

# **Cingulate Inc.**

Reports Q3 Inline. Expected positive milestones and clinical data over the next year to be strong catalysts for stock. Lowering P/T to \$6.50.

**Q3 inline:** Cingulate recently (on November 14) reported its Q3 2022 (ending September) results. Net loss was \$4.0 million or EPS of \$(0.36) compared with our estimates of \$(0.38) and consensus of \$(0.37). There was no guidance. Cingulate is a clinical stage drug development company so it has no revenue.

**Operating expenses:** Operating expenses were \$4.0 million, flat with Q2 2022's \$4.0 million.

No guidance: Management did not provide forward guidance.

**CTx-1301 trial to start in December:** The company is planning to start Phase 3 clinical trials for CTx-1301 in December (current Q4) 2022.

**Slightly adjusting estimates**: We are slightly adjusting our 2022 EPS estimate to \$(1.61) from \$(1.63).

**Focused on ADHD:** The company's initial focus is on the treatment of Attention Deficit/Hyperactivity Disorder (ADHD). The company is developing two proprietary first-line stimulant medications, CTx-1301 and CTx-1302, for the treatment of ADHD for all patient segments. The company also has a third product to treat anxiety, CTx-2103, in a formulation (preclinical trials) stage.

**Precision Timed Release (PTR):** The underlying medicines in CTx-1301 (dexmethylphenidate) and CTx-1302 (dextroamphetamine) are well established approved drugs for ADHD, but the differentiation in Cingulate's new drugs is their usage of its Precision Timed Release (PTR) drug delivery platform. CTx-1301 and CTx-1302 utilize a flexible core tableting technology designed to allow for the release of drug substance at specific, pre-defined time intervals, unlocking the potential for once-daily, multi-dose tablets.

**CTx-1301:** If the Phase 3 (to start in December) study results are positive, Cingulate plans to submit the NDA (new drug application) to the FDA for CTx-1301 in 1H 2024 with potential approval and commercialization in 2025.

**CTx-1302:** The company plans to initiate a Phase 1/2 bioavailability study for CTx-1302 in ADHD patients in 1H 2024. If the results from this study are successful, the company plans to initiate a pivotal Phase 3 clinical trials in all patient segments for CTx-1302 in 2024 with top-line results expected in 2025.

**Large market potential:** ADHD is a chronic neurobehavioral and developmental disorder that affects millions of children, adolescents and adults. In the U.S., ~6.4 million, or 11%, of children and adolescents aged 4-17 have been diagnosed with ADHD. Adult ADHD prevalence in the U.S. is estimated at ~11 million patients, or 4.4%, of the population. Total ADHD medication sales in the U.S have grown ~8% each year since 2010 and reaching ~\$18 billion in 2020.

**Clinical data can be catalyst:** Cingulate anticipates starting/finishing its various clinical trials over the next year. We believe achieving key milestones and strong positive data will likely be catalysts for the stock.

**Balance sheet:** As of Q3, the company has \$10 million in cash and \$5 million in debt. We believe the company has enough cash into mid-2023.

**Positive risks versus rewards:** Overall, concerns outweighed by growth prospects and valuation. Cingulate's 2 main drugs still have long development roads left and the high risks of clinical trials failures, but we believe the ~billion dollars market potential presents high rewards for the risks.

**Current valuation attractive:** We are maintaining our BUY rating, but lowering our 12-month price target to \$6.50 from \$7.00 based on a NPV analysis. This represents significant upside from the current share price and we believe appropriately balances out the high risks with large upside opportunities.

#### **Company Description**

Cingulate, based in Kansas City, KS, is a clinical stage biopharmaceutical company developing drugs utilizing its PTR drug delivery platform technology that enables once-daily tablets of multi-dose therapies.

United States Healthcare

November 20, 2022

Edward Woo, CFA (561) 327-9435 ewoo@ascendiant.com

#### Stock Data

Exchange:	NasdaqCM
52-week Range:	0.85 - 5.15
Shares Outstanding (million):	12
Market cap (\$million):	\$11
EV (\$million):	\$6
Debt (\$million):	\$5
Cash (\$million):	\$10
Avg. Daily Trading Vol. (\$million):	\$0.2
Float (million shares):	9
Short Interest (million shares):	0.1
Dividend, annual (yield):	\$0 (NA%)

### Revenues (US\$ million)

	<u>2022E</u> (Cur.)	<u>2022E</u> (Old)	<u>2023E</u> (Cur.)	<u>2023E</u> (Old)
Q1 Mar	0A		0E	
Q2 Jun	0A		0E	
Q3 Sep	0A	OE	0E	
Q4 Dec	<u>0E</u>		<u>0E</u>	
Total	0E		0E	
EV/Revs	N/A		N/A	

# Earnings per Share (pro forma)

	<u>2022E</u> (Cur.)	<u>2022E</u> (Old)	<u>2023E</u> <u>(Cur.)</u>	<u>2023E</u> (Old)
Q1 Mar	(0.44)A		(0.46)E	
Q2 Jun	(0.36)A		(0.45)E	
Q3 Sep	(0.36)A	(0.38)E	(0.47)E	(0.46)E
Q4 Dec	<u>(0.45)</u> E		<u>(0.46)</u> E	
Total	(1.61)E	(1.63)E	(1.83)E	
P/E	N/A		N/A	

#### Important Disclosures

Ascendiant Capital Markets LLC seeks to do business with companies covered by its research team. Consequently, investors should be aware that the firm may have a conflict of interest that could affect the objectivity of this report. Investors should consider this report as only a single factor in making an investment decision.

For analyst certification and other important disclosures, refer to the Disclosure Section, located at the end of this report, beginning on page 15.

# Rating: BUY

COMPANY

UPDATE

Ticker:	CING
Price:	\$0.88
Target:	-
(*	from \$7.00)



Exhibit 1: Cingulate Inc. Corporate Overview

# **CINGULATE**<sup>®</sup>



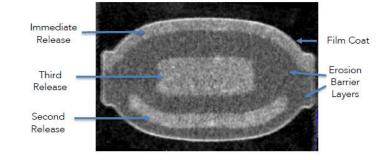
# About Cingulate®

Cingulate is a clinical stage biopharmaceutical company focused on the development of innovative new product candidates for the treatments of Attention Deficit/Hyperactivity Disorder (ADHD) and anxiety associated disorders.

# Developing Next-Generation Medications in Billion-Dollar Markets

# Precision Timed Release™ (PTR™) Platform Unlocks the Possibility for 'True' Once-daily, Multi-dose Tablets







## Exhibit 2: Cingulate Pipeline

# Pipeline

Cingulate currently has two (2) product candidates, CTX-1301 and CTX-1302, that are being developed to serve the approximate \$18 billion annual U.S. ADHD market. A third product candidate, CTX-2103, is being developed to serve the roughly \$5 billion U.S. anxiety market.

Source: Company reports.

Exhibit 3: Cingulate's Precision Timed Release (PTR) Platform

# Pipeline of Next-Generation Medications in Billion-Dollar Markets

Identified PTR<sup>™</sup> Platform Pipeline Opportunities

# In Development

ADHD

# Near-Term

- Insomnia
- Depression
- Bipolar Disorder
- Parkinson's Disease
- Cardiovascular Disorders
- Xerostomia (dry mouth)

Anxiety

# **Future Therapeutic Areas**

- Migraine
- Hypothyroidism
- Oral Oncology Medicines
- Psychosis
- Alzheimer's Disease
- Pain (Non-Opioid)



Catalysts	Into 2023	
	4Q 2022 1H 2023 2H 2023	3
<u>DHD</u> Tx-1301 Tx-1302	<ul> <li>Food Effect Clinical Study Report &gt; Onset / Efficacy Trial</li> <li>Initiate CTx-1301 Adult</li> <li>Onset / Duration Efficacy Trial</li> <li>Initiate Pivotal Phase 3 in Adolescents and Children</li> <li>CTx-1302 IND</li> </ul>	
<u>nxiety</u> Tx-2103	<ul> <li>CTx-2103 Formulations Study Clinical Report</li> <li>FDA Discussion regarding clinical development plan</li> <li>CTx-2103 IND</li> </ul>	
<u>TR™ Platform</u>	<ul> <li>Expand Manufacturing Operations</li> <li>Out license opportunity for PTR™ Platform</li> <li>Milestones</li> <li>Royalty</li> <li>Potential OUS licensing of CTx-1301, CTx-1302,</li> <li>Expand CING – BDD Partnership</li> <li>Expand BD&amp;L Activities w/ PTR™</li> </ul>	, CTx-210





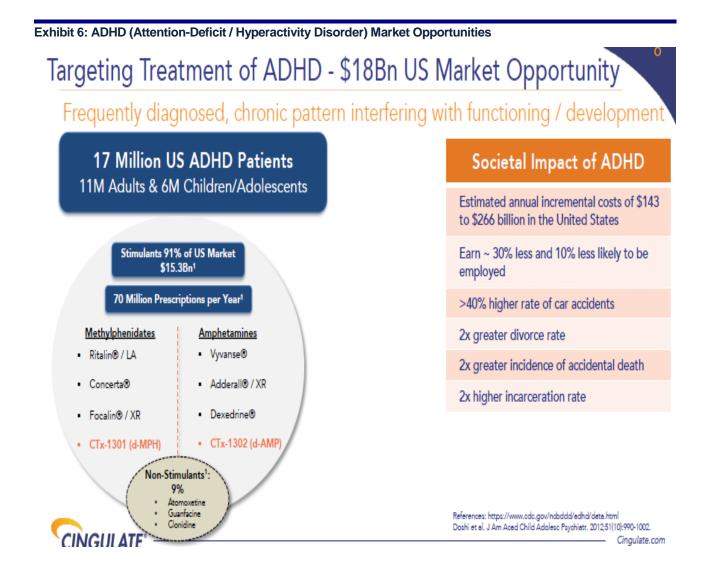
### Exhibit 5: ADHD (Attention-Deficit / Hyperactivity Disorder) Market Opportunities

CTx-1301

Source: Company reports.

CTx-1302







# Exhibit 7: Cingulate's ADHD Drugs Differentiation

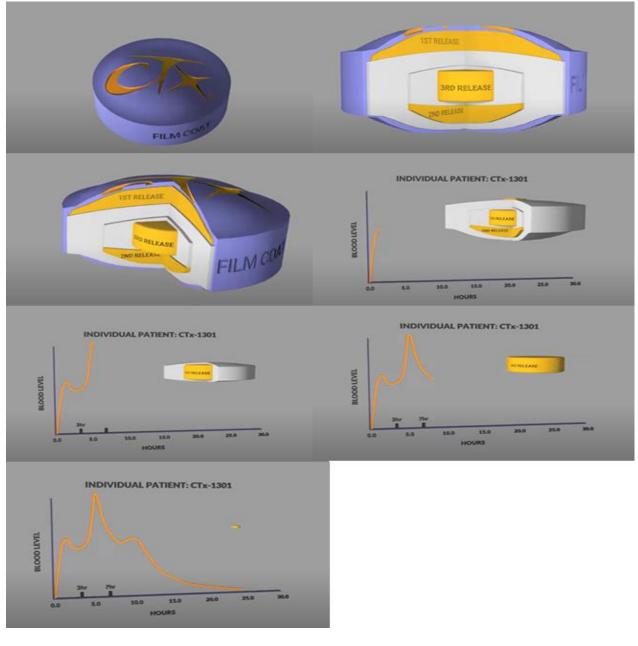
# CTx-1301 (d-MPH) and CTx-1302 (d-AMP)

# Ideal Design Provides Exclusive Ability to Overcome Unmet Needs

CINGULATE	TARGET A	TTRIBUTES		RELEAS	E PROFILES	
	Onset	Duration	DOSE 1 / STYLE / TIME	DOSE 2	/ STYLE / TIME	DOSE 3 / STYLE /TIME
CTx-1301 (d-MPH)	30 mins	Up to 16 hours	35% IMMEDIATE RELEASE		ED RELEASE OVER 90 ES AT HOUR 3	20% IMMEDIATE RELEASE AT HOUR 7
CTx-1302 (d-AMP)	30 mins	Up to 16 hours	45% IMMEDIATE RELEASE		ED RELEASE OVER 90 ES AT HOUR 3	20% IMMEDIATE RELEASE AT HOUR 7
	TARGET A			UNME	T NEEDS	
	Onset	Duration	Fast Acting (≤ 30 min)	Entire Active- Day Efficacy	Avoid Crash/Rebound	Avoid Booster
CTx-1301 (d-MPH)	30 mins	Up to 16 hours	✓	√	$\checkmark$	✓
CTx-1301 (d-AMP)	30 mins	Up to 16 hours	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
6.25-mg	12.5-mg Nir		mg 🚳 25-mg 🙋	-		
10 ADHI	Nir D product		icant Points today PTR™	of Differe technology llowing pote	ntiation affords our pro	oduct candidate
10 ADHI comb	Nir D product bines all u	ne Signif : available	icant Points today PTR™ ds the fo	of Differe technology llowing pote availabl	ntiation affords our pro ntial advantage e ADHD treatm	oduct candidate
O ADHI comb Provide Fast ons	Nir D product bines all u	ae Signif available nmet need ctive-day' o on	today PTR™ ds the fo efficacy ✓ Red	of Differe technology llowing pote availabl uce abuse / c	ntiation affords our pro ntial advantage e ADHD treatm	oduct candidate es over current nents minating boost
O ADHI comb Provide Fast ons Eliminat	Nir D product Dines all u 'entire ad	ae Signif available nmet need ctive-day' o on or	today PTR™ ds the fo efficacy ✓ Red ✓ Sigr	of Differe technology llowing pote availabl uce abuse / c hificantly imp	ntiation affords our pro ntial advantage le ADHD treatm diversion by elin roved tolerabili	oduct candidate es over current nents minating boost
O ADHI comb Provide Fast ons Eliminat booster	Nir D product Dines all u 'entire ad set of acti se need fo /recovery	ae Signif available nmet need ctive-day' o on or	icant Points today PTR™ ds the fo efficacy ✓ Red ✓ Sigr ✓ Low	of Differe technology llowing pote availabl uce abuse / c nificantly impl ver costs to p	ntiation affords our pro ntial advantage le ADHD treatm diversion by elin roved tolerabili	oduct candidate es over current ments minating boost ity ers, and payers



# Exhibit 8: Cingulate Precision Timed Release (PTR) Process





## Exhibit 9: MASTERY CTx-1301 Timeline

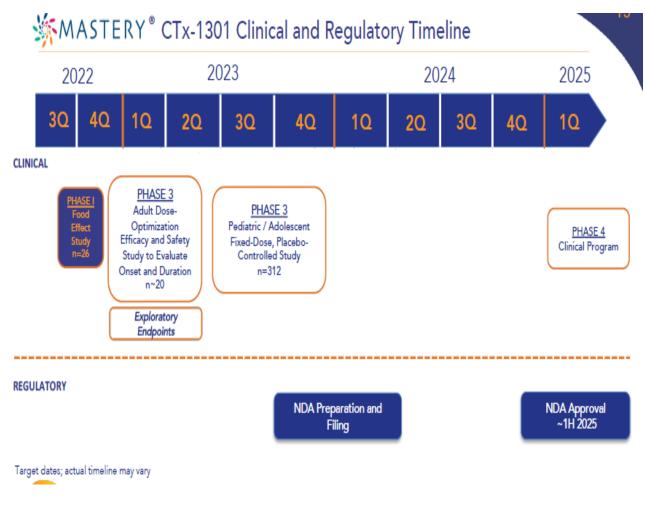




Exhibit 10: Q3 2022 and Recent Business Highlights (as of November 14, 2022)

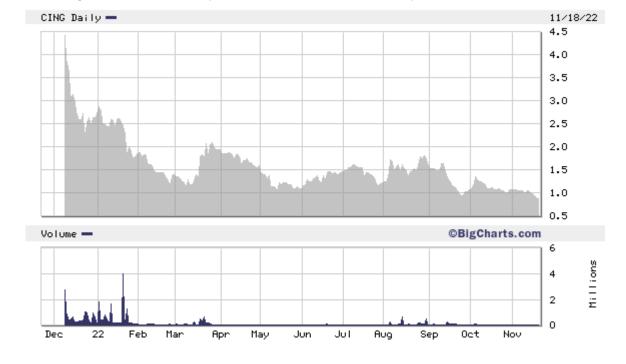
# Nov 14, 2022 Cingulate Inc. Reports Third Quarter 2022 Financial Results and Provides Clinical and Business Update

Phase 3 Trial Initiation for Lead ADHD Candidate CTx-1301 in December 2022

Executed Manufacturing Agreement with Societal CDMO

2022 Psych Congress Presentation Demonstrated Ability of Anxiety Candidate CTx-2103 to Deliver a Single Administration of Triple-Release Buspirone





# Exhibit 11: Cingulate Inc. Stock Price (1-Year since IPO in December 2021)

Source: https://bigcharts.marketwatch.com/

Exhibit 12: Co	nsensus Expectation	ns (as of November 14	, 2022)		
	Revenue (mil)			EPS	
	<u>2022E</u>	<u>2023E</u>		<u>2022E</u>	<u>2023E</u>
Q1 Mar	\$0.0A		Q1 Mar	\$(0.44)A	
Q2 Jun	\$0.0A		Q2 Jun	\$(0.36)A	
Q3 Sep	\$0.0E		Q3 Sep	\$(0.37)E	
Q4 Dec	\$0.0E		Q4 Dec	\$(0.35)E	
Total	\$0.0E	\$0.0E	Total	\$(1.51)E	\$(1.45)E

\*Quarterly estimates may not add to annual estimates due to variations in contributing estimates and rounding.

Source: Company report, Refinitiv, and Ascendiant Capital Markets estimates



# **FINANCIAL MODEL**

Cingulate Inc.																	
Income Statement (\$ mils)	2019	2020		Jun-21	-	Dec-21	2021			Sep-22		2022			Sep-23		2023
Fiscal Year End: December 31	FY-A	FY-A	Q1A	Q2A	Q3A		FY-A	Q1A	Q2A	Q3A	Q4E	FY-E	Q1E	Q2E	Q3E	Q4E	FY-E
Total Revenue	0.0	0.0	0.0	0.0	0.0		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cost of Revenues Gross Profit	<u>0.0</u> 0.0	<u>0.0</u> 0.0	<u>0.0</u> 0.0	<u>0.0</u> 0.0	<u>0.0</u> 0.0		<u>0.0</u> 0.0	<u>0.0</u> 0.0	<u>0.0</u> 0.0	<u>0.0</u> 0.0	<u>0.0</u> 0.0	<u>0.0</u> 0.0	<u>0.0</u> 0.0	<u>0.0</u> 0.0	<u>0.0</u> 0.0	<u>0.0</u> 0.0	<u>0.0</u> 0.0
Research & development General and administrative	9.1 2.6	5.1 2.0	0.6 0.8	0.8 0.6	5.8 9.5		8.4 12.3	2.8 2.2	2.2 1.9	2.1 1.8	3.0 2.0	10.1 8.0	3.0 2.1	3.0 2.1	3.2 2.1	3.2 2.1	12.4 8.4
Restructuring and other Total operating expenses	11.6	7.1	1.3	1.4	15.3		20.7	5.0	4.0	4.0	5.0	<u>0.0</u> 18.0	5.1	5.1	5.3	5.3	<u>0.0</u> 20.8
Operating income (loss)	(11.6)	(7.1)	(1.3)	(1.4)	(15.3)		(20.7)	(5.0)	(4.0)	(4.0)	(5.0)	(18.0)	(5.1)	(5.1)	(5.3)	(5.3)	(20.8)
Interest income (expense) Other income (expense)	0.1	(0.1)	(0.0)	(0.0)	(0.0)		(0.0)	0.0	0.0	(0.1)	(0.2) <u>0.0</u>	(0.2) <u>0.0</u>	(0.2) <u>0.0</u>	(0.2) <u>0.0</u>	(0.2) <u>0.0</u>	(0.2) <u>0.0</u>	<mark>(0.8)</mark> <u>0.0</u>
Income before income taxes Income taxes Net income (loss)	(11.5)	(7.2)	(1.3)	(1.4)	(15.3)		(20.7) <u>0.0</u> (20.7)	(5.0)	(4.0)	(4.0)	(5.2) <u>0.0</u> (5.2)	(18.3) <u>0.0</u> (18.3)	(5.3) <u>0.0</u> (5.3)	(5.3) <u>0.0</u> (5.3)	(5.5) <u>0.0</u> (5.5)	(5.5) <u>0.0</u> (5.5)	(21.6) <u>0.0</u> (21.6)
Nonrecurring/noncash adjustme	ents (11.5)	(7.2)	(1.3)	(1.4)	(15.3)		<u>0.0</u> (20.7)	(5.0)	(4.0)	(4.0)	(5.2)	<u>0.0</u> (18.3)	(5.3)	(5.3)	(5.5)	(5.5)	<u>0.0</u> (21.6)
EBITDA																	
Shares, Basic Shares, Diluted							7.4 7.4	11.3 11.3	11.3 11.3	11.3 11.3	11.5 11.5	11.4 11.4	11.6 11.6	11.7 11.7	11.8 11.8	11.9 11.9	11.8 11.8
EPS Basic (pro forma) EPS Diluted (pro forma)							<b>(\$2.79)</b> (\$2.79)		· · · ·		· · · ·	· · ·	· · · ·	· · · · ·	<b>(\$0.47)</b> (\$0.47)		<b>(\$1.83)</b> (\$1.83)
Margins Gross margin Research & development General and administrative Operating margin Tax rate, GAAP Net margin																	
Y/Y % change Total Revenue Gross margin Research & development General and administrative Operating income (loss)		-44% -22% -39%					65% 517% 192%	391% 193% 277%				20% -35% -13%	9% -7% 2%	38% 12% 26%	51% 14% 34%	5%	23% 5% 15%
Net income (loss) EPS Diluted (pro forma)		-38% #DIV/0!					188% #DIV/0!	275% #DIV/0!				-12% -42%	6% 3%	31% 26%	36% 31%	6% 2%	18% 14%

Source: Company reports and Ascendiant Capital Markets estimates.



# Cingulate Inc.

Balance Sheet (\$ mils)	Dec-19	Dec-20	Mar-21	Jun-21	Sep-21	Dec-21	Mar-22	Jun-22	Sep-22	Dec-22	Mar-23	Jun-23	Sep-23	Dec-23
Fiscal Year End: December 31	Q4A	Q4A			Q3A	Q4A	Q1A	Q2A	Q3A	Q4E	Q1E	Q2E	Q3E	Q4E
Assets														
Cash and cash equivalents	0.4	1.2			1.9	16.5	12.6	8.2	9.8	4.9	0.6	(4.4)	(9.6)	(14.7)
Short term investments	0.0	0.0			0.0	0.0	0.0			0.0	0.0	0.0	0.0	0.0
Deferred income taxes										0.0	0.0	0.0	0.0	0.0
Prepaid expenses and other	0.5	0.6			3.6	2.4	2.0	1.9	2.0	2.0	2.0	2.0	2.0	2.0
Total current assets	1.0	1.8			5.6	18.9	14.6	10.1	11.8	7.0	2.7	(2.3)	(7.5)	(12.7)
Property and equipment, net	3.0	3.0			2.6	3.1	3.1	3.0	2.9	2.8	2.7	2.6	2.5	2.4
Intangibles, net										0.0	0.0	0.0	0.0	0.0
Deferred income tax										0.0	0.0	0.0	0.0	0.0
Other	1.3	1.0			0.9	0.9	0.8	0.7	0.7	0.7	0.0	0.0	0.0	0.0
Total assets	5.3	5.8			<u>9.1</u>	22.9	18.4	13.8	15.4	10.4	5.3	0.2	(5.1)	(10.3)
Liabilities and stockholders' equity														
Accounts payable	1.9	1.0			0.9	0.3	0.6	0.3	0.4	0.4	0.4	0.4	0.4	0.4
Accrued expenses	0.9	1.7			3.5	0.6	0.8	0.3	0.7	0.7	0.7	0.7	0.7	0.7
Deferred income tax	0.0				0.0	0.0	0.0	0.0	0	0.0	0.0	0.0	0.0	0.0
Warrant liabilities										0.0	0.0	0.0	0.0	0.0
Other	0.2	0.2			0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3
Short term debt	0.2	0.5			0.4	0.0	0.0	0.0	5.0	5.0	5.0	5.0	5.0	5.0
Total current liabilities	3.0	3.4			5.1	1.2	1.6	0.9	6.4	6.4	6.4	6.4	6.4	6.4
Deferred income taxes										0.0	0.0	0.0	0.0	0.0
Warrant liabilities										0.0	0.0	0.0	0.0	0.0
Other long term liabilities	1.7	1.1			0.9	0.9	0.8	0.7	0.6	0.6	0.6	0.6	0.6	0.6
Long term debt					0.0	0.0	0.0	0.7	0.0	0.0	0.0	0.0	0.0	<u>0.0</u>
Total other liabilities	1.7	1.1			0.9	0.9	0.8	0.7	0.6	0.6	0.6	0.6	0.6	0.6
Common stock	0.6	32.3			0.0	0.0	0.0	0.0	0.0	0.2	0.4	0.6	0.8	1.0
Additional paid-in capital	0.0	52.5			52.2	72.6	72.8	73.0	73.2	73.2	73.2	73.2	73.2	73.2
Retained earnings		(31.0)			(49.1)	(51.7)	(56.7)	(60.8)	(64.8)	(70.0)	(75.3)		(86.1)	(91.5)
Other		(31.0)			(49.1)	(31.7)	(30.7)	(00.0)	(04.0)	0.0	0.0	0.0	0.0	(91.5)
Accumulated other comprehensive in	come	<u>0.0</u>				0.0	(0.0)	(0.0)		0.0 0.0	0.0	0.0	0.0	0.0
Total stockholders' equity	0.6	<u>0.0</u> 1.3			3.1	<u>20.8</u>	16.0	<u>(0.0)</u> 12.2	8.4	<u>0.0</u> 3.4	(1.7)		(12.1)	(17.3)
Total Stockholders equily	0.0	1.3			3.1	20.0	10.0	12.2	0.4	5.4	(1.7)	(0.0)	(12.1)	(17.3)
Total stockholders' equity and liabil	5.3	5.8			9.1	22.9	18.4	13.8	15.4	10.4	5.3	0.2	(5.1)	(10.3)

## Balance Sheet Drivers

	Dec-21	Mar-22	Jun-22	Sep-22	Dec-22	Mar-23	Jun-23	Sep-23	Dec-23
	Q4A	Q1A	Q2A	Q3A	Q4E	Q1E	Q2E	Q3E	Q4E
Book & Cash Value (per share)									
Book Value per Share (diluted)	\$2.81	\$1.42	\$1.08	\$0.74	\$0.29	(\$0.15)	(\$0.58)	(\$1.02)	(\$1.46)
Cash per Share (diluted)	\$2.22	\$1.12	\$0.72	\$0.87	\$0.43	\$0.05	(\$0.37)	(\$0.81)	(\$1.24)
Net cash per Share (diluted)	\$2.22	\$1.12	\$0.72	\$0.42	(\$0.01)	(\$0.38)	(\$0.80)	(\$1.23)	(\$1.66)

Source: Company reports and Ascendiant Capital Markets estimates



# Cingulate Inc.

Cash Flow Statement (\$ mils)	2019	2020	Mar-21	Jun-21	Sep-21	Dec-21	2021	Mar-22	Jun-22	Sep-22	Dec-22	2022	Mar-23	Jun-23	Sep-23	Dec-23	2023
Fiscal Year End: December 31	FY-A	FY-A	Q1A	Q2A	Q3A		FY-A	Q1A	Q2A	Q3A	Q4E	FY-E	Q1E	Q2E	Q3E	Q4E	FY-E
	•				2011					2071							
Cash flow from operating activi	ties																
Net income	(11.5)	(7.2)	(1.3)	(1.4)	(15.3)		(20.7)	(5.0)	(4.0)	(4.0)	(5.2)	(18.3)	(5.3)	(5.3)	(5.5)	(5.5)	(21.6)
Depreciation	0.2	0.7	0.2	0.2	0.2		0.7	0.1	0.1	0.1	0.1	0.4	0.1	0.1	0.1	0.1	0.4
Amortization												0.0					0.0
Debt related amortization expen	se											0.0					0.0
Stock comp					12.7		0.0	0.2	0.2	0.2	0.2	0.8	0.2	0.2	0.2	0.2	0.8
Deferred income taxes											0.0	0.0	0.0	0.0	0.0	0.0	0.0
Change in fair value of warrant I	iability											0.0					0.0
Writedowns and impairments												0.0					0.0
Other gains/losses												0.0					0.0
Other	(0.0)						12.7	(0.0)	0.0			0.0					0.0
Changes in operating assets and I								(0.0)	0.0			0.0					0.0
Accounts receivable	(0.1)	(0.0)	(0,1)	(0.1)	(0.1)		(0.5)	0.0	0.5	0.1		0.6					0.0
Prepaid expenses & other curre	· · ·	(0.0)	(0.2)	(1.0)	(1.7)		(1.3)	0.4	(0.5)	(0.2)		(0.3)					0.0
Income tax	0.2	(0.0)	(0.2)	()	()		()	0	(0.0)	(0.2)		0.0					0.0
Other assets	0.8	0.3	(0.0)	0.0	0.0		0.1	0.1	0.1	0.1	0.0	0.2	0.7	0.0	0.0	0.0	0.7
Accounts payable	1.7	(0.4)	(0.3)	0.8	1.5		(1.3)	0.4	(0.7)	0.5	0.0	0.2	0.1	0.0	0.0	0.0	0.0
Accrued expenses	1.7	(0.4)	(0.0)	0.0	1.0		0.1	0.4	(0.1)	0.0		0.0					0.0
Other liabilities	(0.7)	(0.1)	0.0	(0.1)	(0.1)		(0.3)	(0.1)	(0.1)	(0.1)	0.0	(0.2)	0.0	0.0	0.0	0.0	0.0
	(9.5)	(6.8)	(1.7)	(1.6)	(2.6)		(10.4)	(3.9)	(4.4)	(3.4)	(4.9)	(16.6)	(4.3)	(5.0)	(5.2)		(19.6)
Net cash (used in) provided by	(9.5)	(0.0)	(1.7)	(1.0)	(2.0)		(10.4)	(3.9)	(4.4)	(3.4)	(4.9)	(10.0)	(4.3)	(5.0)	(3.2)	(5.2)	(19.0)
Cash flow from investing activit	ioc																
Purchases of property and equi	(1.0)	(0.4)	(0.1)	(0.0)	(0.0)		(0.8)	(0.0)			0.0	(0.0)	0.0	0.0	(0.0)	0.0	(0.0)
Purchases of short-term investo	3.8	0.0	(0.1)	(0.0)	(0.0)		(0.8)	(0.0)	0.0		0.0	0.0	0.0	0.0	(0.0)	0.0	0.0
	3.0	0.0							0.0			0.0					0.0
Acquisitions									(0,0)	0.0		(0.0)					0.0
<u>Other</u>									<u>(0.0)</u>	<u>0.0</u>							
Net cash used in investing activ	2.7	(0.4)	(0.1)	(0.0)	(0.0)		(0.8)	(0.0)	(0.0)	0.0	0.0	(0.0)	0.0	0.0	(0.0)	0.0	(0.0)
Cash flow from financing activit	ioe																
Issuance of debt		1.0	0.1	(0.1)						5.0	0.0	5.0	0.0	0.0	0.0	0.0	0.0
Repayment of debt		(0.5)	(0.1)	(0.1)	(0.3)		(0.9)	(0.0)	(0.0)	(0.0)	0.0	(0.0)	0.0	0.0	0.0	0.0	0.0
Issuance of stock	6.1	(0.5)	(0.1)	2.0	(0.3)		27.5	(0.0)	(0.0)	(0.0)	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Proceeds from stock option exe		7.5	1.4	2.0	5.7		21.5				0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other	101303											0.0					0.0
Dividends and distributions												0.0					0.0
	6.1	8.0	1.4	1.8	3.5		26.5	(0.0)	(0.0)	5.0	0.0	<u>0.0</u> 5.0	0.0	0.0	0.0	0.0	0.0
Cash provided by (used in) fina	6.1	8.0	1.4	1.8	3.5		26.5	(0.0)	(0.0)	5.0	0.0	5.0	0.0	0.0	0.0	0.0	0.0
Effect of exchange rate on cash	0.0	0.0	0.0	0.0	0.0		0.0	0.0	0.0	0.0		0.0					0.0
	5.0	5.5	0.0	0.0	5.0		5.0	0.0	5.0	5.0		0.0					0.0
Net increase (decrease) in cash	(0.6)	0.8	(0.4)	0.2	0.9		15.3	(3.9)	(4.4)	1.6	(4.9)	(11.6)	(4.3)	(5.0)	(5.2)	(5.2)	(19.6
Beginning cash and equivalents	1.1	0.4	1.2	0.8	1.0		1.2	16.5	12.6	8.2	9.8	16.5	4.9	0.6	(4.4)	(9.6)	4.9
Ending cash and equivalents	0.4	1.2	0.8	1.0	1.9		16.5	12.6	8.2	9.8	4.9	4.9	0.6	(4.4)	(9.6)	(14.7)	(14.7)

Source: Company reports and Ascendiant Capital Markets estimates



# ANALYST CERTIFICATION

Each analyst hereby certifies that the views expressed in this report reflect the analyst's personal views about the subject securities or issuers. Each analyst also certifies that no part of the analyst's compensation was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed in this report. The analyst who prepared this report is compensated based upon the overall profitability of Ascendiant Capital Markets, LLC, which may, from time to time, include the provision of investment banking, financial advisory and consulting services. Compensation for research is based on effectiveness in generating new ideas for clients, performance of recommendations, accuracy of earnings estimates, and service to clients.

# **Cingulate Inc.**

• Ascendiant Capital Markets, LLC has not received compensation for advisory or investment banking services from the company in the past 12 months.

# **IMPORTANT DISCLOSURES**

This report has been distributed by Ascendiant Capital Markets, LLC and is for the sole use of our clients. This report is based on current public information that we consider reliable, but we do not represent it is accurate or complete, and it should not be relied on as such. This report contains information from various sources, including United States government publications, The Wall Street Journal and other periodicals, Yahoo! Finance and other sources, and is for informational purposes only and is not a recommendation to trade in the securities of the companies mentioned within the report. We seek to update our research and recommendations as appropriate, but the large majority of reports are published at irregular intervals as we consider appropriate and, in some cases, as constrained by industry regulations.

We may have a business relationship with companies covered in this report. Ascendiant Capital Markets, LLC may make a market in the securities of the subject company. We and our affiliates, officers, directors, and employees will from time to time have long or short positions in, act as principal in, and buy or sell, the securities or derivatives (including options and warrants) thereof of covered companies referred to in this report. This report is not an offer to sell or the solicitation of an offer to buy any security in any jurisdiction where such an offer or solicitation would be illegal. It does not constitute a personal recommendation or take into account the particular investment objectives, financial situations, or needs of individual clients. Clients should consider whether any information in this report is suitable for their particular circumstances and, if appropriate, seek professional advice, including tax advice. The price and value of the investments referred to in this report may fluctuate.

Following are some general risks that can adversely impact future operational and financial performance and share price valuation: (1) industry fundamentals with respect to legislation, mandates, incentives, customer demand, or product pricing; (2) issues relating to competing companies or products; (3) unforeseen developments with respect to management, financial condition or accounting policies or practices; or (4) external factors that affect the interest rates, currency, the economy or major segments of the economy. Past performance is not a guide to future performance, future returns are not guaranteed, and loss of original capital may occur. Certain transactions, including those involving futures, options, and other derivatives, give rise to substantial risk and are not suitable for all investors. Our report is disseminated primarily electronically, and, in some cases, in printed form. The information contained in this report is not incorporated into the contents of our website and should be read independently thereof. Copyright Ascendiant Capital Markets, LLC. No part of this material may be copied, photocopied or duplicated by any means or redistributed without the prior written consent of Ascendiant Capital Markets, LLC.

## **Risks & Considerations**

Risks to attainment of our share price target include balance sheet/liquidity risks, failure of product candidates to demonstrate safety and efficacy in clinical trials, failure to gain regulatory approvals, ability to commercialize product, failure to obtain suitable reimbursement, competition, changing macroeconomic factors, investor sentiment for investing in biotech stocks, and changes in consumer or government priorities for healthcare.

## Ascendiant Capital Markets, LLC Rating System

**BUY:** We expect the stock to provide a total return of 15% or more within a 12-month period.



HOLD: We expect the stock to provide a total return of negative 15% to positive 15% within a 12-month period.

SELL: We expect the stock to have a negative total return of more than 15% within a 12-month period.

Total return is defined as price appreciation plus dividend yield.

#### Ascendiant Capital Markets, LLC Rating System

Prior to January 31, 2014, ASCM used the following rating system:

**Strong Buy:** We expect the stock to provide a total return of 30% or more within a 12-month period.

**Buy:** We expect the stock to provide a total return of between 10% and 30% within a 12-month period.

Neutral: We expect the stock to provide a total return of between minus 10% and plus 10% within a 12-month period.

Sell: We expect the stock to provide a total return of minus 10% or worse within a 12-month period.

**Speculative Buy:** This rating is reserved for companies we believe have tremendous potential, but whose stocks are illiquid or whose equity market capitalizations are very small, often in the definition of a nano cap (below \$50 million in market cap). In general, for stocks ranked in this category, we expect the stock to provide a total return of 50% or more within a 12-month period. However, because of the illiquid nature of the stock's trading and/or the nano cap nature of the investment, we caution that these investments may not be suitable for all parties.

Total return is defined as price appreciation plus dividend yield.

## Ascendiant Capital Markets, LLC Distribution of Investment Ratings (as of October 7, 2022)

				Banking Services 2 months
Rating	Count	Percent	Count	Percent
Buy	43	98%	17	40%
Hold	0	0%	0	0%
Sell	1	2%	0	0%
Total	44	100%	17	39%

#### **Other Important Disclosures**

Our analysts use various valuation methodologies including discounted cash flow, price/earnings (P/E), enterprise value/EBITDAS, and P/E to growth rate, among others. Risks to our price targets include failure to achieve financial results, product risk, regulatory risk, general market conditions, and the risk of a change in economic conditions.

#### **Dissemination of Research**

Ascendiant Capital Markets, LLC research is distributed electronically via the Thomson Reuters platforms, Bloomberg, Capital IQ and FactSet. Please contact your investment advisor or institutional salesperson for more information.

#### **General Disclaimer**

The information and opinions in this report were prepared by Ascendiant Capital Markets, LLC. This information is not intended to be used as the primary basis of investment decisions and because of individual client objectives it should not be construed as advice designed to meet the particular investment needs of any investor. This material is for information purposes only and is not an offer or solicitation with respect to the purchase or sale of any security. The reader should assume that Ascendiant Capital Markets, LLC may have a conflict of interest and should not rely solely on this report in evaluating whether or not to buy or sell securities of issuers



discussed herein. The opinions, estimates, and projections contained in this report are those of Ascendiant Capital Markets, LLC as of the date of this report and are subject to change without notice. Ascendiant Capital Markets, LLC endeavors to ensure that the contents have been compiled or derived from sources that we believe are reliable and contain information and opinions that are accurate and complete. However, Ascendiant Capital Markets, LLC makes no representation or warranty, express or implied, in respect thereof, takes no responsibility for any errors and omissions contained herein, and accepts no liability whatsoever for any loss arising from any use of, or reliance on, this report or its contents. Information may be available to Ascendiant Capital Markets, LLC, or its affiliates that is not reflected in this report. This report is not to be construed as an offer or solicitation to buy or sell any security.

#### **Additional Disclosures**

Ascendiant Capital Markets, LLC is a broker-dealer registered with the United States Securities and Exchange Commission (SEC) and a member of the FINRA and SIPC. Ascendiant Capital Markets, LLC is not a Registered Investment Advisor nor is it an investment advisor registered with the Securities and Exchange Commission or with the securities regulators of any state, and at the present time is not eligible to file for federal registration.