vaccine (95% CI -43% to 44%)
  - Authors conclusion: "next generation vaccines may be needed to provide better protection against infection with highly transmissible future variants"<sup>2</sup>
- Intranasal vaccines could reduce nasopharyngeal viral loads vs. IM vaccines

### Intranasal vaccines offer needle-free option

- 1 in 4 adults and 2 out of 3 children have strong needle fears<sup>3</sup>
- 10% of people may delay COVID-19 vaccine due to fear of needles<sup>3</sup>



### Exhibit 5: Terra-CoV-2 Vaccine Development Milestones (as of November 2021)

# Vaccine Program CMC Updates

Activity	Status
National Research Council of Canada (Licensor of Cell Line & Platform)	
Important partner to Oragenics/Biodextris	Supporting R&D activities to de-risk development and critical path activities
Areas of program support	Process -> Methods -> Characterization -> Cell Line Development -> R&D
Clonal cell line development program	In-progress for Wuhan (WU) antigen; planned for Delta antigen
Hamster Challenge Study	In-life completed; data anticipated Nov. 30th
Journal publication opportunity:	Oragenics-NRC-Inspirevax collaboration (NRC lead)
GLP-Tox Enabling Pilot Rabbit Study	In-life on-going; data anticipated Dec. 30th
Biodextris (Antigen Manufacturer)	
3 Stable Cell GMP Banks produced (WU+Beta+Delta)	In-Progress; Being Released
Process & Methods tech transfer from NRC/Oragenics to Biodextris	Complete (process), In-Process (Methods)
Materials Procurement	De-risked & largely complete
Current focus of CMC activities; timing of IND submission	WU+IN administration); est. April 2022 (Delta available if needed)
Inspirevax (Adjuvant Technology)	
GMP BDX301 availability	Available
Nasal delivery device selection	In-Progress
Final clinical kit fill/finish	Planning Stage



### Exhibit 6: COVID-19 Vaccine Opportunities

### Market evolving rapidly across several dimensions

- Virus evolution with emergence & disappearance of variants
- Target populations are increasingly "seropositive" (from vaccination or exposure)
- Rapidly shifting competitive landscape

### • Terra CoV-2 commercial opportunity

- Assessed distinct formulations for intramuscular or intranasal administration
- Intramuscular approach with Adjuvance TQL1055 adjuvant
- Intranasal approach with Inspirevax BDX301 adjuvant

### Terra CoV-2 commercial opportunity

- Focus on intranasal Terra CoV-2 candidate
  - Less competition and more opportunities to differentiate

### • Establish first as preferred booster dose

- Reduce virus transmission at source of infection (mucosal surfaces)
- Needle-free
- Advantages of protein subunit intranasal vaccine versus live viral vaccines

### • Develop for routine childhood immunization

- Longer-term objective
- Needle-free option appreciated by kids and parents
- Easier to fit needle-free into crowded immunization schedule

## **COVID-19 Vaccine Commercial Analysis**

### Competitive landscape

### Most competitive vaccine market ever

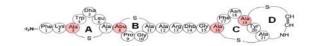
- 129 Marketed/clinical-stage vaccines
  - 45 Clinical-stage protein subunit vaccine candidates (same type as Terra CoV-2)
    9 Clinical-stage intranasal vaccines
- 194 Preclinical-stage vaccine candidates
- Late market entrants need to differentiate their vaccine
  - Improve reduction in transmission of virus
  - Provide needle-free administration options
  - Fit with future target markets
    - "Best booster" for seropositives
    - Routine childhood immunization schedule
  - Protect against dominant variant



Exhibit 7: Oragenics Lantibiotics (as of March 2021)

# Lantibiotics: Novel Platform of Antibiotics to Treat Serious Life-Threatening Infections

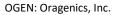
- Lantibiotics are a novel class of peptide antibacterial compounds naturally produced by a variety of Gram-positive bacterial strains to attack competing bacterial strains
- Platform: >700 lantibiotic structures created, potentially generating a pipeline of new compounds
- Platform provides potential for development in multidrug resistant infections:
  - Methicillin Resistant Staphlococcus aureus (MRSA)
  - Vancomycin Resistant Enterococci (VRE)
  - Virulent Clostridium difficile
  - Gram(-) infections



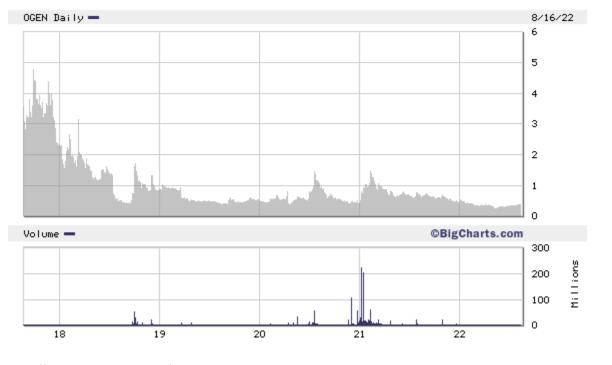
Mutacin 1140: a lantibiotic produced by *Streptococcus mutans* 

# Lantibiotics: OG716 C. difficile Program Milestones









### Exhibit 8: Oragenics, Inc. Stock Price (5-years)

Source: https://bigcharts.marketwatch.com/



### **FINANCIAL MODEL**

come Statement (\$ mils)	Mar-20	Jun-20	Sep-20	Dec-20	2020	Mar-21	Jun-21	Sep-21	Dec-21	2021	Mar-22	Jun-22	Sep-22	Dec-22	2022	Mar-23	Jun-23	Sep-23	Dec-23	2023
iscal Year End: December 31	Q1A	Q2A	Q3A	Q4A	FY-A	Q1A	Q2A	Q3A	Q4A	FY-A	Q1A	Q2A	Q3E	Q4E	FY-E	Q1E	Q2E	Q3E	Q4E	FY-E
Total Revenue	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0
Cost of Revenues	<u>0.0</u>	0.0	<u>0.0</u>	0.0	<u>0.0</u>	<u>0.0</u>	0.0	0.0	<u>0.0</u>	<u>0.0</u>	<u>0</u>									
Gross Profit	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0
Research and development	3.7	11.5	3.5	3.4	22.1	3.3	2.5	3.5	1.3	10.6	4.7	3.0	3.8	3.8	15.3	3.8	3.8	3.8	3.8	15
General and administrative	1.5	0.8	1.0	1.2	4.5	2.0	1.4	0.8	1.1	5.3	1.3	1.0	1.6	1.6	5.6	1.6	1.6	1.6	1.6	6
Restructuring and other	1.0	0.0	1.0	1.2	0.0	2.0	1.4	0.0		0.0	1.0	1.0	1.0	1.0	0.0	1.0	1.0	1.0	1.0	0
Total operating expenses	5.2	12.4	4.5	4.5	26.6	5.2	3.8	4.4	2.4	15.9	6.1	4.1	5.4	5.4	20.8	5.4	5.4	5.4	5.4	21
rotal operating expenses	5.2	12.4	4.5	4.5	20.0	5.2	5.0	4.4	2.4	15.5	0.1	4.1	5.4	5.4	20.0	3.4	5.4	5.4	5.4	21
Operating income (loss)	(5.2)	(12.4)	(4.5)	(4.5)	(26.6)	(5.2)	(3.8)	(4.4)	(2.3)	(15.8)	(6.1)	(4.0)	(5.4)	(5.4)	(20.8)	(5.4)	(5.4)	(5.4)	(5.4)	(21
Interest income (expense)	0.0	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	c
Other income (expense)	0.0	(0.0)	(0.0)	0.1	0.1	0.0	(0.0)	0.0	(0.0)	(0.0)	0.0	(0.0)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0
Income before income taxes	(5.2)	(12.3)	(4.5)	(4.4)	(26.4)	(5.2)	(3.8)	(4.4)	(2.3)	(15.7)	(6.0)	(4.0)	(5.4)	(5.4)	(20.8)	(5.4)	(5.4)	(5.4)	(5.4)	(21
Income taxes	(/	()	()	(,	0.0	(/	()	(,	(/	0.0	()	()	0.0	0.0	0.0	0.0	0.0	0.0	0.0	(-
Net income (loss)	(5.2)	(12.3)	(4.5)	(4.4)	(26.4)	(5.2)	(3.8)	(4.4)	(2.3)	(15.7)	(6.0)	(4.0)	(5.4)	(5.4)	(20.8)	(5.4)	(5.4)	(5.4)	(5.4)	(2
. ,																				
Nonrecurring/noncash adjustme					0.0					0.0					0.0					1
Net income (pro forma)	(5.2)	(12.3)	(4.5)	(4.4)	(26.4)	(5.2)	(3.8)	(4.4)	(2.3)	(15.7)	(6.0)	(4.0)	(5.4)	(5.4)	(20.8)	(5.4)	(5.4)	(5.4)	(5.4)	(21
EBITDA																				
Shares, Basic	46.1	52.2	59.7	69.0	56.5	103.0	115.9	116.3	116.4	112.9	116.4	116.4	116.5	116.6	116.5	116.6	116.7	116.8	116.9	116
Shares, Diluted	46.1	52.2	59.7	69.0	56.5	103.0		116.3	116.4	112.9	116.4	116.4	116.5	116.6	116.5	116.6		116.8	116.9	116
EPS Basic (pro forma)	(\$0.11)	(\$0.24)	(\$0.08)	(\$0.06)	(\$0.47)	(\$0.05)	(\$0.03)	(\$0.04)	(\$0.02)	(\$0.14)	(\$0.05)	(\$0.03)	(\$0.05)	(\$0.05)	(\$0.18)	(\$0.05)	(\$0.05)	(\$0.05)	(\$0.05)	(\$0.
EPS Diluted (pro forma)	(\$0.11)	(\$0.24)	(\$0.08)	(\$0.06)	(\$0.47)	(\$0.05)	(\$0.03)	(\$0.04)	(\$0.02)	(\$0.14)	(\$0.05)	(\$0.03)	(\$0.05)	(\$0.05)	(\$0.18)	(\$0.05)	(\$0.05)	(\$0.05)	(\$0.05)	(\$0.
Margins																				
Gross margin																				
Research and development																				
General and administrative																				
Operating margin	NM	NM	NM	NM	NM	NM	NM	NM		-18130%	-40141%		NM	NM	-45744%	NM	NM	NM	NM	
Tax rate, GAAP	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
Net margin	NM	NM	NM	NM	NM	NM	NM	NM	-2636%	-18062%	-40015%	-13269%	NM	NM	-45670%	NM	NM	NM	NM	
//Y % change																				
Total Revenue																				
Gross margin																				
Research and development	54%	198%	14%	21%	82%	-12%	-79%	1%	-61%	-52%	45%	23%	6%	186%	44%	-21%	24%	0%	0%	
General and administrative	55%	-21%	18%	33%	21%	30%	70%	-16%	-10%	16%	-33%	-24%	89%	48%	6%	20%	53%	0%	0%	
Operating income (loss)	54%	152%	15%	24%	68%	0%	-69%	-3%	-49%	-41%	16%	5%	22%	132%	32%	-12%	32%	0%	0%	
Net income (loss)	56%	157%	17%	23%	70%	1%	-69%	-3%	-48%	-41%	16%	6%	22%	133%	32%	-11%	33%	0%	0%	

Source: Company reports and Ascendiant Capital Markets estimates.



alance Sheet (\$ mils)	Mar-20	Jun-20	Sep-20	Dec-20	Mar-21	Jun-21	Sep-21	Dec-21	Mar-22	Jun-22	Sep-22	Dec-22	Mar-23	Jun-23	Sep-23	Dec-2
scal Year End: December 31	Q1A	Q2A	Q3A	Q4A	Q1A	Q2A	Q3A	Q4A	Q1A	Q2A	Q3E	Q4E	Q1E	Q2E	Q3E	Q4E
Assets																
Cash and cash equivalents	14.4	9.6	10.0	17.6	36.5	34.6	29.9	27.3	21.4	17.9	12.8	7.6	2.5	(2.6)	(7.9)	(1:
Short term investments	14.4	0.0	10.0	17.0	00.0	04.0	20.0	27.0	21.4	17.5	0.0	0.0	0.0	0.0	0.0	
Deferred income taxes											0.0	0.0	0.0	0.0	0.0	
Prepaid expenses and other	0.3	0.3	0.5	0.3	0.2	0.1	0.6	0.4	0.3	0.1	0.0	0.0	0.0	0.0	0.0	
Total current assets	14.7	9.9	10.5	18.0	36.7	34.7	30.5	27.7	21.6	18.0	12.9	7.7	2.6	(2.5)	(7.8)	(1
	14.7	5.5	10.5	10.0	50.7	54.7	50.5	21.1	21.0	10.0	12.5	1.1	2.0	(2.3)	(7.0)	
Property and equipment, net	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.1	0.1	0.1	0.2	0.2	0.3	0.5	
Intangibles, net											0.0	0.0	0.0	0.0	0.0	
Deferred income tax											0.0	0.0	0.0	0.0	0.0	
Other	0.8	0.7	0.7	0.7	0.6	0.6	0.5	0.5	0.4	0.4	0.4	0.4	0.4	0.4	0.4	
Total assets	15.6	10.7	11.3	18.7	37.4	35.2	31.1	28.2	22.2	18.5	13.4	8.3	3.3	(1.8)	(6.9)	(1
Liabilities and stockholders' equity																
Accounts payable	1.8	1.1	0.5	0.9	0.6	1.9	1.5	0.9	1.1	1.3	1.3	1.3	1.3	1.3	1.3	
Accrued expenses											0.0	0.0	0.0	0.0	0.0	
Deferred income tax											0.0	0.0	0.0	0.0	0.0	
Other	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	
Short term debt	0.1	0.1	0.5	0.2	0.1		0.5	0.3	0.1		0.0	0.0	0.0	0.0	0.0	
Total current liabilities	2.0	1.4	1.1	1.3	0.9	2.1	2.2	1.4	1.4	1.5	1.5	1.5	1.5	1.5	1.5	
Deferred income taxes											0.0	0.0	0.0	0.0	0.0	
Warrant liabilities											0.0	0.0	0.0	0.0	0.0	
Other long term liabilities	0.6	0.6	0.5	0.5	0.4	0.4	0.3	0.3	0.3	0.2	0.2	0.2	0.2	0.2	0.2	
Long term debt											0.0	0.0	0.0	0.0	0.0	
Total other liabilities	0.6	0.6	0.5	0.5	0.4	0.4	0.3	0.3	0.3	0.2	0.2	0.2	0.2	0.2	0.2	
Preferred stock	7.2	7.2	7.2	7.2	2.7	2.7	2.7	2.7	2.7	2.7	2.7	2.7	2.7	2.7	2.7	
Common stock	0.0	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.4	0.7	1.0	1.2	1.5	
Additional paid-in capital	138.9	147.1	152.4	164.0	194.1	194.6	194.8	195.0	195.1	195.4	195.4	195.4	195.4	195.4	195.4	19
Retained earnings	(133.2)	(145.5)	(150.0)	(154.4)	(160.8)	(164.6)	(169.0)			(181.3)		(192.0)	(197.4)	(202.7)	(208.1)	(21
Accumulated other comprehensive inc		(140.0)	(130.0)	(134.4)	(100.0)	(104.0)	(103.0)	(111.3)	(111.3)	(101.3)	0.0	0.0	0.0	0.0	(200.1)	(21
Minority Inerest											0.0	0.0	0.0	0.0	0.0	
Total stockholders' equity	12.9	8.8	9.6	16.8	36.1	32.7	28.5	26.5	20.5	16.8	11.7	<u>6.6</u>	<u>0.0</u> 1.6	(3.5)	(8.6)	(1
i otal stocknowers equity	12.9	0.0	9.0	10.0	30.1	52.7	20.5	20.5	20.5	10.0		0.0	1.0	(3.3)	(0.0)	0
Total stockholders' equity and liabili	15.6	10.7	11.3	18.7	37.4	35.2	31.1	28.2	22.2	18.5	13.4	8.3	3.3	(1.8)	(6.9)	(1

Balance Sheet	Drivers
---------------	---------

Mar-20	Jun-20	Sep-20	Dec-20	Mar-21	Jun-21	Sep-21	Dec-21	Mar-22	Jun-22	Sep-22	Dec-22	Mar-23	Jun-23	Sep-23	Dec-23
Q1A	Q2A	Q3A	Q4A	Q1A	Q2A	Q3A	Q4A	Q1A	Q2A	Q3E	Q4E	Q1E	Q2E	Q3E	Q4E
0.28	0.17	0.16	0.24	0.35	0.28	0.25	0.23	0.18	0.14	0.10	0.06	0.01	(0.03)	(0.07)	(0.12
0.31	0.18	0.17	0.26	0.35	0.30	0.26	0.23	0.18	0.15	0.11	0.07	0.02	(0.02)	(0.07)	(0.11
0.31	0.18	0.16	0.25	0.35	0.30	0.25	0.23	0.18	0.15	0.11	0.07	0.02	(0.02)	(0.07)	(0.11
	Q1A 0.28 0.31	Q1A Q2A 0.28 0.17 0.31 0.18	Q1A         Q2A         Q3A           0.28         0.17         0.16           0.31         0.18         0.17	Q1A         Q2A         Q3A         Q4A           0.28         0.17         0.16         0.24           0.31         0.18         0.17         0.26	Q1A         Q2A         Q3A         Q4A         Q1A           0.28         0.17         0.16         0.24         0.35           0.31         0.18         0.17         0.26         0.35	Q1A         Q2A         Q3A         Q4A         Q1A         Q2A           0.28         0.17         0.16         0.24         0.35         0.30           0.31         0.18         0.17         0.26         0.35         0.30	Q1A         Q2A         Q3A         Q4A         Q1A         Q2A         Q3A           0.28         0.17         0.16         0.24         0.35         0.28         0.25         0.30         0.26           0.31         0.18         0.17         0.26         0.35         0.30         0.26	Q1A         Q2A         Q3A         Q4A         Q1A         Q2A         Q3A         Q4A           0.28         0.17         0.16         0.24         0.35         0.28         0.25         0.23           0.31         0.18         0.17         0.26         0.35         0.30         0.26         0.23	Q1A         Q2A         Q3A         Q4A         Q1A         Q2A         Q3A         Q4A         Q1A           0.28         0.17         0.16         0.24         0.35         0.28         0.25         0.23         0.18           0.31         0.18         0.17         0.26         0.35         0.30         0.26         0.23         0.18	Q1A         Q2A         Q3A         Q4A         Q1A         Q2A         Q3A         Q4A         Q1A         Q2A           0.28         0.17         0.16         0.24         0.35         0.28         0.25         0.23         0.18         0.14         0.14           0.31         0.18         0.17         0.26         0.35         0.30         0.26         0.23         0.18         0.15	Q1A         Q2A         Q3A         Q4A         Q1A         Q2A         Q3A         Q4A         Q1A         Q2A         Q3A         Q4A         Q1A         Q2A         Q3A         Q4A         Q1A         Q2A         Q3E         Q3E <td>Q1A         Q2A         Q3A         Q4A         Q1A         Q2A         Q3A         Q4A         Q1A         Q2A         Q3E         Q4E           0.28         0.17         0.16         0.24         0.35         0.28         0.25         0.23         0.18         0.14         0.10         0.06           0.31         0.18         0.17         0.26         0.35         0.30         0.26         0.23         0.18         0.15         0.11         0.07</td> <td>Q1A         Q2A         Q3A         Q4A         Q1A         Q2A         Q3A         Q4A         Q1A         Q2A         Q3A         Q4A         Q1A         Q2A         Q3E         Q4E         Q1E           0.28         0.17         0.16         0.24         0.35         0.28         0.25         0.23         0.18         0.14         0.10         0.06         0.011           0.31         0.18         0.17         0.26         0.35         0.30         0.26         0.23         0.18         0.15         0.11         0.07         0.02</td> <td>Q1A         Q2A         Q3A         Q4A         Q1A         Q2A         Q3A         Q4A         Q1A         Q2A         Q3E         Q4E         Q1E         Q2E           0.28         0.17         0.16         0.24         0.35         0.28         0.25         0.23         0.18         0.14         0.10         0.06         0.01         (0.03)           0.31         0.18         0.17         0.26         0.35         0.30         0.26         0.23         0.18         0.15         0.11         0.07         0.02         (0.02)</td> <td>Q1A         Q2A         Q3A         Q4A         Q1A         Q2A         Q3A         Q4A         Q1A         Q2A         Q3A         Q4A         Q1A         Q2A         Q3E         Q4E         Q1E         Q2E         Q3E           0.28         0.17         0.16         0.24         0.35         0.26         0.25         0.23         0.18         0.14         0.10         0.06         0.01         (0.03)         (0.07)           0.31         0.18         0.17         0.26         0.35         0.30         0.26         0.23         0.18         0.15         0.11         0.07         0.02         (0.02)         (0.07)</td>	Q1A         Q2A         Q3A         Q4A         Q1A         Q2A         Q3A         Q4A         Q1A         Q2A         Q3E         Q4E           0.28         0.17         0.16         0.24         0.35         0.28         0.25         0.23         0.18         0.14         0.10         0.06           0.31         0.18         0.17         0.26         0.35         0.30         0.26         0.23         0.18         0.15         0.11         0.07	Q1A         Q2A         Q3A         Q4A         Q1A         Q2A         Q3A         Q4A         Q1A         Q2A         Q3A         Q4A         Q1A         Q2A         Q3E         Q4E         Q1E           0.28         0.17         0.16         0.24         0.35         0.28         0.25         0.23         0.18         0.14         0.10         0.06         0.011           0.31         0.18         0.17         0.26         0.35         0.30         0.26         0.23         0.18         0.15         0.11         0.07         0.02	Q1A         Q2A         Q3A         Q4A         Q1A         Q2A         Q3A         Q4A         Q1A         Q2A         Q3E         Q4E         Q1E         Q2E           0.28         0.17         0.16         0.24         0.35         0.28         0.25         0.23         0.18         0.14         0.10         0.06         0.01         (0.03)           0.31         0.18         0.17         0.26         0.35         0.30         0.26         0.23         0.18         0.15         0.11         0.07         0.02         (0.02)	Q1A         Q2A         Q3A         Q4A         Q1A         Q2A         Q3A         Q4A         Q1A         Q2A         Q3A         Q4A         Q1A         Q2A         Q3E         Q4E         Q1E         Q2E         Q3E           0.28         0.17         0.16         0.24         0.35         0.26         0.25         0.23         0.18         0.14         0.10         0.06         0.01         (0.03)         (0.07)           0.31         0.18         0.17         0.26         0.35         0.30         0.26         0.23         0.18         0.15         0.11         0.07         0.02         (0.02)         (0.07)

Source: Company reports and Ascendiant Capital Markets estimates



Oragenics, Inc.

Cash Flow Statement (\$ mils)	Mar-20	Jun-20	Sep-20	Dec-20	2020	Mar-21	Jun-21	Sep-21	Dec-21	2021	Mar-22	Jun-22	Sep-22	Dec-22	2022	Mar-23	Jun-23	Sep-23	Dec-23	2023
Fiscal Year End: December 31	Q1A	Q2A	Q3A	Q4A	FY-A	Q1A	Q2A	Q3A	Q4A	FY-A	Q1A	Q2A	Q3E	Q4E	FY-E	Q1E	Q2E	Q3E	Q4E	FY-E
Cash flow from operating activi	ties																			
Net income	(5.2)	(12.3)	(4.5)	(4.4)	(26.4)	(5.2)	(3.8)	(4.4)		(15.7)	(6.0)	(4.0)	(5.4)	(5.4)	(20.8)	(5.4)	(5.4)	(5.4)	(5.4)	(21.4)
Depreciation	0.0	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Amortization					0.0					0.0					0.0					0.0
Debt related amortization expen				(0.1)	(0.1)					0.0					0.0					0.0
Stock comp	0.9	0.2	0.2	0.3	1.5	1.1	0.2	0.1	0.2	1.7	0.1	0.3	0.3	0.3	0.9	0.3	0.3	0.3	0.3	1.1
Deferred income taxes					0.0					0.0			0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Change in fair value of warrant I	iability				0.0					0.0					0.0					0.0
Writedowns and impairments					0.0					0.0					0.0					0.0
Other gains/losses					0.0					0.0	(0.0)				(0.0)					0.0
Other		8.0		0.0	8.0					0.0					0.0					0.0
Changes in operating assets and I																				
Prepaid expenses & other curre	0.2	0.0	0.2	0.1	0.6	0.1	0.1	(0.5)	0.7	0.5	0.2	0.2	0.0	0.0	0.3	0.0	0.0	0.0	0.0	0.0
Other assets					0.0					0.0			0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Accounts payable	0.2	(0.7)	(0.6)	0.5	(0.6)	(0.4)	1.4	(0.4)	(0.6)	0.0	0.1	0.2	0.0	0.0	0.3	0.0	0.0	0.0	0.0	0.0
Accrued expenses					0.0					0.0			0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other liabilities					0.0					<u>0.0</u>			0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net cash (used in) provided by	(3.8)	(4.8)	(4.7)	(3.6)	(17.0)	(4.3)	(2.1)	(5.2)	(1.9)	(13.5)	(5.6)	(3.4)	(5.1)	(5.1)	(19.1)	(5.1)	(5.1)	(5.1)	(5.1)	(20.2)
Cash flow from investing activit																				
Purchases of property and equi					0.0			(0.0)	(0.0)	(0.0)	(0,1)	0.0	(0,0)	(0.4)	(0.2)	(0,0)	(0.1)	(0.0)	(0.0)	(0.4)
Purchases of property and equip Purchases of short-term investr					0.0			(0.0)	(0.0)	0.0	(0.1)	0.0	(0.0)	(0.1)	0.0	(0.0)	(0.1)	(0.2)	(0.0)	(0.4) 0.0
Acquisitions	ients				0.0					0.0					0.0					
																				0.0
Other					0.0			(	(0.0)	0.0			(0.0)	(2.1)	0.0			(0.0)	(0.0)	<u>0.0</u>
Net cash used in investing activ	0.0	0.0	0.0	0.0	0.0	0.0	0.0	(0.0)	(0.0)	(0.0)	(0.1)	0.0	(0.0)	(0.1)	(0.2)	(0.0)	(0.1)	(0.2)	(0.0)	(0.4)
Cash flow from financing activit	ties																			
Issuance of debt		0.1			0.1			0.6	(0.6)	0.0			0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Repayment of debt	(0.1)	(0.1)	(0.1)	(0.1)	(0.3)	(5.7)	(0.1)	(0.1)	(0.2)	(6.2)	(0.2)	(0.1)			(0.3)					0.0
Issuance of stock			5.2	11.3	16.5	26.7				26.7			0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Proceeds from stock option exe	rcises	0.0	(0.0)	0.0	0.0	2.3	0.3	0.1	0.0	2.6					0.0					0.0
Other					0.0					0.0					0.0					0.0
Dividends and distributions					0.0					0.0					0.0					0.0
Cash provided by (used in) fina	(0.1)	0.1	5.1	11.2	16.3	23.2	0.2	0.6	(0.8)	23.1	(0.2)	(0.1)	0.0	0.0	(0.3)	0.0	0.0	0.0	0.0	0.0
Effect of exchange rate on cash					0.0					0.0					0.0					0.0
Net increase (decrease) in cash		(4.7)	0.4	7.6	(0.6)	18.9	(1.9)	(4.6)	(2.7)	9.6	(5.9)	(3.5)	(5.1)	(5.1)	(19.6)	(5.1)	(5.1)	(5.3)	(5.1)	(20.6)
Beginning cash and equivalents		14.4	9.6	10.0	18.3	17.6	36.5	34.6	29.9	17.6	27.3	21.4	17.9	12.8	27.3	7.6	2.5	(2.6)	(7.9)	7.6
Ending cash and equivalents Source: Company reports and Asce	14.4	9.6	10.0	17.6	17.6	36.5	34.6	29.9	27.3	27.3	21.4	17.9	12.8	7.6	7.6	2.5	(2.6)	(7.9)	(13.0)	(13.0)

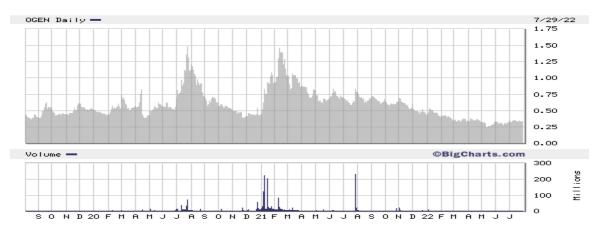
Source: Company reports and Ascendiant Capital Markets estimates



### **ANALYST CERTIFICATION**

Each analyst hereby certifies that the views expressed in this report reflect the analyst's personal views about the subject securities or issuers. Each analyst also certifies that no part of the analyst's compensation was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed in this report. The analyst who prepared this report is compensated based upon the overall profitability of Ascendiant Capital Markets, LLC, which may, from time to time, include the provision of investment banking, financial advisory and consulting services. Compensation for research is based on effectiveness in generating new ideas for clients, performance of recommendations, accuracy of earnings estimates, and service to clients.





Source: https://bigcharts.marketwatch.com/

	Report Date		Price
Report	Date	Rating	Target
1	3/11/2019	Buy	2.50
2	5/2/2019	Buy	2.50
3	9/5/2019	Buy	2.50
4	2/5/2020	Buy	2.50
5	3/24/2021	Buy	2.75
6	5/16/2021	Buy	2.00
7	8/25/2021	Buy	2.25
8	11/20/2021	Buy	2.50
9	3/27/2022	Buy	2.25
10	6/1/2022	Buy	2.00

• Ascendiant Capital Markets, LLC has not received compensation for advisory or investment banking services from the company in the past 12 months.

### **IMPORTANT DISCLOSURES**

This report has been distributed by Ascendiant Capital Markets, LLC and is for the sole use of our clients. This report is based on current public information that we consider reliable, but we do not represent it is accurate or complete, and it should not be relied on as such. This report contains information from various sources, including United States government publications, The Wall Street Journal and other periodicals, Yahoo! Finance and other sources, and is for informational purposes only and is not a recommendation to trade in the securities of the companies mentioned within the report. We seek to update our research and recommendations as appropriate, but the large majority of reports are published at irregular intervals as we consider appropriate and, in some cases, as constrained by industry regulations.



We may have a business relationship with companies covered in this report. Ascendiant Capital Markets, LLC may make a market in the securities of the subject company. We and our affiliates, officers, directors, and employees will from time to time have long or short positions in, act as principal in, and buy or sell, the securities or derivatives (including options and warrants) thereof of covered companies referred to in this report. This report is not an offer to sell or the solicitation of an offer to buy any security in any jurisdiction where such an offer or solicitation would be illegal. It does not constitute a personal recommendation or take into account the particular investment objectives, financial situations, or needs of individual clients. Clients should consider whether any information in this report is suitable for their particular circumstances and, if appropriate, seek professional advice, including tax advice. The price and value of the investments referred to in this report may fluctuate.

Following are some general risks that can adversely impact future operational and financial performance and share price valuation: (1) industry fundamentals with respect to legislation, mandates, incentives, customer demand, or product pricing; (2) issues relating to competing companies or products; (3) unforeseen developments with respect to management, financial condition or accounting policies or practices; or (4) external factors that affect the interest rates, currency, the economy or major segments of the economy. Past performance is not a guide to future performance, future returns are not guaranteed, and loss of original capital may occur. Certain transactions, including those involving futures, options, and other derivatives, give rise to substantial risk and are not suitable for all investors. Our report is disseminated primarily electronically, and, in some cases, in printed form. The information contained in this report is not incorporated into the contents of our website and should be read independently thereof. Copyright Ascendiant Capital Markets, LLC. No part of this material may be copied, photocopied or duplicated by any means or redistributed without the prior written consent of Ascendiant Capital Markets, LLC.

#### **Risks & Considerations**

Risks to attainment of our share price target include balance sheet/liquidity risks, failure of product candidates to demonstrate safety and efficacy in clinical trials, failure to gain regulatory approvals, ability to commercialize products, failure to obtain suitable reimbursement, competition, changing macroeconomic factors, investor sentiment for investing in biotech stocks, and changes in consumer or government priorities for healthcare.

#### Ascendiant Capital Markets, LLC Rating System

**BUY:** We expect the stock to provide a total return of 15% or more within a 12-month period.

- HOLD: We expect the stock to provide a total return of negative 15% to positive 15% within a 12-month period.
- SELL: We expect the stock to have a negative total return of more than 15% within a 12-month period.

Total return is defined as price appreciation plus dividend yield.

### Ascendiant Capital Markets, LLC Rating System

Prior to January 31, 2014, ASCM used the following rating system:

- **Strong Buy:** We expect the stock to provide a total return of 30% or more within a 12-month period.
- **Buy:** We expect the stock to provide a total return of between 10% and 30% within a 12-month period.
- Neutral: We expect the stock to provide a total return of between minus 10% and plus 10% within a 12-month period.

Sell: We expect the stock to provide a total return of minus 10% or worse within a 12-month period.

**Speculative Buy:** This rating is reserved for companies we believe have tremendous potential, but whose stocks are illiquid or whose equity market capitalizations are very small, often in the definition of a nano cap (below \$50 million in market cap). In general, for stocks ranked in this category, we expect the stock to provide a total return of 50% or more within a 12-month period. However, because of the illiquid nature of the stock's trading and/or the nano cap nature of the investment, we caution that these investments may not be suitable for all parties.

Total return is defined as price appreciation plus dividend yield.



Total

Rating	Count	Percent	Investment Banking Services Past 12 months	
			Count	Percent
Buy	41	98%	15	37%
Hold	0	0%	0	0%
Sell	1	2%	0	0%

100%

### Ascendiant Capital Markets, LLC Distribution of Investment Ratings (as of July 14, 2022)

15

#### **Other Important Disclosures**

42

Our analysts use various valuation methodologies including discounted cash flow, price/earnings (P/E), enterprise value/EBITDAS, and P/E to growth rate, among others. Risks to our price targets include failure to achieve financial results, product risk, regulatory risk, general market conditions, and the risk of a change in economic conditions.

36%

#### **Dissemination of Research**

Ascendiant Capital Markets, LLC research is distributed electronically via the Thomson Reuters platforms, Bloomberg, Capital IQ and FactSet. Please contact your investment advisor or institutional salesperson for more information.

#### **General Disclaimer**

The information and opinions in this report were prepared by Ascendiant Capital Markets, LLC. This information is not intended to be used as the primary basis of investment decisions and because of individual client objectives it should not be construed as advice designed to meet the particular investment needs of any investor. This material is for information purposes only and is not an offer or solicitation with respect to the purchase or sale of any security. The reader should assume that Ascendiant Capital Markets, LLC may have a conflict of interest and should not rely solely on this report in evaluating whether or not to buy or sell securities of issuers discussed herein. The opinions, estimates, and projections contained in this report are those of Ascendiant Capital Markets, LLC as of the date of this report and are subject to change without notice. Ascendiant Capital Markets, LLC endeavors to ensure that the contents have been compiled or derived from sources that we believe are reliable and contain information and opinions that are accurate and complete. However, Ascendiant Capital Markets, LLC makes no representation or warranty, express or implied, in respect thereof, takes no responsibility for any errors and omissions contained herein, and accepts no liability whatsoever for any loss arising from any use of, or reliance on, this report or its contents. Information may be available to Ascendiant Capital Markets, LLC, or its affiliates that is not reflected in this report. This report is not to be construed as an offer or solicitation to buy or sell any security.

#### **Additional Disclosures**

Ascendiant Capital Markets, LLC is a broker-dealer registered with the United States Securities and Exchange Commission (SEC) and a member of the FINRA and SIPC. Ascendiant Capital Markets, LLC is not a Registered Investment Advisor nor is it an investment advisor registered with the Securities and Exchange Commission or with the securities regulators of any state, and at the present time is not eligible to file for federal registration.