



Pro-Dex, Inc.

Q3 revenue upside. Positive long-term outlook. Raising P/T to \$28.

COMPANY UPDATE

Rating: **BUY**

Ticker: PDEX

Price: \$18.45

Target: \$28.00
(from \$27)

Q3 revenue upside: Pro-Dex recently (on May 2) reported its fiscal Q3 2024 (ending March) results. Revenue was \$14 million (+9% y-o-y), compared with our estimate of \$13.2 million. EPS was \$0.19, compared with our estimate of \$0.35. There was no guidance or consensus estimates.

Revenue +9%: Revenue was +9% (y-o-y) due to increased medical device product revenue. Gross margins were about flat y-o-y (28% vs. 29% y-o-y).

Focus on operating income: Because the company has wide volatility in its investment income/loss, we believe investors should focus on operating income which was \$2.2 million compared with our estimates of \$1.8 million.

No guidance: Management as usual did not provide any forward guidance.

Adjusting FY24 EPS estimates: We are maintaining our FY24 revenue estimates of \$49 million, but adjusting it for EPS to \$0.50 from \$0.69. We are maintaining our FY25 estimates for revenue of \$51 million, and for EPS of \$1.38.

We remain positive: After suffering declining sales in 2013 and 2014 (combined -37%) due to the loss of a major product contract, the company has experienced strong revenue growth most of the past 9 years (+24% in FY15, +51% in FY16, +14% in FY17, +1% in FY18, +21% in FY19, +28% in FY20, +9% in FY21, +11% in FY22 and +10% in FY23). The management team has reversed the declining sales by winning new product contracts, investing in its own private label products, and returning the company to strong growth.

Solid growth expected long term: We expect revenue growth to remain solid over the next several years. We estimate +7% revenue growth in FY24 and +3% in FY25. Pro-Dex has plans to launch many internally developed devices for sale in FY25 and beyond presenting new growth opportunities.

Large market potential: We believe there is substantial market demand for medical contract manufacturing. By focusing on highly specialized medical and dental devices, we believe that the company is developing a proprietary niche in contract manufacturing. Due to high government regulations and the high value of medical products, we believe Pro-Dex is better able to compete and add value.

New building expansion: For planned future growth, the company in November 2020 acquired a new manufacturing facility for \$6.5 million. The new Franklin facility is near its current facility. In Q1 FY23, the FDA authorized commencement of manufacturing activities at its new Franklin facility. The company began operations there in Q3 FY23. The company completed the transfer of assembly and repairs operations in Q4 FY23 and this should provide adequate facilities for strong future growth.

Product diversification: A large portion of Pro-Dex's revenue is derived from a few customers and products. We believe it is positive that Pro-Dex is developing several devices (the company has listed 1 product (CMF Driver) to be released in FY25) to diversify its customer base and product lines.

Positive valuation: We are maintaining our BUY rating, but raising our 12-month price target to \$28 from \$27, which is based on a forward P/E multiple of ~20x our FY25 EPS estimate of \$1.38. We believe this multiple is reasonable as it is its estimated near-term earnings growth rate (implying a PEG ratio of 1 (P/E to growth rate)).

Company Description

Based in Irvine, CA, Pro-Dex provides OEMs outsourcing design, development, and manufacturing services in the surgical, dental, and industrial markets.

United States
Technology

May 9, 2024

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Stock Data

Exchange:	NasdaqCM
52-week Range:	\$14.51 – 22.99
Shares Outstanding (million):	4
Market cap (\$million):	\$74
EV (\$million):	\$78
Debt (\$million):	\$12
Cash (\$million):	\$8
Avg. Daily Trading Vol. (\$million):	\$0.2
Float (million shares):	2
Short Interest (million shares):	~0
Dividend, annual (yield):	\$0 (NA%)

Revenues (US\$ million)

	2024E (Cur.)	2024E (Old)	2025E (Cur.)	2025E (Old)
Q1 Sep	12A		13E	
Q2 Dec	13A		13E	
Q3 Mar	14A	13E	15E	14E
Q4 Jun	<u>11E</u>		<u>11E</u>	<u>12E</u>
Total	49E		51E	
EV/Revs	1.6x		1.5x	

Earnings per Share (pro forma)

	2024E (Cur.)	2024E (Old)	2025E (Cur.)	2025E (Old)
Q1 Sep	(0.17)A		0.32E	0.34E
Q2 Dec	0.14A		0.32E	0.34E
Q3 Mar	0.19A	0.35E	0.40E	0.35E
Q4 Jun	<u>0.35E</u>	<u>0.36E</u>	<u>0.33E</u>	<u>0.36E</u>
Total	0.50E	0.69E	1.38E	
P/E	37x		13x	

Important Disclosures

Ascendant Capital Markets LLC seeks to do business with companies covered by its research team. Consequently, investors should be aware that the firm may have a conflict of interest that could affect the objectivity of this report. Investors should consider this report as only a single factor in making an investment decision.

For analyst certification and other important disclosures, refer to the Disclosure Section, located at the end of this report, beginning on page 8.

OVERVIEW

- Pro-Dex recently (on May 2) reported its fiscal Q3 2024 (ending March) results.
- Revenue was \$14 million (+9% y-o-y), compared with our estimate of \$13.2 million.
- EPS was \$0.19, compared with our estimate of \$0.35.
- There was no guidance or consensus estimates.
- Management as usual did not provide any forward guidance.
- We are maintaining our FY24 revenue estimates of \$49 million, but adjusting it for EPS to \$0.50 from \$0.69.
- We are maintaining our FY25 estimates for revenue of \$51 million, and for EPS of \$1.38.

ADDITIONAL DETAILS

- Gross profit for the quarter was \$4.0 million, compared with our estimate of \$3.9 million.
- Gross margin for the quarter was 28%, versus 29% last year and our estimate of 30%.
- Operating expenses were \$1.8 million, compared with our estimate of \$2.1 million.
- Operating income was \$2.2 million, compared with our estimate of \$1.8 million.
- Net income was \$0.7 million, compared with our estimate of \$1.3 million.
- Q3 Backlog was \$25 million, down from \$29 million in Q2.

In October 2023, the company amended/restated its prior financial reports (SEC filings) due to an error in its accounting for its investment in Monogram Orthopaedics Inc. The company determined its calculation of the estimated fair value of a warrant (the "Monogram Warrant"), which the company was granted on December 20, 2018, representing the company's right to purchase up to 5% of the outstanding stock of Monogram, was materially understated for fiscal years ended June 30, 2020, 2021 and 2022 and all interim periods commencing with the quarter ended September 30, 2020.

As this restatement had no effect on the company's previously report revenue, operating income, or cash, we have not restated our historical financial model for the company. As such, comparability of our model to the company's historical financial results may be difficult. We do not view the restatement/amendment to have a material change to our investment thesis of the company.

The company's balance sheet has \$8 million in cash and \$12 million in debt, compared with \$7 million in cash and \$12 million in debt as of December.

Exhibit 1: Q3 FY24 CEO Comments (on May 2, 2024)

CEO Comments

"We are pleased with our third quarter operating results driven by consistent execution," said the Company's President and Chief Executive Officer, Richard L. ("Rick") Van Kirk. "We are tracking toward another record fiscal year from a revenue perspective, and am confident in our ability to carry this momentum into fiscal 2025 and beyond."

Source: Company report.

Exhibit 2: Product Plans

	Three and Nine Months Ended March 31, 2024		Three and Nine Months Ended March 31, 2023		Market Launch ⁽¹⁾	Est Annual Revenue ⁽²⁾
Total Research & Development costs:	\$ 760	\$ 2,353	\$ 713	\$ 2,109		
Products in development:						
ENT Shaver.	\$ —	\$ 2	\$ 6	\$ 50	n/a	n/a
CMF Driver.	3	3	10	17	Q1 2025	\$ 500
Sustaining & Other	757	2,348	697	2,042		
Total.	\$ 760	\$ 2,353	\$ 713	\$ 2,109		

- (1) Represents the calendar quarter of expected market launch. The ENT Shaver project has been suspended. At this time, we do not know when or whether we will continue with this product development effort.
- (2) The products in development include risks that they could be abandoned in the future prior to completion, they could fail to become commercialized, or the actual annual revenue realized may be less than the amount estimated.

Source: Company report.

Exhibit 3: Pro-Dex's Stock Price (5-Years)



Source: <https://bigcharts.marketwatch.com/>

FINANCIAL MODEL

Pro-Dex, Inc.

Income Statement (\$ mils)	Sep-21	Dec-21	Mar-22	Jun-22	2022	Sep-22	Dec-22	Mar-23	Jun-23	2023	Sep-23	Dec-23	Mar-24	Jun-24	2024	Sep-24	Dec-24	Mar-25	Jun-25	2025
Fiscal Year End: June 30	Q1A	Q2A	Q3A	Q4A	FY-A	Q1A	Q2A	Q3A	Q4A	FY-A	Q1A	Q2A	Q3A	Q4E	FY-E	Q1E	Q2E	Q3E	Q4E	FY-E
Total Revenue	10.0	10.2	9.3	12.6	42.0	11.1	11.3	13.1	10.6	46.1	11.9	12.6	14.3	10.6	49.4	12.5	12.7	14.6	11.2	51.0
Cost of Revenues	6.6	6.8	6.4	9.2	28.9	8.1	8.7	9.3	7.3	33.3	8.3	9.8	10.3	7.2	35.6	8.8	8.9	10.1	7.7	35.4
Gross Profit	3.4	3.4	2.9	3.4	13.1	3.0	2.6	3.8	3.4	12.8	3.7	2.8	4.0	3.4	13.9	3.8	3.8	4.5	3.5	15.6
Sales and marketing	0.0	0.0	0.0	0.0	0.1	0.1	0.1	0.0	0.0	0.2	0.0	0.0	0.0	0.1	0.1	0.2	0.2	0.2	0.1	0.7
General and administrative	1.1	1.2	1.1	1.5	4.9	1.0	1.0	1.0	1.0	4.0	1.0	1.2	1.0	1.0	4.2	1.1	1.1	1.3	1.0	4.6
Research and development	1.0	0.6	0.7	0.7	3.0	0.9	0.5	0.7	0.7	2.8	0.8	0.8	0.8	0.7	3.1	0.8	0.8	1.0	0.7	3.3
Restructuring and other			0.0	0.0	0.0					0.0					0.0					0.0
Total operating expenses	2.1	1.8	1.8	2.3	8.0	2.0	1.5	1.7	1.8	7.0	1.8	2.0	1.8	1.7	7.3	2.1	2.2	2.5	1.8	8.6
Operating income (loss)	1.3	1.6	1.0	1.2	5.1	0.9	1.1	2.1	1.6	5.8	1.8	0.8	2.2	1.7	6.5	1.6	1.6	2.0	1.7	7.0
Interest income (expense)	(0.1)	(0.1)	(0.1)	(0.1)	(0.4)	0.1	(0.1)	(0.1)	(0.1)	(0.2)	(0.1)	(0.1)	(0.1)	(0.1)	(0.5)	(0.1)	(0.1)	(0.1)	(0.1)	(0.5)
Other income (expense)	0.1	(0.3)	(0.3)	0.4	(0.0)	0.3	0.2	(0.2)	0.5	0.7	(2.6)	(0.0)	(1.2)		(3.8)					0.0
Income before income taxes	1.4	1.2	0.6	1.5	4.7	1.3	1.2	1.8	2.0	6.3	(0.8)	0.6	0.9	1.6	2.3	1.5	1.5	1.9	1.6	6.5
Income taxes	0.3	0.3	0.2	0.1	0.9	0.2	0.3	0.5	0.5	1.5	(0.2)	0.1	0.3	0.3	0.5	0.3	0.3	0.4	0.3	1.4
Net income (loss)	1.1	0.9	0.5	1.4	3.9	1.1	0.9	1.3	1.5	4.8	(0.6)	0.5	0.7	1.2	1.8	1.2	1.2	1.5	1.3	5.2
Nonrecurring/noncash adjustments					0.0					0.0					0.0					0.0
Net income (pro forma)	1.1	0.9	0.5	1.4	3.9	1.1	0.9	1.3	1.5	4.8	(0.6)	0.5	0.7	1.2	1.8	1.2	1.2	1.5	1.3	5.2
EBITDA	1.8	2.1	1.6	1.7	7.1	1.4	1.5	2.5	2.1	7.4	2.3	1.3	2.7	2.1	8.3	2.0	2.0	2.4	2.1	8.6
Shares, Basic	3.7	3.7	3.6	3.6	3.6	3.6	3.6	3.5	3.5	3.6	3.5	3.5	3.5	3.5	3.5	3.6	3.7	3.7	3.8	3.7
Shares, Diluted	3.8	3.8	3.7	3.7	3.8	3.7	3.7	3.6	3.6	3.6	3.6	3.6	3.5	3.6	3.6	3.7	3.7	3.8	3.8	3.7
EPS Basic (Pro forma)	\$0.29	\$0.25	\$0.13	\$0.39	\$1.06	\$0.30	\$0.25	\$0.37	\$0.42	\$1.34	(\$0.17)	\$0.14	\$0.19	\$0.35	\$0.51	\$0.33	\$0.33	\$0.41	\$0.34	\$1.41
EPS Diluted (Pro forma)	\$0.28	\$0.25	\$0.12	\$0.38	\$1.02	\$0.29	\$0.24	\$0.36	\$0.42	\$1.31	(\$0.17)	\$0.14	\$0.19	\$0.35	\$0.50	\$0.32	\$0.32	\$0.40	\$0.33	\$1.38
Margins																				
Gross margin	34.3%	33.5%	30.8%	27.3%	31.2%	26.7%	23.2%	29.1%	31.6%	27.7%	30.6%	22.3%	28.0%	32.0%	28.0%	30.0%	30.0%	31.0%	31.6%	30.6%
Sales and marketing	0.4%	0.2%	0.2%	0.1%	0.2%	0.5%	0.6%	0.2%	0.1%	0.3%	0.2%	0.3%	0.1%	0.5%	0.3%	1.5%	1.5%	1.5%	1.3%	1.5%
General and administrative	10.9%	11.5%	12.4%	11.9%	11.7%	9.2%	8.4%	7.7%	9.8%	8.7%	8.3%	9.5%	7.1%	9.0%	8.4%	9.0%	9.0%	9.0%	8.8%	9.0%
Research and development	9.8%	6.0%	7.1%	5.8%	7.1%	8.4%	4.1%	5.5%	6.5%	6.1%	6.7%	6.3%	5.3%	6.6%	6.2%	6.6%	6.6%	6.7%	6.0%	6.5%
Operating margin	13.2%	15.7%	11.0%	9.4%	12.2%	8.6%	10.1%	15.8%	15.1%	12.5%	15.4%	6.2%	15.5%	15.9%	13.2%	12.9%	12.9%	13.8%	15.5%	13.7%
Tax rate, GAAP	22.4%	23.6%	27.1%	5.8%	18.1%	16.8%	25.1%	25.7%	25.5%	23.7%	25.8%	19.4%	28.3%	21.0%	21.7%	21.0%	21.0%	21.0%	21.0%	21.0%
Net margin	10.7%	9.1%	5.0%	11.1%	9.2%	9.7%	7.8%	10.0%	14.1%	10.3%	-5.2%	4.0%	4.6%	11.7%	3.6%	9.5%	9.5%	10.3%	11.4%	10.1%
Y/Y % change																				
Total Revenue	16%	23%	-21%	34%	11%	11%	11%	41%	-16%	10%	8%	12%	9%	0%	7%	5%	1%	2%	5%	3%
Gross margin	-1%	31%	-35%	10%	-3%	-14%	-23%	33%	-2%	-3%	24%	7%	5%	1%	9%	3%	36%	13%	4%	13%
Sales and marketing	-72%	-85%	-85%	-93%	-85%	43%	209%	20%	-25%	69%	-53%	-46%	-29%	489%	-14%	653%	415%	1186%	174%	463%
General and administrative	55%	24%	-11%	30%	20%	-6%	-18%	-12%	-30%	-18%	-3%	26%	0%	-9%	3%	13%	-5%	30%	3%	10%
Research and development	-10%	-38%	-40%	-40%	-32%	-5%	-24%	8%	-4%	-6%	-13%	69%	7%	1%	9%	3%	6%	28%	-4%	8%
Operating income (loss)	-15%	207%	-45%	100%	13%	-28%	-29%	102%	36%	12%	93%	-32%	7%	5%	13%	-12%	111%	-9%	3%	8%
Net income (loss)	-16%	174%	-77%	65%	-13%	1%	-5%	184%	7%	24%	-157%	-43%	-50%	-17%	-63%	-293%	141%	129%	3%	190%
EPS Diluted (Pro forma)	-11%	192%	-76%	68%	-9%	3%	-2%	194%	10%	28%	-158%	-42%	-49%	-17%	-62%	-289%	133%	114%	-4%	177%

Source: Company reports and Ascendant Capital Markets estimates.

Pro-Dex, Inc.

Balance Sheet (\$ mils)	Sep-21				Dec-21				Mar-22				Jun-22				Sep-22				Dec-22				Mar-23				Jun-23				Sep-23				Dec-23				Mar-24				Jun-24				Sep-24				Dec-24				Mar-25				Jun-25			
	Q1A	Q2A	Q3A	Q4A	Q1A	Q2A	Q3A	Q4A	Q1A	Q2A	Q3A	Q4A	Q1A	Q2A	Q3A	Q4A	Q1A	Q2A	Q3A	Q4A	Q1A	Q2A	Q3A	Q4A	Q1A	Q2A	Q3A	Q4A	Q1A	Q2A	Q3A	Q4E	Q1A	Q2A	Q3A	Q4E	Q1E	Q2E	Q3E	Q4E	Q1E	Q2E	Q3E	Q4E																				
Assets																																																																
Cash and cash equivalents	5.2	5.3	4.8	0.8	2.8	0.4	2.1	2.9	1.9	1.3	3.2	13.5	11.8	12.9	12.4	18.0																																																
Short term investments	1.5	1.2	1.1	0.8	0.8	1.1	1.1	1.1	1.0	5.8	4.6	4.6	4.6	4.6	4.6	4.6																																																
Accounts receivable, net	10.1	8.9	8.7	15.4	11.0	12.2	10.6	10.0	11.0	13.2	12.5	9.3	11.0	11.1	12.8	9.8	0.0	0.0	0.0	0.0																																												
Due from factor																																																																
Unbilled receivable																																																																
Deferred costs	0.2	0.4	0.3	0.7	0.6	0.9	0.3	0.5	0.6	0.4	0.3	0.3	0.3	0.3	0.3	0.3																																																
Inventory	8.9	9.3	11.9	12.7	15.7	15.1	15.1	16.2	16.3	15.0	14.2	7.2	8.8	8.9	10.1	7.7																																																
Deferred income taxes																																																																
Prepaid expenses and other	0.2	1.0	1.3	0.8	0.9	1.7	1.9	0.3	0.2	0.9	1.1	0.8	0.9	1.0	1.1	0.8																																																
Total current assets	26.0	26.1	28.1	31.2	31.8	31.4	31.1	31.0	31.4	36.6	36.0	35.7	37.4	38.8	41.2	41.2																																																
Property and equipment, net	10.9	13.4	11.0	11.2	11.2	11.5	11.4	11.3	11.2	13.2	12.9	13.0	13.1	13.2	13.3	13.4																																																
Intangibles, net	0.2	0.2	0.2	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1																																																
Goodwill																																																																
Long term investments	1.7	1.9	1.8	1.8	1.9	1.7	1.5	7.5	5.1	1.5	1.5	1.5	1.5	1.5	1.5	1.5																																																
Deferred income tax	0.5	0.5	0.5	0.8	0.8	0.8	0.8					0.0	0.0	0.0	0.0	0.0																																																
Other	2.6	0.0	2.4	2.3	2.2	2.1	2.0	1.9	1.8	0.0	0.0	0.0	0.0	0.0	0.0	0.0																																																
Total assets	41.9	42.1	43.9	47.3	48.0	47.6	47.0	51.8	49.6	51.4	50.5	50.4	52.2	53.7	56.2	56.2																																																
Liabilities and stockholders' equity																																																																
Accounts payable	2.5	2.3	3.5	3.8	3.5	3.4	3.1	2.3	2.7	2.9	3.4	2.5	3.0	3.1	3.5	2.7																																																
Accrued expenses	2.2	1.8	1.7	2.8	3.2	3.3	2.4	3.1	2.7	2.8	2.7	2.0	2.4	2.4	2.8	2.1																																																
Deferred revenue	0.3	0.6	0.9	1.0	0.9	0.9	0.1				0.0	0.0	0.0	0.0	0.0	0.0																																																
Deferred income tax																																																																
Capital lease																																																																
Other																																																																
Short term debt	1.2	1.3	1.6	3.3	3.3	3.1	3.1	3.8	2.8	3.8	3.9	3.9	3.9	3.9	3.9	3.9																																																
Total current liabilities	6.2	6.0	7.7	10.8	11.7	11.7	10.1	9.7	8.3	10.0	10.4	8.8	9.3	9.4	10.2	8.7																																																
Deferred income taxes	0.7	1.0	1.2	0.5					0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0																																																
Other long term liabilities	2.3	2.2	2.2	2.1	2.0	1.9	1.7	1.6	1.5	1.4	1.3	1.3	1.3	1.3	1.3	1.3																																																
Long term debt	11.2	10.9	10.6	10.3	9.9	9.6	9.2	8.9	8.6	8.2	7.9	7.9	7.9	7.9	7.9	7.9																																																
Total other liabilities	14.3	14.1	13.9	12.8	11.9	11.4	11.0	10.6	10.1	9.7	9.2	9.2	9.2	9.2	9.2	9.2																																																
Common stock	8.2	7.9	7.7	7.7	7.4	6.5	6.6	6.8	7.0	7.1	5.6	5.8	6.0	6.2	6.4	6.6																																																
Additional paid-in capital																																																																
Retained earnings	13.2	14.1	14.6	16.0	17.1	17.9	19.3	24.8	24.2	24.7	25.4	26.6	27.8	29.0	30.5	31.8																																																
Accumulated other comprehensive income																																																																
Other																																																																
Total stockholders' equity	21.4	22.0	22.3	23.7	24.4	24.5	25.8	31.6	31.2	31.8	30.9	32.4	33.8	35.2	36.9	38.4																																																
Total stockholders' equity and liabilities	41.9	42.1	43.9	47.3	48.0	47.6	47.0	51.8	49.6	51.4	50.5	50.4	52.2	53.7	56.2	56.2																																																

Balance Sheet Drivers

	Sep-21				Dec-21				Mar-22				Jun-22				Sep-22				Dec-22				Mar-23				Jun-23				Sep-23				Dec-23				Mar-24				Jun-24				Sep-24				Dec-24				Mar-25				Jun-25			
	Q1A	Q2A	Q3A	Q4A	Q1A	Q2A	Q3A	Q4A	Q1A	Q2A	Q3A	Q4A	Q1A	Q2A	Q3A	Q4E	Q1A	Q2A	Q3A	Q4E	Q1A	Q2A	Q3A	Q4E	Q1A	Q2A	Q3A	Q4E	Q1E	Q2E	Q3E	Q4E	Q1E	Q2E	Q3E	Q4E	Q1E	Q2E	Q3E	Q4E	Q1E	Q2E	Q3E	Q4E																				
Prepaid as % of total rev	2%	10%	14%	6%	8%	15%	15%	3%	2%	7%	8%	8%	8%	8%	8%	8%																																																
Accounts payable as % of total rev	25%	23%	38%	30%	32%	30%	23%	21%	23%	23%	24%	24%	24%	24%	24%	24%																																																
Inventories as % of cost of rev	136%	137%	185%	138%	193%	175%	163%	222%	196%	154%	138%	100%	100%	100%	100%	100%																																																
Accrued expenses as % of total rev	22%	18%	18%	22%	29%	29%	19%	29%	23%	23%	19%	19%	19%	19%	19%	19%																																																
Activity Ratios																																																																
A/R Days Sales Outstanding	91	78	84	110	90	97	73	84	83	94	79	79	79	79	79	79																																																
Inventory Turnover	2.9x	2.9x	2.2x	2.9x	2.1x	2.3x	2.4x	1.8x	2.0x	2.6x	2.9x	4.0x	4.0x	4.0x	4.0x	4.0x																																																
A/P Days Payable	34	31	50	37	39	35	30	28	30	27	30	32	31	31	31	32																																																
Book & Cash Value (per share)																																																																
Book Value per Share (diluted)	\$5.66	\$5.84	\$5.94	\$6.34	\$6.61	\$6.70	\$7.13	\$8.75	\$8.64	\$8.80	\$8.78	\$9.06	\$9.19	\$9.44	\$9.77	\$10.03																																																
Cash per Share (diluted)	\$1.77	\$1.72	\$1.57	\$0.43	\$0.98	\$0.42	\$0.89	\$1.13	\$0.81	\$1.96	\$2.21	\$5.06	\$4.47	\$4.70	\$4.50	\$5.89																																																
Net cash per Share (diluted)	-\$1.53	-\$1.50	-\$1.69	-\$3.20	-\$2.60	-\$3.06	-\$2.52	-\$2.40	-\$2.35	-\$1.38	-\$1.12	\$1.78	\$1.27	\$1.55	\$1.39	\$2.82																																																

Source: Company reports and Ascendant Capital Markets estimates

Pro-Dex, Inc.

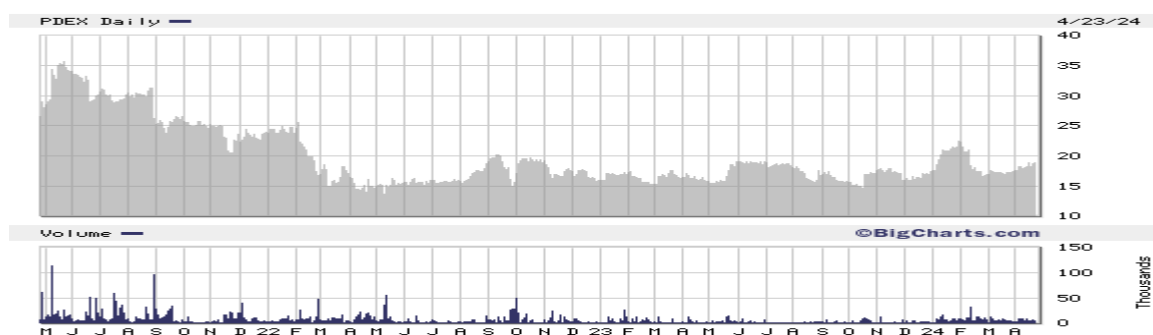
Cash Flow Statement (\$ mils)	Sep-21	Dec-21	Mar-22	Jun-22	2022	Sep-22	Dec-22	Mar-23	Jun-23	2023	Sep-23	Dec-23	Mar-24	Jun-24	2024	Sep-24	Dec-24	Mar-25	Jun-25	2025	
Fiscal Year End: June 30	Q1A	Q2A	Q3A	Q4A	FY-A	Q1A	Q2A	Q3A	Q4A	FY-A	Q1A	Q2A	Q3A	Q4E	FY-E	Q1E	Q2E	Q3E	Q4E	FY-E	
Cash flow from operating activities																					
Net income	1.1	0.9	0.5	1.4	3.9	1.1	0.9	1.3	3.8	7.1	(0.6)	0.5	0.7	1.2	1.8	1.2	1.2	1.5	1.3	5.2	
Depreciation	0.2	0.2	0.2	0.2	0.7	0.2	0.2	0.2	0.3	0.9	0.3	0.3	0.3	0.2	1.1	0.2	0.2	0.2	0.2	0.8	
Amortization		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	(0.0)	(0.0)	(0.0)	(0.0)					0.0	
Stock comp	0.3	0.3	0.4	0.3	1.3	0.2	0.2	0.2	0.2	0.8	0.2	0.2	0.2	0.2	0.8	0.2	0.2	0.2	0.2	0.8	
Provision for bad debts	0.0	(0.0)	(0.0)		(0.0)	0.0			(0.0)	0.0				0.0	0.0					0.0	
Deferred income taxes				(0.3)	(0.3)	0.2	(0.2)		0.2	0.3				0.0	0.0	(0.4)	0.0	0.0	0.0	(0.4)	
Other gains/losses	(0.1)	0.3	0.2	(0.4)	0.1	(0.3)	(0.2)	0.2	0.2	(0.0)	2.6	0.0	1.2		3.8					0.0	
Impairment			0.1	0.0	0.1				(3.9)	(3.9)					0.0					0.0	
Acquisition expense					0.0					0.0					0.0					0.0	
Other	0.0		0.0	0.0	0.0	0.0	(0.0)	(0.0)	(0.0)	(0.0)	(0.0)	(0.0)	(0.0)	(0.0)	(0.0)					0.0	
Changes in operating assets and liabilities:																					
Accounts receivable	0.8	1.2	0.2	(6.7)	(4.4)	4.3	(1.2)	1.6	0.6	5.4	(1.1)	(2.1)	0.7	3.2	0.7	(1.7)	(0.1)	(1.6)	3.0	(0.5)	
Due from factor					0.0					0.0					0.0					0.0	
Unbilled receivable					0.0					0.0					0.0					0.0	
Deferred costs	0.0	(0.2)	0.1	(0.4)	(0.5)	0.1	(0.3)	0.6	(0.2)	0.2	(0.1)	0.2	0.1	0.0	0.2	0.0	0.0	0.0	0.0	0.0	
Inventory	(0.5)	(0.4)	(2.6)	(0.8)	(4.2)	(3.0)	0.5	(0.0)	(1.0)	(3.5)	(0.1)	1.2	0.8	7.0	9.0	(1.6)	(0.1)	(1.2)	2.4	(0.4)	
Prepaid expenses & other curre	0.3	(0.9)	(0.3)	0.5	(0.3)	(0.1)	(0.7)	(0.3)	1.6	0.5	0.1	(0.7)	(0.2)	0.3	(0.5)	(0.1)	(0.0)	(0.1)	0.3	(0.0)	
Other assets					0.0					0.0					0.0					0.0	
Accounts payable	0.2	(0.6)	1.0	1.3	2.0	0.3	(0.1)	(1.2)	(0.1)	(1.2)	0.0	0.3	0.4	(0.9)	(0.2)	0.5	0.0	0.4	(0.8)	0.1	
Accrued expenses					0.0					0.0					(0.7)	(0.7)	0.4	0.0	0.4	(0.6)	
Deferred revenue	0.1	0.3	0.3	0.1	0.9	(0.2)		(0.8)	(0.1)	(1.0)			0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Other liabilities	0.3	0.3	0.2	(0.6)	0.1		0.5	0.5	(1.0)	(0.1)	(0.9)	0.8	0.0	0.0	(0.1)	0.0	0.0	0.0	0.0	0.0	
Net cash (used in) provided by	2.7	1.5	0.2	(5.3)	(0.8)	2.9	(0.4)	2.3	0.6	5.5	0.4	0.7	4.1	10.6	15.8	(1.4)	1.4	(0.2)	5.9	5.6	
Cash flow from investing activities																					
Purchases of property and equi	(0.8)	(0.2)	(0.2)	(0.4)	(1.6)	(0.2)	(0.5)	(0.1)	(0.2)	(1.0)	(0.1)	(0.6)	(0.1)	(0.3)	(1.2)	(0.3)	(0.3)	(0.3)	(0.3)	(1.2)	
Purchases of short-term investr	(0.0)	(0.3)		0.8	0.4	0.1	0.0			0.1		(1.3)			(1.3)					0.0	
Acquisitions	(0.0)	(0.0)	(0.0)	(0.0)	(0.0)					0.0					0.0					0.0	
Other					0.0					0.0					0.0					0.0	
Net cash used in investing activ	(0.9)	(0.6)	(0.2)	0.4	(1.2)	(0.1)	(0.5)	(0.1)	(0.2)	(0.9)	(0.1)	(1.9)	(0.1)	(0.3)	(2.4)	(0.3)	(0.3)	(0.3)	(0.3)	(1.2)	
Cash flow from financing activities																					
Issuance of debt				2.0	2.0	1.0	0.8	1.8	1.7	5.3		2.0		0.0	2.0	0.0	0.0	0.0	0.0	0.0	
Repayment of debt	(0.3)	(0.3)	0.1	(0.7)	(1.2)	(1.3)	(1.3)	(2.1)	(1.3)	(6.1)	(1.3)	(1.3)	(0.3)		(3.0)					0.0	
Issuance of stock					0.0					0.0					0.0	0.0	0.0	0.0	0.0	0.0	
Repurchase of common stock	(0.1)	(0.6)	(0.6)	(0.4)	(1.6)	(0.4)	(1.0)	(0.2)		(1.5)		(0.1)	(1.7)		(1.8)					0.0	
Proceeds from stock option exe	0.0		0.0		0.1	(0.2)	0.0	0.0	0.0	(0.1)	0.0		0.0		0.1					0.0	
Other					0.0					0.0					0.0					0.0	
Dividends and distributions					0.0					0.0					0.0					0.0	
Cash provided by (used in) fina	(0.4)	(0.9)	(0.5)	1.0	(0.8)	(0.9)	(1.5)	(0.5)	0.4	(2.5)	(1.3)	0.6	(2.0)	0.0	(2.8)	0.0	0.0	0.0	0.0	0.0	
Effect of exchange rate on cash					0.0					0.0					0.0					0.0	
Net increase (decrease) in cash	1.5	0.1	(0.5)	(3.9)	(2.9)	1.9	(2.4)	1.7	0.8	2.1	(1.0)	(0.6)	1.9	10.3	10.6	(1.7)	1.1	(0.5)	5.6	4.4	
Beginning cash and equivalents	3.7	5.2	5.3	4.8	3.7	0.8	2.8	0.4	2.1	0.8	2.9	1.9	1.3	3.2	2.9	13.5	11.8	12.9	12.4	13.5	
Ending cash and equivalents	5.2	5.3	4.8	0.8	0.8	2.8	0.4	2.1	2.9	2.9	1.9	1.3	3.2	13.5	13.5	11.8	12.9	12.4	18.0	18.0	

Source: Company reports and Ascendant Capital Markets estimates

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Pro-Dex, Inc.



Source: <https://bigcharts.marketwatch.com/>

Report	Report Date	Rating	Price Target
6	2/12/2018	B	10.00
7	5/15/2018	B	9.50
8	9/7/2018	B	12.00
9	11/9/2018	B	15.00
10	2/8/2019	B	19.00
11	5/13/2019	B	20.00
12	9/8/2019	B	19.00
13	11/11/2019	B	18.00
14	2/7/2020	B	22.00
15	5/13/2020	B	23.00
16	8/31/2020	B	30.00
17	11/12/2020	B	40.00
18	2/13/2021	B	37.00
19	5/11/2021	B	41.00
20	9/6/2021	B	39.00
21	11/16/2021	B	34.00
22	2/22/2022	B	32.00
23	5/14/2022	B	30.00
24	8/29/2022	B	31.00
25	11/6/2022	B	30.00
26	3/7/2023	B	26.00
27	5/9/2023	B	27.00
28	11/20/2023	B	28.00
29	2/19/2024	B	27.00

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BUY: We expect the stock to provide a total return of 15% or more within a 12-month period.

HOLD: We expect the stock to provide a total return of negative 15% to positive 15% within a 12-month period.

SELL: We expect the stock to have a negative total return of more than 15% within a 12-month period.

Total return is defined as price appreciation plus dividend yield.

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Rating	Count	Percent	Investment Banking Services Past 12 months	
			Count	Percent
Buy	55	98%	18	33%
Hold	0	0%	0	0%
Sell	1	2%	0	0%
Total	56	100%	18	32%

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