

## **BioSig Technologies**, Inc.

Reports Q3. We believe strong growth for its PURE EP system over the next year to drive stock higher. Lowering P/T to \$5.00.

**Reports Q3:** BioSig recently (on November 14) reported its fiscal Q3 2023 (ending September) results. Revenue was \$0.0 million compared to our and consensus estimates of \$0.1 million. EPS was (0.06), compared to our and consensus estimate of (0.08) - (0.09). There was no company guidance.

**Still early stage:** BioSig's recent financial performance is reflective of its early commercialization stage as it is currently focusing on sales and marketing of its products. Investors should be focused on its commercialization progress, which should drive strong revenue growth over the near term. In November, the company announced that Mayo Clinic-Phoenix (an existing user of the PURE EP Platform) has upgraded to the subscription model.

**No guidance:** The company did not provide forward guidance.

Adjusting estimates: We are adjusting our 2023 estimates for revenues to \$0.1 million, from \$0.3 million, and for EPS to \$(0.37) from \$(0.44).

**Positive data:** In May (as part of the Heart Rhythm 2023 conference), researchers from the Cleveland Clinic presented data from three abstracts showing the PURE EP Platform achieved equal lesion quality and dimension in a third of the time as conventional methods metrics in cardiac ablations.

**Focused on PURE EP:** The company has developed the PURE EP system whose enhanced signal acquisition, digital signal processing, and analysis provides key data used during ablation of cardiac arrhythmias. The PURE EP System is a FDA 510(k) cleared (in August 2018) non-invasive class II device.

**PURE EP system:** The PURE (Precise Uninterrupted Real-time evaluation of Electrograms) EP (Electrophysiology) System is designed to provide essential diagnostic signals during all types of cardiac catheter ablations (a procedure that involves delivery of energy through the tip of a catheter to correct heart rhythm arrhythmias). PURE EP is designed to address long-standing limitations that slow and disrupt cardiac catheter ablation procedures, such as environmental lab noise, signal saturation, slow signal recovery, and inaccurate display of fractionated potentials.

**PURE EP benefits:** PURE EP's features allow physicians to better determine precise ablation targets, strategy, and end point of procedures with the goal of reducing the need for patients to undergo multiple procedures, and to allow for less experienced EP physicians to perform more complex procedures.

**3,000 procedures and growing:** To date, more than 3,000 patient procedures have been conducted with the PURE EP System by more than 80 electrophysiologists across 21 different clinical sites in the U.S. The PURE EP System is currently in national commercial launch in the U.S. at healthcare systems such as Mayo Clinic, Texas Cardiac Arrhythmia Institute, Cleveland Clinic, and Kansas City Heart Rhythm Institute.

**AI progress:** The company has recently launched BioSig AI Sciences, Inc., a majority-owned subsidiary of BioSig, to develop AI solutions for the hospital marketplace utilizing structured, semi-structured, and unstructured data. In July 2023, BAIS completed its seed round of funding of \$2.2 million.

**Balance sheet:** The company has  $\sim$ \$0 in cash and no debt. In November (current Q4), the company raised \$2.5 million selling stock. We estimate it has enough cash into Q1 2024 so it will need to raise new capital soon.

**Positive risks versus rewards:** We believe the ~billion dollars market potential for PURE EP presents high rewards for the risks.

**Current valuation attractive:** We are maintaining our BUY rating, but lowering our 12-month price target to \$5.00 from \$5.25 based on a NPV analysis. This represents significant upside from the current share price and we believe appropriately balances out the high risks with large upside opportunities.

#### **Company Description**

BioSig Technologies, based in Westport, CT, is a medical technology company focused on improving the standard of care in electrophysiology (EP).

United States Healthcare

December 17, 2023

Edward Woo, CFA (561) 327-9435 ewoo@ascendiant.com

#### Stock Data

| Exchange:                            | NasdaqCM    |
|--------------------------------------|-------------|
| 52-week Range:                       | 0.26 - 1.65 |
| Shares Outstanding (million):        | 88          |
| Market cap (\$million):              | \$32        |
| EV (\$million):                      | \$32        |
| Debt (\$million):                    | \$0         |
| Cash (\$million):                    | \$0         |
| Avg. Daily Trading Vol. (\$million): | \$0.3       |
| Float (million shares):              | 72          |
| Short Interest (million shares):     | 2           |
| Dividend, annual (yield):            | \$0 (NA%)   |
|                                      |             |

#### Revenues (US\$ million)

|         | <u>2023E</u><br>(Cur.) | <u>2023E</u><br>(Old) | <u>2024E</u><br>(Cur.) | <u>2024E</u><br>(Old) |
|---------|------------------------|-----------------------|------------------------|-----------------------|
| Q1 Mar  | 0.0A                   |                       | 0.2E                   | 0.3E                  |
| Q2 Jun  | 0.0A                   |                       | 0.3E                   | 0.4E                  |
| Q3 Sep  | 0.0A                   | 0.1E                  | 0.4E                   | 0.7E                  |
| Q4 Dec  | <u>0.1E</u>            | <u>0.2E</u>           | <u>0.6E</u>            | <u>1.1E</u>           |
| Total   | 0.1E                   | 0.3E                  | 1.5E                   | 2.5E                  |
| EV/Revs | 320x                   |                       | 21x                    |                       |

### Earnings per Share (pro forma)

|        | <u>2023E</u>   | <u>2023E</u>   | <u>2024E</u>   | <u>2024E</u>   |
|--------|----------------|----------------|----------------|----------------|
|        | <u>(Cur.)</u>  | <u>(Old)</u>   | <u>(Cur.)</u>  | <u>(Old)</u>   |
| Q1 Mar | (0.12)A        |                | (0.04)E        |                |
| Q2 Jun | (0.16)A        |                | (0.04)E        | (0.05)E        |
| Q3 Sep | (0.06)A        | (0.08)E        | (0.04)E        | (0.06)E        |
| Q4 Dec | <u>(0.05)E</u> | <u>(0.08)E</u> | <u>(0.04)E</u> | <u>(0.07)E</u> |
| Total  | (0.37)E        | (0.44)E        | (0.15)E        | (0.22)E        |
| P/E    | N/A            |                | N/A            |                |

#### Important Disclosures

Ascendiant Capital Markets LLC seeks to do business with companies covered by its research team. Consequently, investors should be aware that the firm may have a conflict of interest that could affect the objectivity of this report. Investors should consider this report as only a single factor in making an investment decision.

For analyst certification and other important disclosures, refer to the Disclosure Section, located at the end of this report, beginning on page 21.

### **Rating: BUY**

COMPANY

UPDATE

Ticker: **BSGM** Price: \$0.36 Target: \$5.00 (from \$5.25)



### Exhibit 1: BioSig Technologies Corporate Overview



# Reimagining what's possible in cardiac care

...

We are a medical technology company focused on deciphering the body's electrical signals, starting with heart rhythms.

By leveraging a first-of-its-kind combination of hardware and software, our technology delivers unprecedented cardiac signal clarity, ending the reliance on *mixed signals* and *reading between the lines*.





# The PURE EP™ System

...

With PURE EP<sup>™</sup> we're removing unnecessary distractions to preserve the value of cardiac signals delivering clear actionable insights for today's Electrophysiologist.

The PURE EP<sup>™</sup> System aims to improve physician workflow efficiency and efficacy while decreasing cost per case.





Exhibit 2: BioSig Investment Highlights

### Why BioSig Now?



### The solution

Solving the unmet need for better intracardiac information that may improve success rates of ablation procedures.



### Disruptive and novel technology

Our technology saves procedural time and improves workflow efficiency in an environment where the technology has not changed meaningfully in 25+ years.



### Substantial and growing global market

Global EP market is growing by 11.2% and expected to reach \$16B by 2028.



### Strong clinical data pipeline

Published/ongoing clinical studies supporting commercialization.



First customers are industry leaders World-renowned Medical Centers of Excellence.



Flexible pricing model Supports recurring revenue and continuous innovation.



Fortune 500 commercial team Proven track-record of generating sales growth.



Well-protected IP portfolio 59 Worldwide fundamental patents granted/allowed.

Source: Company reports.

Exhibit 3: BioSig Management Team

## Leading with Strong Industry Experience



Kenneth L. Londoner, MBA Founder, Chairman, Chief Executive Officer, Director Endicott Management Partners; J & W Seligman & Co.; Visiting Professor, Columbia University



Gray Fleming Chief Commercial Officer St. Jude Medical; Abbott Laboratories



John Sieckaus Chief Operating Officer St. Jude Medical; Abbott Laboratories



Steve Buhaly Chief Financial Officer Qorvo; Longview Fibre; Planar System



Brenda Castrodad VP, Human Resources TissueTech, Inc.; HeartWare Inc.

Source: Company reports.

Ascendiant Capital Markets, LLC



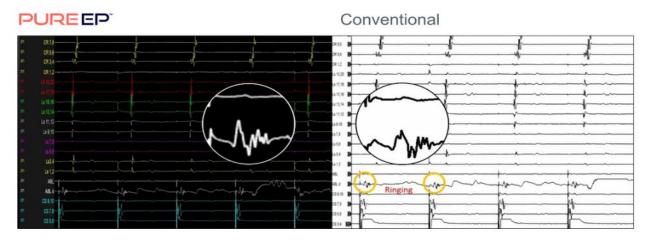
### Exhibit 4: BioSig's PURE EP System

## **Clarity Breeds Opportunity**

The PURE EP<sup>™</sup> System removes unnecessary distractions to preserve the value of cardiac signals and delivers clear, actionable insights for today's electrophysiologist.



**PURE EP™** captures critical cardiac signals — even the most complex — to enhance clinical decision-making for all types of arrhythmias.



The Algorithmic Notch (AN) in PURE EP<sup>™</sup> can eliminate environmental noise without harmonic ringing, preserving all original physiologic details. Conventional classic notch (CN) creates artifact and signal attenuation, introducing false and misleading physiologic fractionation.





Exhibit 5: PURE EP Advanced Signal Acquisition Hardware

# Advanced Signal Acquisition Hardware



#### LESS NOISE

Low-noise proprietary architecture enables acquisition of high-fidelity signals in the original, unfiltered format. The PURE EP™ Main System Unit (MSU) topology incorporates advanced shielding and very low noise front-end components.



### **HIGHER DEFINITION**

PURE EP™ supports a large frequency bandwidth and linear signal acquisition to accurately display complex fractionated signals, even at lower amplitudes and higher frequencies.



### WIDER RANGE

An expanded dynamic range retains cardiac signal details and reduces saturation. PURE EP™ combines a low-noise signal architecture with a fixed range up to 500mV, so signals are rarely clipped or limited by quantization noise.



### UNIPOLAR SIGNALS

PURE EP<sup>™</sup> incorporates an innovative WCT+<sup>™</sup> design for acquiring unipolar signals, relying on a common front-end circuitry similar to how bipolar intracardiac signals are acquired.



### Exhibit 6: BioSig's Recent History and Future Growth Plans

# Accelerating Commercialization of the PURE EP<sup>™</sup> Platform



# Looking at our current footprint





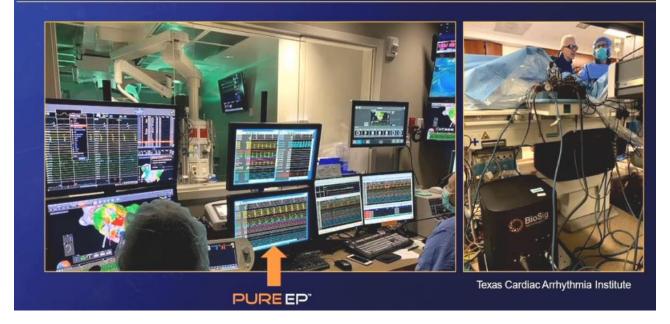


### Exhibit 7: PURE EP System

The current PURE EP System



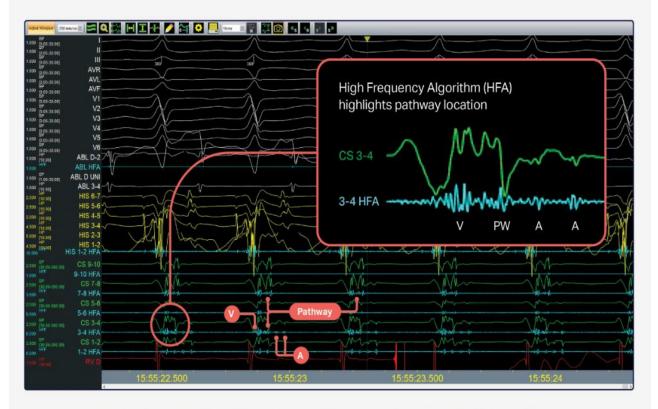
# **PURE EP™ System | Customer Installation**





### Exhibit 8: PURE EP HFA Example

The High Frequency Algorithm (HFA) is a novel and proprietary feature that identifies the key frequency components of cardiac data that can be difficult to identify within the traditional waveform presentation.



The High Frequency Algorithm provides precise location of accessory pathway in the midst of fused bipolar signals.



### Exhibit 9: Electrocardiogram (EKG/ECG) Test



Source: https://difference.guru/

### Exhibit 10: Electrocardiogram (EKG/ECG) and the Heart

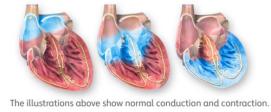


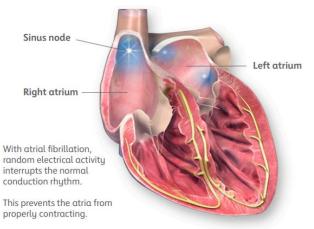
ECG strip showing a normal heartbeat



ECG strip showing bradycardia





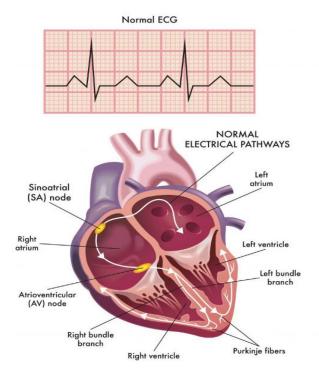


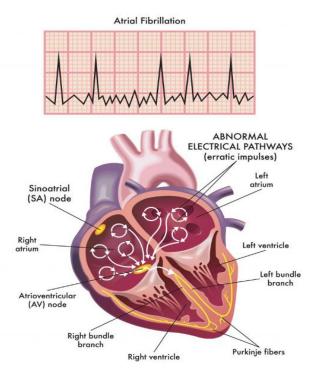
ECG strip showing tachycardia

Source: American Heart Association

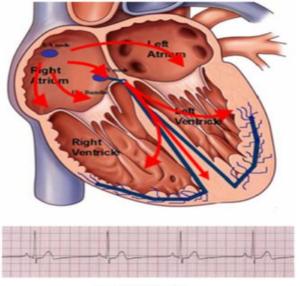


### Exhibit 11: Electrocardiogram (EKG/ECG) and Atrial Fibrillation



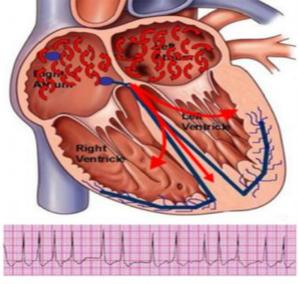


Normal sinus rhythm



60-100 bpm

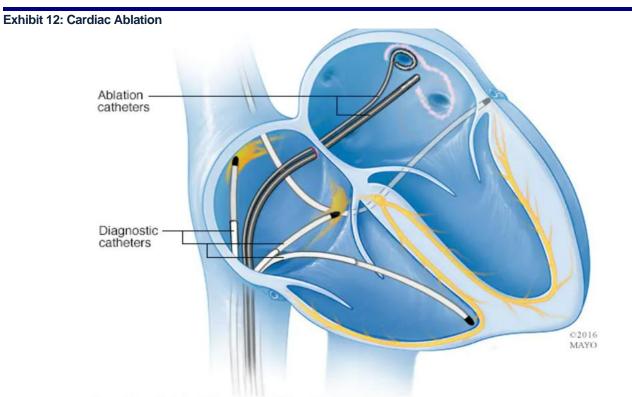
Atrial Fibrillation



80-160 bpm

Source: <a href="https://www.stopafib.org/">https://jamesknellermd.com/</a>





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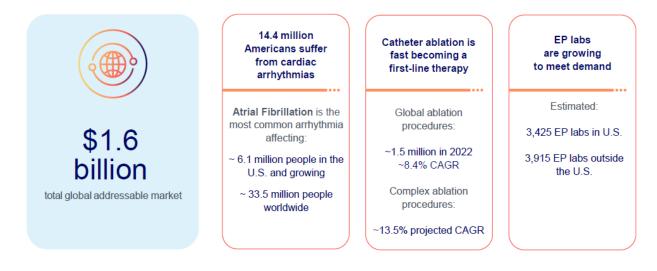
# **Cardiac ablation**

Source: https://www.mayoclinic.org/



### Exhibit 13: Global EP Market Opportunities

### Growing into an Expanding Global Market



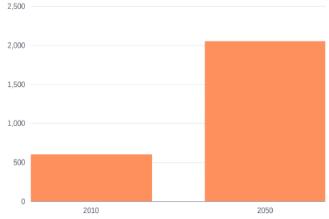
Source: Company reports.

Exhibit 14: Global EP Market Growth

# Secular Tailwinds

### \$16 billion Global EP market by 2028

- Projected 12.1 million AFib sufferers in US in 2030
- · Aging population of 65+
- · Studies show ablation as effective first-line treatment
- · Increasing patient preference for ablation
- · Resumption of elective surgeries post COVID



Worldwide Population of 65+



### Exhibit 15: PURE EP Clinical Data

# **Strong Clinical Data**

### PURE EP 2.0

Signals from 51 patients undergoing any ablation procedure Multi-center (TCAI, Mayo, & MGH)

#### STUDY OBJECTIVE:

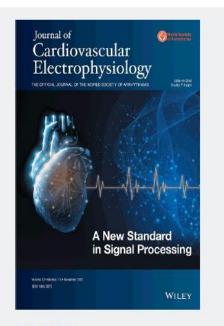
To determine the clinical value of the PURE EP signal when compared to conventional sources

#### RESULTS

Cumulatively, 75.2% of PURE EP signals rated as superior to conventional systems.

PURE EP signals were statistically rated as superior in (3) different categories:

- Overall signal quality 73% superior
- Ability to discern NF vs FF 83% superior
- Small fractionated signals of clinical interest 73% superior



#### PUBLICATION

Evaluation of a novel cardiac signal processing system for electrophysiology procedures: The PURE EP 2.0 study September 2021 Journal of Cardiovascular Electrophysiology

# PURE EP<sup>™</sup> aims to improve physician workflow efficiency and efficacy while decreasing cost per case





### Exhibit 16: BioSig Customer Highlights

### Experience in Well-Respected Healthcare Institutions

"Having high-quality, better signals makes a difference in almost every case. Since we installed the system in our lab, the efficiency in which we operate has significantly improved."

> ∼Dhanunjaya DJ Lakkireddy, MD Kansas City Heart Rhythm Institute, Overland Park, KS complex AF Case Study Utilizing a New Standard in Signal Processi

Texas Cardiac Arrhythmia Institute

**S†David's** HealthCare MAYO CLINIC HCA MIDWEST HEART HEALTH & VASCULAR SPECIALISTS

# RECENT HIGHLIGHTS

- Appointed Global MedTech Leader Fred Hrkac as New EVP
- Announced new PURE EP<sup>™</sup> subscription model adopted by Mayo Clinic Phoenix
- Launched new, innovative PURE EP<sup>™</sup> software features to improve procedure automation
- · Announced new tiered subscription model along with new features that provide expanded reimbursement options
- · Cleveland Clinic signed agreement as first subscription-based customer
- Research at HRS 2023 showed that PURE EP™ helped EPs distinguish healthy and scarred tissue, reducing procedure time
- · Announced creation of BioSig AI Sciences, a new subsidiary developing AI solutions for the hospital marketplace
- Signed Purchase Agreement with San Antonio Methodist Hospital
- Signed Purchase Agreement with Kansas City Rhythm Institute at Overland Park Medical Center
- · Signed Master Agreement with Hospital Corporation of America (HCA)
- Signed Purchase Agreement with Bellin Health in Green Bay, Wisconsin
- PURE EP<sup>™</sup> highlighted in a peer-reviewed case report (JAFIB- EP)
- Selected Plexus Corp. as its manufacturing partner
- Surpassed 3,000 procedures
- 100+ allowed/issued design and utility patents



Exhibit 17: Q4 2022 and Recent Corporate Highlights (as of January 19, 2023)

### BioSig Issues Shareholder Update to Highlight Recent Achievements and Ongoing Developments

Westport, CT, Jan. 19, 2023 (GLOBE NEWSWIRE) --

- To date, the Company's FDA 510(k)-cleared PURE EP™ System has been used in approximately 3,000 patient cases across the United States
- The Company has built a robust pipeline of commercial sale prospects and expects multiple closings in first half of 2023
- New supporting clinical data to be published
- On January 10, 2023, we announced that Bellin Health entered into an agreement to acquire a PURE EP<sup>™</sup> System. Through a formal evaluation, Bellin reported that clear cardiac signals positively impacted procedural efficiency resulting in cost savings per procedure.
- Over 3,000 procedures have been performed using the PURE EP<sup>™</sup> System with more than 80 physicians at 21 hospitals across the United States.
- The PURE EP<sup>™</sup> System was featured in an abstract presentation at the 15th Asia Pacific Heart Rhythm Society (APHRS) Scientific Session in Singapore. Results from the randomized study revealed the PURE EP<sup>™</sup> System's potential to promote shorter procedural times and higher cost savings during catheter ablation procedures.
- BioSig's PURE EP<sup>™</sup> System was highlighted in a peer-reviewed case report by the Journal of Atrial Fibrillation & Electrophysiology (JAFIB-EP). This clinical abstract detailed the value of PURE EP<sup>™</sup> and its groundbreaking High Frequency Algorithm (HFA) during pulmonary vein isolation.
- A Master Research Agreement was signed with the Cleveland Clinic to explore expanded applications for its digital signal
  processing technology.
- A purchase agreement was signed with San Antonio Methodist Hospital.
- Launched PURE EP<sup>™</sup> software Version 6 with ACCUVIZ<sup>™</sup> Module highlighting the proprietary High Frequency Algorithm (HFA), a
  novel feature that identifies the key frequency components of cardiac data that can be difficult to identify within the traditional
  waveform presentation.
- Cleveland Clinic, a leading Medical Center of Excellence, agreed to evaluate the PURE EP System, and a short time later requested a second system for evaluation.
- · A purchase agreement was signed with Kansas City Heart Rhythm Institute at Overland Park Regional Medical Center.
- The PURE EP™ System was featured at numerous conferences including Kansas City Heart Rhythm Symposium 2022, the 17th Edition Venice Arrhythmias 2022 Congress, and EPLive 2022.

Exhibit 18: Strategic Focus for 2024 and Recent Corporate Highlights (as of December 6, 2023)

# BioSig Issues Letter to Shareholders Detailing Technology Innovations and Strategic Focus for 2024

Westport, CT, Dec. 06, 2023 (GLOBE NEWSWIRE) -- <u>BioSig Technologies, Inc.</u> (Nasdaq: BSGM) ("BioSig" or the "Company"), a medical technology company delivering unprecedented accuracy and precision to intracardiac signal visualization, today issued its 2023 letter to shareholders to recap recent achievements and offer insights about the year ahead.

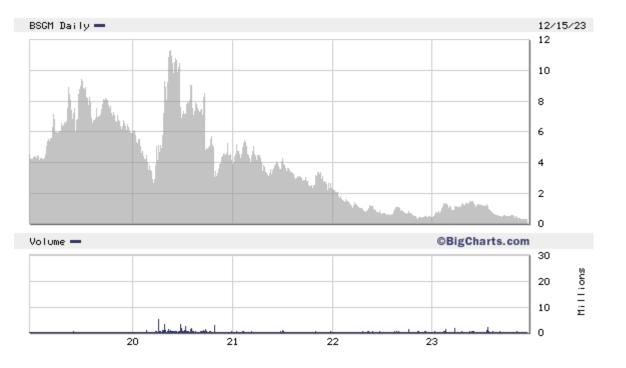
In the letter, Kenneth Londoner, Chairman & CEO of BioSig, states "BioSig's capacity for innovation is stronger than ever, and to our knowledge, our opportunities for sustainable growth are achievable.... We expect to deliver significant progress in the year ahead."

### Topics discussed in the letter include:

- The latest PURE EP<sup>™</sup> software features and functionality that, to our knowledge, no other intracardiac signaling technology provides.
- Data demonstrating BioSig's capacity to drive clinical excellence.
- Research and development for an artificial intelligence (AI) medical device platform.
- Robust intellectual property and manufacturing upgrade.
- Fundraising and capital allocation.
- Vision for the future and commitment to shareholders.







Source: https://bigcharts.marketwatch.com/

### Exhibit 20: Consensus Expectations (as of November 14, 2023)

|        | Revenue (mil) |              |        | EPS          |              |
|--------|---------------|--------------|--------|--------------|--------------|
|        | <u>2023E</u>  | <u>2024E</u> |        | <u>2023E</u> | <u>2024E</u> |
| Q1 Mar | \$0.0A        |              | Q1 Mar | \$(0.12)A    |              |
| Q2 Jun | \$0.0A        |              | Q2 Jun | \$(0.16)A    |              |
| Q3 Sep | \$0.1E        |              | Q3 Sep | \$(0.09)E    |              |
| Q4 Dec | \$0.2E        |              | Q4 Dec | \$(0.09)E    |              |
| Total  | \$0.3E        | \$2.2E       | Total  | \$(0.44)E    | \$(0.29)E    |

\*Quarterly estimates may not add to annual estimates due to variations in contributing estimates and rounding.

Source: Company report, Refinitiv, and Ascendiant Capital Markets estimates



### **FINANCIAL MODEL**

| ncome Statement (\$ mils)        | Mar-21            | Jun-21            | Sep-21            | Dec-21                                    | 2021              | Mar-22            | Jun-22                                  | Sep-22            | Dec-22            | 2022              | Mar-23            | Jun-23            | Sep-23            | Dec-23            | 2023              | Mar-24            | Jun-24            | Sep-24            | Dec-24            | 2024           |
|----------------------------------|-------------------|-------------------|-------------------|---|-------------------|-------------------|---|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|----------------|
| iscal Year End: December 31      | Q1A               | Q2A               | Q3A               | Q4A                                       | FY-A              | Q1A               | Q2A                                     | Q3A               | Q4A               | FY-A              | Q1A               | Q2A               | Q3A               | Q4E               | FY-E              | Q1E               | Q2E               | Q3E               | Q4E               | FY-            |
|                                  |                   |                   |                   |   |                   |                   |   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                |
| Total Revenue                    | 0.1               | 0.2               | 0.1               | 0.0                                       | 0.4               | 0.0               | 0.0                                     | 0.1               | 0.1               | 0.3               | 0.0               | 0.0               | 0.0               | 0.1               | 0.1               | 0.2               | 0.3               | 0.4               | 0.6               | 1              |
| Cost of Development              | 0.4               | 0.4               | 0.0               | 0.0                                       |                   | 0.0               |   | 0.0               | 0.0               | 0.4               |                   | 0.0               | 0.0               | 0.0               |                   | 0.4               | 0.4               | 0.4               | 0.0               |                |
| Cost of Revenues<br>Gross Profit | <u>0.1</u><br>0.0 | <u>0.1</u><br>0.1 | <u>0.0</u><br>0.1 | 0.0                                       | <u>0.2</u><br>0.2 | <u>0.0</u><br>0.0 | 0.0                                     | <u>0.0</u><br>0.1 | <u>0.0</u><br>0.1 | <u>0.1</u><br>0.2 | <u>0.0</u><br>0.0 | <u>0.0</u><br>0.0 | <u>0.0</u><br>0.0 | <u>0.0</u><br>0.1 | <u>0.0</u><br>0.1 | <u>0.1</u><br>0.2 | <u>0.1</u><br>0.2 | <u>0.1</u><br>0.3 | <u>0.2</u><br>0.5 | 0<br>1         |
| Gross Pront                      | 0.0               | 0.1               | 0.1               | 0.0                                       | 0.2               | 0.0               | 0.0                                     | 0.1               | 0.1               | 0.2               | 0.0               | 0.0               | 0.0               | 0.1               | 0.1               | 0.2               | 0.2               | 0.3               | 0.5               | 1.             |
| Research & development           | 1.3               | 1.7               | 1.3               | 1.4                                       | 5.6               | 1.6               | 1.4                                     | 1.7               | 1.1               | 5.8               | 1.1               | 1.7               | 1.1               | 1.1               | 5.0               | 0.4               | 0.5               | 0.6               | 0.5               | 1              |
| General & administrative         | 7.3               | 6.5               | 6.5               | 7.6                                       | 27.9              | 6.4               | 4.3                                     | 4.8               | 5.9               | 21.4              | 6.2               | 9.1               | 2.8               | 3.0               | 21.2              | 3.0               | 3.0               | 3.0               | 3.0               | 12             |
| Depreciation                     | 0.0               | 0.0               | 0.1               | 0.1                                       | 0.2               | 0.1               | 0.1                                     | 0.1               | 0.1               | 0.3               | 0.1               | 0.1               | 0.1               | 0.2               | 0.5               | 0.2               | 0.2               | 0.2               | 0.2               | 0              |
| Restructuring and other          |                   |                   | ••••              | ••••                                      | 0.0               |                   |   | ••••              |                   | 0.0               |                   |                   |                   |                   | 0.0               |                   |                   |                   |                   | 0              |
| Total operating expenses         | 8.6               | 8.2               | 7.9               | 9.0                                       | 33.7              | 8.1               | 5.7                                     | 6.6               | 7.1               | 27.5              | 7.4               | 10.9              | 4.1               | 4.3               | 26.7              | 3.6               | 3.7               | 3.8               | 3.7               | 14             |
|                                  |                   |                   |                   |   |                   |                   |   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                |
| Operating income (loss)          | (8.6)             | (8.1)             | (7.8)             | (9.0)                                     | (33.4)            | (8.1)             | (5.7)                                   | (6.5)             | (7.0)             | (27.3)            | (7.4)             | (10.9)            | (4.1)             | (4.2)             | (26.6)            | (3.4)             | (3.5)             | (3.5)             | (3.2)             | (13.           |
|                                  |                   |                   |                   |   |                   |                   |   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                |
| Interest income (expense)        | 0.0               |                   | 0.0               |   | 0.0               |                   |   | 0.0               | 0.0               | 0.0               | 0.0               | 0.0               | 0.0               | 0.0               | 0.0               | 0.0               | 0.0               | 0.0               | 0.0               | 0              |
| Other income (expense)           | <u>0.2</u>        | <u>0.3</u>        | <u>0.5</u>        | <u>0.4</u>                                | <u>1.5</u>        | <u>0.1</u>        | <u>(0.2)</u>                            | <u>0.1</u>        | <u>(0.0)</u>      | <u>(0.0)</u>      | <u>0.0</u>        | <u>(0.2)</u>      | <u>(0.5)</u>      | <u>0.0</u>        | <u>(0.7)</u>      | <u>0.0</u>        | <u>0.0</u>        | <u>0.0</u>        | <u>0.0</u>        | <u>0</u>       |
| Income before income taxes       | (8.3)             | (7.7)             | (7.3)             | (8.6)                                     | (31.9)            | (8.0)             | (5.9)                                   | (6.4)             | (7.0)             | (27.3)            | (7.3)             | (11.1)            | (4.6)             | (4.2)             | (27.2)            | (3.4)             | (3.5)             | (3.5)             | (3.2)             | (13            |
| Income taxes                     | (0.0)             | (77)              | (7.0)             | (0, 0)                                    | 0.0               | (0,0)             | (5.0)                                   | (0.4)             | (7.0)             | 0.0               | (7.0)             | (44.4)            | (4.0)             | 0.0               | 0.0               | 0.0               | 0.0               | 0.0               | 0.0               | 0              |
| Net income (loss)                | (8.3)             | (7.7)             | (7.3)             | (8.6)                                     | (31.9)            | (8.0)             | (5.9)                                   | (6.4)             | (7.0)             | (27.3)            | (7.3)             | (11.1)            | (4.6)             | (4.2)             | (27.2)            | (3.4)             | (3.5)             | (3.5)             | (3.2)             | (13            |
| Nonrecurring/noncash adjustme    | Ints              |                   |                   |   | 0.0               |                   |   |                   |                   | 0.0               |                   |                   |                   |                   | 0.0               |                   |                   |                   |                   | c              |
| Net income (pro forma)           | (8.3)             | (7.7)             | (7.3)             | (8.6)                                     | (31.9)            | (8.0)             | (5.9)                                   | (6.4)             | (7.0)             | (27.3)            | (7.3)             | (11.1)            | (4.6)             | (4.2)             | (27.2)            | (3.4)             | (3.5)             | (3.5)             | (3.2)             | (13            |
| u /                              |                   |                   |                   |   |                   |                   |   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                |
| EBITDA                           |                   |                   |                   |   |                   |                   |   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                |
|                                  |                   |                   |                   |   |                   |                   |   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                |
| Shares, Basic                    | 31.6              | 32.2              | 34.9              | 35.5                                      | 33.51             | 36.0              | 39.8                                    | 45.0              | 49.5              | 42.6              | 61.4              | 70.3              | 75.4              | 88.1              | 73.8              | 89.1              | 90.1              | 91.1              | 92.1              | 90             |
| Shares, Diluted                  | 31.6              | 32.2              | 34.9              | 35.5                                      | 33.5              | 36.0              | 39.8                                    | 45.0              | 49.5              | 42.6              | 61.4              | 70.3              | 75.4              | 88.1              | 73.8              | 89.1              | 90.1              | 91.1              | 92.1              | 90.            |
| EPS Basic (pro forma)            | (\$0.26)          | (\$0.24)          | (\$0.21)          | (\$0.24)                                  | (\$0.95)          | (\$0.22)          | (\$0.15)                                | (\$0.14)          | (\$0.14)          | (\$0.64)          | (\$0.12)          | (\$0.16)          | (\$0.06)          | (\$0.05)          | (\$0.37)          | (\$0.04)          | (\$0.04)          | (\$0.04)          | (\$0.04)          | (\$0.1         |
| u ,                              | 1 N N             |                   | 10 C              | 1. A. | - Y - Y           |                   | ( · · · · · · · · · · · · · · · · · · · |                   | · · ·             | - C               |                   | 11 C C C C        |                   |                   | - N               |                   |                   |                   |                   |                |
| EPS Diluted (pro forma)          | (\$0.26)          | (\$0.24)          | (\$0.21)          | (\$0.24)                                  | (\$0.95)          | (\$0.22)          | (\$0.15)                                | (\$0.14)          | (\$0.14)          | (\$0.64)          | (\$0.12)          | (\$0.16)          | (\$0.06)          | (\$0.05)          | (\$0.37)          | (\$0.04)          | (\$0.04)          | (\$0.04)          | (\$0.04)          | (\$0.1         |
|                                  |                   |                   |                   |   |                   |                   |   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   | -              |
| Margins                          |                   |                   |                   |   |                   |                   |   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                |
| Gross margin                     | 16%               | 70%               | 65%               | 100%                                      | 55%               | 100%              | 100%                                    | 78%               | 80%               | 80%               | 100%              | #DIV/0!           | 75%               | 75%               | 76%               | 75%               | 75%               | 75%               | 75%               | 75             |
| Research & development           | 1073%             | 805%              | 1218%             | 16925%                                    | 1270%             | 20213%            | 16888%                                  | 1284%             | 830%              | 2035%             | 21240%            | #DIV/0!           | 114500%           | 1100%             | 4732%             | 175%              | 175%              | 140%              | 80%               | 128            |
| General & administrative         | 6162%             | 3130%             | 6023%             | 94963%                                    | 6316%             | 80013%            | 53775%                                  | 3536%             | 4373%             | 7476%             | 124900%           | #DIV/0!           | 281500%           | 3000%             | ######            | 850%              | 750%              | 600%              | 500%              | 800            |
| Operating margin                 | -7254%            | -3889%            | -7223%            | -112488%                                  | -7576%            | -100813%          | -71450%                                 | -4804%            | -5184%            | -9533%            | -147720%          | NM                | -405100%          | -4225%            | ######            | -1700%            | ######            | -865%             | -538%             | -906           |
| Tax rate, GAAP                   | 0%                | 0%                | 0%                | 0%  | 0%                | 0%                | 0%                                      | 0%                | 0%                | 0%                | 0%                | 0%                | 0%                | 0%                | 0%                | 0%                | 0%                | 0%                | 0%                | (              |
| Net margin                       | -7052%            | -3722%            | -6718%            | -108075%                                  | -7239%            | -99563%           | -73375%                                 | -4734%            | -5219%            | -9535%            | -146680%          | NM                | -456900%          | -4225%            | ######            | -1700%            | ######            | -865%             | -538%             | -90            |
| Y/Y % change                     |                   |                   |                   |   |                   |                   |   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                   |                |
| Total Revenue                    |                   |                   |                   |   |                   | -93%              | -96%                                    | 25%               | 1588%             | -35%              | -38%              | -100%             | -99%              | -26%              | -63%              | 3900%             | #######           | <i></i>           | 500%              | 131            |
| Gross margin                     |                   |                   |                   |   |                   | -58%              | -90%                                    | 23 %<br>50%       | 1250%             | -5%               | -38%              |                   | -99%              | -31%              | -65%              |                   | #######           |                   |                   | 128            |
| Research & development           |                   |                   |                   |   | -69%              | -71%              | -16%                                    | 28%               | -35%              | -3%               | -82%              |                   | -33%              | -4%               | -03%              | -93%              | 50%               | 7%                |                   | -62            |
| General & administrative         |                   |                   |                   |   | -32%              | -71%              | -33%                                    | 11%               | -35%              | -23%              | -02%              |                   | -33%              | -4%               | -14%              | -93%              | 0%                | 0%                | -14%              | -4             |
| Operating income (loss)          |                   |                   |                   |   | -32%              | -77%              | -33%                                    | -17%              | -22%              | -23%              | -71%              |                   | -09%              | -40%              | -1%               | -54%              | -68%              | -15%              |                   | -4             |
| Net income (loss)                |                   |                   |                   |   | -44%<br>-39%      | -6%<br>-4%        | -29%                                    | -17%              | -22%<br>-19%      | -18%              | -8%               |                   | -38%<br>-29%      | -40%              | -3%<br>0%         | -54%              | -68%              | -15%              | -24%              | -4             |
| EPS Diluted (pro forma)          |                   |                   |                   |   | -39%<br>-49%      | -4%<br>-16%       | -24%                                    | -12%              | -19%<br>-42%      | -15%              | -8%               |                   | -29%              | -40%<br>-66%      | -42%              | -54%              | -68%<br>-75%      | -24%<br>-37%      | -24%              | -5             |
| LES Diluted (pro torma)          |                   |                   |                   |   | -49%              | -10%              | -30%                                    | -32%              | -4∠%              | -33%              | -40%              | 1 70              | -01%              | -00%              | -42%              | -00%              | -10%              | -31%              | -21%              | - <sup>5</sup> |

Source: Company reports and Ascendiant Capital Markets estimates.



### BioSig Technologies, Inc.

| Balance Sheet (\$ mils)               | Mar-21  | Jun-21  | Sep-21  | Dec-21  | Mar-22  | Jun-22     | Sep-22  | Dec-22  | Mar-23  | Jun-23     | Sep-23  | Dec-23  | Mar-24  | Jun-24  | Sep-24  | Dec-24  |
|---------------------------------------|---------|---------|---------|---------|---------|------------|---------|---------|---------|------------|---------|---------|---------|---------|---------|---------|
| Fiscal Year End: December 31          | Q1A     | Q2A     | Q3A     | Q4A     | Q1A     | Q2A        | Q3A     | Q4A     | Q1A     | Q2A        | Q3A     | Q4E     | Q1E     | Q2E     | Q3E     | Q4E     |
|                                       |         |         |         |         |         |            |         |         |         |            |         |         |         |         |         |         |
| Assets                                |         |         |         |         |         |            |         |         |         |            |         |         |         |         |         |         |
| Cash and cash equivalents             | 22.5    | 15.5    | 17.5    | 11.7    | 8.7     | 5.1        | 0.9     | 0.4     | 1.4     | 1.3        | 0.4     | 0.8     | (8.2)   | (11.5)  | (14.8)  | (17.8)  |
| Short term investments                |         |         |         |         | -       |            |         |         |         |            |         | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| Accounts receivable, net              |         | 0.2     | 0.1     |         |         |            | 0.0     | 0.0     | 0.0     | 0.0        | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.1     |
| Inventory                             | 0.7     | 0.7     | 1.9     | 1.9     | 2.0     | 2.0        | 1.7     | 0.3     | 0.3     | 0.2        | 0.2     | 0.3     | 1.6     | 1.5     | 1.6     | 1.8     |
| Deferred income taxes                 |         |         |         |         |         |            |         |         |         |            |         | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| Prepaid expenses and other            | 0.2     | 0.5     | 0.5     | 0.4     | 0.3     | 0.6        | 0.5     | 0.4     | 0.4     | 0.5        | 0.4     | 0.0     | 0.1     | 0.1     | 0.1     | 0.2     |
| Total current assets                  | 23.3    | 16.9    | 20.0    | 13.9    | 11.0    | 7.7        | 3.1     | 1.1     | 2.2     | 2.0        | 1.1     | 1.2     | (6.5)   | (9.8)   | (13.1)  | (15.7)  |
|                                       |         |         |         |         |         |            | ••••    |         |         |            |         |         | ()      | ()      | ()      | (,      |
| Property and equipment, net           | 0.4     | 0.4     | 0.6     | 0.7     | 0.7     | 0.6        | 0.7     | 0.7     | 0.6     | 0.6        | 0.6     | 0.5     | 0.5     | 0.5     | 0.4     | 0.5     |
| Leases                                | 0.4     | 0.3     | 0.7     | 0.6     | 0.5     | 0.9        | 0.9     | 0.8     | 0.7     | 0.6        | 0.5     | 0.5     | 0.5     | 0.5     | 0.5     | 0.5     |
| Intangibles, net                      | 0.3     | 0.3     | 0.3     | 0.3     | 0.3     | 0.3        | 0.3     | 0.3     | 0.3     | 0.3        | 0.3     | 0.3     | 0.3     | 0.3     | 0.3     | 0.3     |
| Deferred income tax                   | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0        | 0.0     | 0.0     | 0.0     | 0.0        | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| Other                                 | 0.1     | 0.1     | 0.1     | 0.0     | 0.0     | 0.0        | 0.0     | 1.2     | 1.4     | 0.5        | 0.7     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| Total assets                          | 24.5    | 18.0    | 21.7    | 15.5    | 12.5    | <u>9.6</u> | 5.0     | 4.1     | 5.2     | <u>4.1</u> | 3.2     | 2.5     | (5.2)   | (8.6)   | (11.9)  | (14.4)  |
|                                       |         |         |         |         |         | 0.0        | 0.0     |         |         |            | •       |         | (0.2)   | (0.0)   | ()      | ()      |
| Liabilities and stockholders' equity  |         |         |         |         |         |            |         |         |         |            |         |         |         |         |         |         |
| Accounts payable                      | 3.5     | 3.0     | 2.2     | 2.2     | 2.3     | 1.5        | 2.1     | 2.9     | 2.4     | 2.9        | 3.5     | 3.5     | 1.0     | 1.5     | 2.0     | 3.0     |
| Accrued expenses                      | 0.1     | 0.1     | 0.1     | 0.1     | 0.1     | 0.1        | 0.1     | 0.1     | 0.1     | 0.1        | 0.0     | 1.5     | 0.1     | 0.1     | 0.1     | 0.1     |
| Deferred revenue                      | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0        | 0.0     | 0.0     | 0.0     | 0.1        | 0.1     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| Deferred income tax                   | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0        | 0.0     | 0.0     | 0.0     |            |         | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| Warrant liabilities                   |         |         |         |         |         |            |         |         |         |            |         | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| Leases                                | 0.3     | 0.2     | 0.3     | 0.3     | 0.3     | 0.3        | 0.3     | 0.3     | 0.3     | 0.3        | 0.3     | 0.3     | 0.3     | 0.3     | 0.3     | 0.3     |
| Other                                 | 0.0     | 0.2     | 0.0     | 0.0     | 0.0     | 0.0        | 0.0     | 0.0     | 0.0     | 0.0        | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| Short term debt                       |         |         |         |         |         |            |         |         |         |            | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| Total current liabilities             | 3.9     | 3.4     | 2.6     | 2.6     | 2.7     | 1.9        | 2.5     | 3.3     | 2.8     | 3.3        | 3.9     | 5.3     | 1.4     | 1.9     | 2.4     | 3.5     |
|                                       |         |         |         |         |         |            |         |         |         |            |         |         |         |         |         |         |
| Deferred income taxes                 |         |         |         |         |         |            |         |         |         |            |         | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| Warrant liabilities                   |         |         |         |         |         |            |         |         |         |            |         | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| Other long term liabilities           |         |         |         |         |         |            |         |         |         |            |         | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| Leases                                | 0.0     | 0.0     | 0.4     | 0.4     | 0.3     | 0.6        | 0.5     | 0.5     | 0.4     | 0.3        | 0.2     | 0.2     | 0.2     | 0.2     | 0.2     | 0.2     |
| Deferred revenue                      | 0.0     | 0.0     | 0.0     | 0.0     |         |            | 0.0     |         | -       |            |         | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| Minority interest                     | 0.6     | 0.4     | 0.4     | 0.2     | 0.0     | 0.1        |         | (0.0)   | (0,1)   | 0.1        | 0.1     | 0.1     | 0.1     | 0.1     | 0.1     | 0.1     |
| Long term debt                        |         |         |         |         |         |            |         | (/      | (* 7    |            |         | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| Total other liabilities               | 0.6     | 0.4     | 0.9     | 0.6     | 0.3     | 0.7        | 0.5     | 0.4     | 0.3     | 0.4        | 0.3     | 0.3     | 0.3     | 0.3     | 0.3     | 0.3     |
|                                       |         |         |         |         |         |            |         |         |         |            |         |         |         |         |         |         |
| Preferred stock                       | 0.1     | 0.1     | 0.1     | 0.1     | 0.1     | 0.1        | 0.1     | 0.1     | 0.1     | 0.1        | 0.1     | 0.1     | 0.1     | 0.1     | 0.1     | 0.1     |
| Common stock                          | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     | 0.0        | 0.0     | 0.1     | 0.1     | 0.1        | 0.1     | (0.3)   | (0.6)   | (1.0)   | (1.4)   | (1.7)   |
| Additional paid-in capital            | 185.2   | 187.1   | 198.4   | 201.1   | 206.2   | 209.5      | 210.8   | 216.2   | 225.2   | 234.6      | 237.7   | 237.7   | 237.7   | 237.7   | 237.7   | 237.7   |
| Retained earnings                     | (165.3) | (173.0) | (180.3) | (188.9) | (196.9) | (202.6)    | (209.0) | (216.0) | (223.3) | (234.4)    | (239.0) | (243.2) | (246.6) | (250.1) | (253.6) | (256.8) |
| Other                                 |         |         |         |         |         |            |         |         |         |            |         | 2.5     | 2.5     | 2.5     | 2.5     | 2.5     |
| Accumulated other comprehensive in    | come    |         |         |         |         |            |         |         |         |            |         | 0.0     | 0.0     | 0.0     | 0.0     | 0.0     |
| Total stockholders' equity            | 20.0    | 14.2    | 18.2    | 12.3    | 9.5     | 7.0        | 1.9     | 0.4     | 2.1     | 0.3        | (1.1)   | (3.1)   | (6.9)   | (10.8)  | (14.6)  | (18.2)  |
|                                       |         |         |         |         |         |            |         |         |         |            |         |         |         |         |         |         |
| Total stockholders' equity and liabil | 24.5    | 18.0    | 21.7    | 15.5    | 12.5    | 9.6        | 5.0     | 4.1     | 5.2     | 4.1        | 3.2     | 2.5     | (5.2)   | (8.6)   | (11.9)  | (14.4)  |
| • • • • • •                           |         |         |         |         |         |            |         |         |         |            |         |         | /       |         |         | · · · · |

|                                       | Mar-21 | Jun-21 | Sep-21 | Dec-21 | Mar-22 | Jun-22 | Sep-22 | Dec-22 | Mar-23 | Jun-23  | Sep-23  | Dec-23  | Mar-24  | Jun-24  | Sep-24  | Dec-24  |
|---------------------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|---------|---------|---------|---------|---------|---------|
|                                       | Q1A    | Q2A    | Q3A    | Q4A    | Q1A    | Q2A    | Q3A    | Q4A    | Q1A    | Q2A     | Q3A     | Q4E     | Q1E     | Q2E     | Q3E     | Q4E     |
| Prepaid as % of total rev             | 177%   | 249%   | 447%   | 4425%  | 3888%  | 7913%  | 375%   | 316%   | 7520%  | #DIV/0! | 42900%  | 7520%   | 37%     | 37%     | 37%     | 37%     |
| Inventory as % of total rev           | 551%   | 353%   | 1742%  | 23513% | 25325% | 25325% | 1253%  | 249%   | 6900%  | #DIV/0! | 21900%  | 300%    | 800%    | 500%    | 400%    | 300%    |
| A/P as % of total rev                 | 2931%  | 1462%  | 2008%  | 27238% | 29300% | 18138% | 1550%  | 2113%  | 47840% | #DIV/0! | 347000% | 2000%   | 500%    | 500%    | 500%    | 500%    |
| Accrued exp related as % of total rev | 64%    | 37%    | 73%    | 1025%  | 1050%  | 1075%  | 66%    | 67%    | 1860%  | #DIV/0! | 9800%   | 1500%   | 40%     | 20%     | 20%     | 20%     |
| Activity Ratios                       |        |        |        |        |        |        |        |        |        |         |         |         |         |         |         |         |
| A/R Days Sales Outstanding            | 0      | 87     | 83     | 0      | 0      | 0      | 3      | 6      | 306    | #DIV/0! | 1260    | 10      | 10      | 10      | 10      | 10      |
| Book & Cash Value (per share)         |        |        |        |        |        |        |        |        |        |         |         |         |         |         |         |         |
| Book Value per Share (diluted)        | \$0.63 | \$0.44 | \$0.52 | \$0.35 | \$0.26 | \$0.17 | \$0.04 | \$0.01 | \$0.03 | \$0.00  | -\$0.01 | -\$0.04 | -\$0.08 | -\$0.12 | -\$0.16 | -\$0.20 |
| Cash per Share (diluted)              | \$0.71 | \$0.48 | \$0.50 | \$0.33 | \$0.24 | \$0.13 | \$0.02 | \$0.01 | \$0.02 | \$0.02  | \$0.01  | \$0.01  | -\$0.09 | -\$0.13 | -\$0.16 | -\$0.19 |
| Net cash per Share (diluted)          | \$0.71 | \$0.48 | \$0.50 | \$0.33 | \$0.24 | \$0.13 | \$0.02 | \$0.01 | \$0.02 | \$0.02  | \$0.01  | \$0.01  | -\$0.09 | -\$0.13 | -\$0.16 | -\$0.19 |

Source: Company reports and Ascendiant Capital Markets estimates



| Cash Flow Statement (\$ mils)   | Mar-21       | Jun-21       | Sep-21       | Dec-21       | 2021         | Mar-22       | Jun-22       | Sep-22       | Dec-22       | 2022         | Mar-23       | Jun-23       | Sep-23       | Dec-23 | 2023         | Mar-24     | Jun-24 | Sep-24 | Dec-24     | 2024       |
|---------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------|--------------|------------|--------|--------|------------|------------|
| iscal Year End: December 31     | Q1A          | Q2A          | Q3A          | Q4A          | FY-A         | Q1A          | Q2A          | Q3A          | Q4A          | FY-A         | Q1A          | Q2A          | Q3A          | Q4E    | FY-E         | Q1E        | Q2E    | Q3E    | Q4E        | FY-E       |
|                                 |              |              |              |              |              |              |              |              |              |              |              |              |              |        |              |            |        |        |            |            |
| Cash flow from operating activ  | ities        |              |              |              |              |              |              |              |              |              |              |              |              |        |              |            |        |        |            |            |
| Net income                      | (8.6)        | (8.1)        | (7.2)        | (9.0)        | (32.9)       | (8.1)        | (5.7)        | (6.5)        | (7.0)        | (27.3)       | (7.4)        | (11.1)       | (4.1)        | (4.2)  | (26.8)       | (3.4)      | (3.5)  | (3.5)  | (3.2)      | (13.       |
| Depreciation                    | 0.0          | 0.0          | 0.1          | 0.1          | 0.2          | 0.1          | 0.1          | 0.1          | 0.1          | 0.3          | 0.1          | 0.1          | 0.1          | 0.1    | 0.4          | 0.1        | 0.1    | 0.1    | 0.1        | 0.4        |
| Amortization                    |              |              |              |              | 0.0          |              |              |              |              | 0.0          |              |              |              |        | 0.0          |            |        |        |            | 0.         |
| Non-cash lease expense          | 0.1          | 0.1          | 0.1          | 0.1          | 0.4          | 0.1          | 0.1          | 0.1          | (0.2)        | 0.0          | 0.1          | 0.1          | 0.1          |        | 0.2          |            |        |        |            | 0.         |
| Debt related amortization expe  | nse          |              |              |              | 0.0          |              |              |              |              | 0.0          |              |              |              |        | 0.0          |            |        |        |            | 0.         |
| Stock comp                      | 2.5          | 1.8          | 2.3          | 2.9          | 9.5          | 2.0          | 0.2          | 0.5          | 1.7          | 4.4          | 2.1          | 4.7          | (0.4)        | (0.4)  | 6.2          | (0.4)      | (0.4)  | (0.4)  | (0.4)      | (1         |
| Deferred income taxes           |              |              |              |              | 0.0          |              |              |              |              | 0.0          |              |              |              | 0.0    | 0.0          | 0.0        | 0.0    | 0.0    | 0.0        | 0.         |
| Change in fair value of warrant | liability    | 0.3          |              |              | 0.3          | 0.0          |              |              |              | 0.0          |              |              |              |        | 0.0          |            |        |        |            | 0.         |
| Writedowns and impairments      |              |              |              |              | 0.0          |              |              |              |              | 0.0          |              | 1.3          |              |        | 1.3          |            |        |        |            | 0.         |
| Other gains/losses              |              |              | (0.6)        |              | (0.6)        |              |              |              |              | 0.0          |              |              |              |        | 0.0          |            |        |        |            | 0.         |
| Other                           |              |              | (/           |              | 0.0          |              |              |              | 0.4          | 0.4          |              |              |              |        | 0.0          |            |        |        |            | 0.         |
| Changes in operating assets and | liabilities  |              |              |              |              |              |              |              | -            | -            |              |              |              |        |              |            |        |        |            |            |
| Accounts receivable             |              | (0.2)        | 0.1          | 0.1          | 0.0          |              |              | (0.0)        | (0.0)        | (0.0)        | (0.0)        | (0.0)        | 0.0          | 0.0    | (0.0)        | (0.0)      | (0.0)  | (0.0)  | (0.0)      | (0.1       |
| Inventory                       | 0.1          | (0.1)        | (1.2)        | (0.0)        | (1.1)        | (0.1)        |              | 0.2          | 0.2          | 0.3          | (0.0)        | (0.0)        | (0.0)        | (0.1)  | (0.1)        | (1.3)      | 0.1    | (0.1)  | (0.2)      | (1.        |
| Prepaid expenses & other curre  |              | (0.3)        | 0.0          | 0.2          | 0.0          | 0.0          | (0.3)        | 0.1          | 0.0          | (0.2)        | (0.2)        | (0.4)        | (0.1)        | 0.4    | (0.2)        | (0.1)      | (0.0)  | (0.0)  | (0.1)      | (0.:       |
| Income tax                      | 5 0.1        | (0.0)        | 0.0          | 0.2          | 0.0          | 0.0          | (0.0)        | 0.1          | 0.0          | 0.0          | (0.2)        | (0.1)        | (0.1)        | 0.1    | 0.0          | (0.1)      | (0.0)  | (0.0)  | (0.1)      | 0.0        |
| Other assets                    |              |              |              |              | 0.0          |              |              |              |              | 0.0          | 0.0          | 0.0          | 0.0          | 0.7    | 0.0          | 0.0        | 0.0    | 0.0    | 0.0        | 0.0        |
|                                 | (1.3)        | (0.4)        | (0.3)        | 0.0          | (2.0)        | 0.2          | (0.9)        | 0.6          | 0.9          | 0.8          | (0.4)        | 0.5          | 0.6          | 0.0    | 0.0          | (2.5)      | 0.5    | 0.5    | 1.0        | (0.6       |
| Accounts payable                | (1.3)        | (0.4)        | (0.3)        | 0.0          | 0.0          | 0.2          | (0.9)        | 0.0          | 0.9          | 0.0          | (0.4)        | 0.5          | 0.0          | 1.4    | 1.4          | (2.3)      | (0.0)  | 0.0    | 0.0        | (0.4       |
| Accrued expenses                |              | (0.0)        | (0,0)        | (0.0)        |              | (0.0)        | (0.0)        | (0.0)        | (0.0)        |              | (0.0)        |              |              | 1.4    |              | (1.4)      | (0.0)  | 0.0    | 0.0        |            |
| Deferred revenue                | 0.1          | (0.0)        | (0.0)        | (0.0)        | 0.0          | (0.0)        | (0.0)        | (0.0)        | (0.0)        | (0.0)        | (0.0)        | (0.4)        | (0.4)        |        | (0.0)        |            |        |        |            | 0.0        |
| Other liabilities               | <u>(0.1)</u> | <u>(0.1)</u> | <u>(0.1)</u> | <u>(0.1)</u> | <u>(0.4)</u> | <u>(0.1)</u> | <u>(0.1)</u> | <u>(0.1)</u> | <u>(0.1)</u> | <u>(0.4)</u> | <u>(0.1)</u> | <u>(0.1)</u> | <u>(0.1)</u> | 0.0    | <u>(0.2)</u> | <u>0.0</u> | 0.0    | 0.0    | <u>0.0</u> | <u>0.0</u> |
| Net cash (used in) provided by  | (7.0)        | (6.9)        | (6.8)        | (5.7)        | (26.4)       | (5.9)        | (6.7)        | (4.9)        | (4.1)        | (21.7)       | (5.6)        | (4.9)        | (3.8)        | (2.0)  | (16.4)       | (8.9)      | (3.2)  | (3.3)  | (2.7)      | (18.3      |
| Cash flow from investing activi | ties         |              |              |              |              |              |              |              |              |              |              |              |              |        |              |            |        |        |            |            |
| Purchases of property and equ   |              | (0.1)        | (0.2)        | (0.1)        | (0.5)        | (0.1)        | (0.0)        | (0.1)        | (0.1)        | (0.2)        | (0.0)        | (0.1)        | (0.1)        | (0.0)  | (0.2)        | (0,1)      | (0.1)  | (0.0)  | (0.2)      | (0.4       |
| Purchases of short-term investi |              | (0.1)        | (0.2)        | (0.1)        | 0.0          | (0.1)        | (0.0)        | (0.1)        | (0.1)        | 0.0          | (0.0)        | (0.1)        | (0.1)        | (0.0)  | 0.0          | (0.1)      | (0.1)  | (0.0)  | (0.2)      | 0.0        |
| Acquisitions                    | nonto        |              |              |              | 0.0          |              |              |              |              | 0.0          |              |              |              |        | 0.0          |            |        |        |            | 0.0        |
| Other                           |              |              |              |              | 0.0          |              |              |              |              | 0.0          |              |              |              |        | 0.0          |            |        |        |            | 0.0        |
|                                 | (0.4)        | (0.4)        | (0.0)        | (0.4)        |              | (0.4)        | (0.0)        | (0.4)        | (0.4)        |              | (0.0)        | (0.4)        | (0.4)        | (0.0)  |              | (0.4)      | (0.4)  | (0.0)  | (0.0)      |            |
| Net cash used in investing acti | <b>(0.1)</b> | (0.1)        | (0.2)        | (0.1)        | (0.5)        | (0.1)        | (0.0)        | (0.1)        | (0.1)        | (0.2)        | (0.0)        | (0.1)        | (0.1)        | (0.0)  | (0.2)        | (0.1)      | (0.1)  | (0.0)  | (0.2)      | (0.4       |
| Cash flow from financing activ  | ities        |              |              |              |              |              |              |              |              |              |              |              |              |        |              |            |        |        |            |            |
| Issuance of debt                |              |              |              |              | 0.0          |              |              |              |              | 0.0          |              |              |              | 0.0    | 0.0          | 0.0        | 0.0    | 0.0    | 0.0        | 0.0        |
| Repayment of debt               |              |              |              |              | 0.0          |              |              |              |              | 0.0          |              |              |              |        | 0.0          |            |        |        |            | 0.0        |
| Issuance of stock               | 1.3          |              | 9.0          | (0.0)        | 10.3         | 3.0          | 3.1          | 0.8          | 3.4          | 10.4         | 6.7          | 4.8          | 1.1          | 0.0    | 12.6         | 0.0        | 0.0    | 0.0    | 0.0        | 0.0        |
| Proceeds from stock option ex   | e 0.0        |              |              | · · /        | 0.0          |              |              |              | 0.2          | 0.2          |              |              |              |        | 0.0          |            |        |        |            | 0.0        |
| Other                           |              |              |              | ł            | 0.0          |              |              |              |              | 0.0          |              |              | 2.0          | 2.5    | 4.5          |            |        |        |            | 0.0        |
| Dividends and distributions     |              |              |              |              | 0.0          |              |              |              |              | 0.0          |              |              |              |        | 0.0          |            |        |        |            | 0.0        |
| Cash provided by (used in) fina | a 1.3        | 0.0          | 9.0          | (0.0)        | 10.3         | 3.0          | 3.1          | 0.8          | 3.6          | 10.6         | 6.7          | 4.8          | 3.0          | 2.5    | 17.1         | 0.0        | 0.0    | 0.0    | 0.0        | 0.         |
| Effect of exchange rate on cash |              |              |              |              | 0.0          |              |              |              |              | 0.0          |              |              |              |        | 0.0          |            |        |        |            | 0.         |
| -                               |              |              |              |              |              |              |              |              |              |              |              |              |              |        |              |            |        |        |            | -          |
| Net increase (decrease) in cas  |              | (7.0)        | 2.0          | (5.9)        | (16.6)       | (3.0)        | (3.6)        | (4.2)        | (0.5)        | (11.3)       | 1.1          | (0.2)        | (0.9)        | 0.5    | 0.5          | (9.0)      | (3.3)  | (3.4)  | (3.0)      | (18.       |
| Beginning cash and equivalent   | £ 28.3       | 22.5         | 15.5         | 17.5         | 28.3         | 11.7         | 8.7          | 5.1          | 0.9          | 11.7         | 0.4          | 1.4          | 1.3          | 0.4    | 0.4          | 0.8        | (8.2)  | (11.5) | (14.8)     | 0.         |
| Ending cash and equivalents     | 22.5         | 15.5         | 17.5         | 11.7         | 11.7         | 8.7          | 5.1          | 0.9          | 0.4          | 0.4          | 1.4          | 1.3          | 0.4          | 0.8    | 0.8          | (8.2)      | (11.5) | (14.8) | (17.8)     | (17        |

Source: Company reports and Ascendiant Capital Markets estimates



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- HOLD: We expect the stock to provide a total return of negative 15% to positive 15% within a 12-month period.
- SELL: We expect the stock to have a negative total return of more than 15% within a 12-month period.

Total return is defined as price appreciation plus dividend yield.

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|        |       |         | Investment Banking Services<br>Past 12 months |         |  |  |  |  |  |
|--------|-------|---------|---|---------|--|--|--|--|--|
| Rating | Count | Percent | Count   | Percent |  |  |  |  |  |
| Buy    | 51    | 98%     | 19  | 37%     |  |  |  |  |  |
| Hold   | 0     | 0%      | 0   | 0%      |  |  |  |  |  |
| Sell   | 1     | 2%      | 0   | 0%      |  |  |  |  |  |
| Total  | 52    | 100%    | 19  | 37%     |  |  |  |  |  |

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