

COMPANY

Rating: BUY

Target: \$9.00

DUOT

\$6.69

(from \$7.50)

Ticker:

Price:

UPDATE

Duos Technologies Group, Inc.

Reports Q4 and provides strong 2025 guidance. Growth for its RIP, data center, and power businesses over the next year should drive stock higher. Raising P/T to \$9.00.

Reports Q4: Duos recently (on March 31) reported its fiscal Q4 2024 (ending December) results. Revenue was \$1.5 million (-4% y-o-y), compared to our estimates of \$3.9 million and consensus of \$2.8 million. EPS was \$(0.41), compared to our estimate of \$(0.25) and consensus of \$(0.29). There was no Q4 guidance.

Huge increase in backlog: Backlog at Q4 was \$51 million, up from \$19 million at Q3.

Strong guidance: The company provided initial 2025 guidance for revenue of \$28-30 million. The company provided initial Q1 2025 guidance for revenue of \$4-5 million.

Adjusting estimates: We are raising our 2025 estimates for revenue to \$28 million, from \$20 million, and for EPS to \$(0.38) from \$(0.39).

RIP (Railcar Inspection Portal) system and benefits: The company has developed the Railcar Inspection Portal (RIP) that provides both freight and transit railroad customers and select government agencies the ability to conduct fully automated inspections of trains while they are in transit. The RIP system, which incorporates a variety of sophisticated optical technologies, illumination and other sensors, scans each passing railcar to create an extremely high-resolution image set from a variety of angles including the undercarriage. These images are then processed through various methods of artificial intelligence ("AI") algorithms to identify specific defects and/or areas of interest on each railcar.

~10 million scans in 2024: Duos believes the market opportunity for its Rail Inspection Portal (RIP) business is substantial. In 2024, the company estimated that it performed ~10 million comprehensive railcar scans (up from 8.5 million in 2023). Of this, it estimated that 70,000 were unique railcars, representing ~44% of the total freight car population in North America.

Market opportunities: There are an estimated 1.6 million railcars, 140,000 track miles, and over 500 rail yards in North America. There is a big push by federal regulators and railroad companies to move towards advanced technology and automation to reduce costs, increase efficiency, and improve safety.

Major expansion to 2 new businesses: In 2024, the company announced a major push into 2 new businesses, data centers and power. Duos Edge AI, Inc. is a provider of adaptive, versatile, and streamlined Edge Data Center ("EDC") solutions tailored to meet evolving needs in any environment. The company also announced Duos Energy Corporation, aimed at additional market expansion into the increasing demand for power to support new data centers.

Duos Edge AI and Duos Energy progress: These two new businesses are already operational, ramping up quickly, and are expected to drive strong revenue growth in 2025.

New major energy contract: In November, the company announced a major new contract for \$42 million to deploy and operate a fleet of mobile gas turbine affiliates with Fortress Investment Group. This deal closed in December 2024.

Positive risks versus rewards: Duo's new 3 businesses have long commercialization challenges ahead, but we believe the ~billion dollars market potential presents high rewards for the risks.

Current valuation attractive: We are maintaining our BUY rating, but raising our 12-month price target to \$9.00 from \$7.50 based on a NPV analysis. This represents significant upside from the current share price and we believe appropriately balances out the high risks with large upside opportunities.

Company Description

Duos Technologies Group, based in Jacksonville, FL develops and operates intelligent vision based inspection technology solutions for rail, logistics, intermodal, and government customers.

United States Technology

April 27, 2025

Edward Woo, CFA (561) 327-9435 ewoo@ascendiant.com

Stock Data

Exchange:	NasdaqCM
52-week Range:	2.03 - 8.53
Shares Outstanding (million):	12
Market cap (\$million):	\$80
EV (\$million):	\$76
Debt (\$million):	\$2
Cash (\$million):	\$6
Avg. Daily Trading Vol. (\$million):	\$1
Float (million shares):	8
Short Interest (million shares):	0.1
Dividend, annual (yield):	\$0 (NA%)

Revenues (US\$ million)

	<u>2025E</u> (Cur.)	2025E (Old)	2026E (Cur.)	2026E (Old)
Q1 Mar	4.0E	3.7E	6.0E	
Q2 Jun	5.3E	4.0E	6.6E	
Q3 Sep	8.1E	5.7E	9.7E	
Q4 Dec	10.6E	6.6E	12.7E	
Total	28.0E	20.0E	35.0E	
EV/Revs	2.7x		2.2x	

Earnings per Share (pro forma)

Q1 Mar Q2 Jun Q3 Sep Q4 Dec Total	2025E (Cur.) (0.19)E (0.18)E (0.09)E 0.08E (0.38)E	2025E (Old) (0.18)E (0.14)E (0.10)E 0.03E (0.39)E	2026E (Cur.) (0.08)E (0.06)E 0.06E 0.17E 0.10E	2026E (Old)
P/E	N/A	(0.00)_	67x	

Important Disclosures

Ascendiant Capital Markets LLC seeks to do business with companies covered by its research team. Consequently, investors should be aware that the firm may have a conflict of interest that could affect the objectivity of this report. Investors should consider this report as only a single factor in making an investment decision.

For analyst certification and other important disclosures, refer to the Disclosure Section, located at the end of this report, beginning on page 16.



OVERVIEW

- Duos recently (on March 31) reported its fiscal Q4 2024 (ending December) results.
- Revenue was \$1.5 million (-4% y-o-y), compared to our estimates of \$3.9 million and consensus of \$2.8 million.
- EPS was \$(0.41), compared to our estimate of \$(0.25) and consensus of \$(0.29).
- There was no Q4 guidance.
- The company provided initial 2025 guidance for revenue of \$28 30 million.
- The company provided initial Q1 2025 guidance for revenue of \$4 5 million.
- We are raising our 2025 estimates for revenue to \$28 million, from \$20 million, and for EPS to \$(0.38) from \$(0.39).
- We are initiating our 2026 estimates for revenue of \$35 million, and for EPS of \$0.10.

ADDITIONAL DETAILS

- Gross profit for the quarter was \$(0.3) million, compared with our estimate of \$0.9 million.
- Gross margin for the quarter was -23%, versus 20% last year and our expectation of 23%.
- Operating expenses were \$2.8 million, versus our expectation of \$2.9 million.
- Operating loss was \$3.1 million, versus our expectation of a loss of \$2.1 million.
- Net loss was \$3.4 million, versus our expectation of a loss of \$2.1 million.
- Backlog was \$51 million, up from \$19 million in Q3.

In November 2024, Duos announced that its operating subsidiary Duos Energy Corporation has signed a two-year Asset Management Agreement ("AMA") to deploy and operate a fleet of mobile gas turbines and balance-of-plant inventory that has a combined generation capacity of 850 megawatts with affiliates of Fortress Investment Group.

This includes the deployment and operation of a fleet of 30 mobile gas-powered turbines collectively capable of generating 850 megawatts of power, which have been acquired by funds managed by affiliates of Fortress Investment Group. Through the AMA, Duos will oversee the management and deployment of the assets. The deal closed in December 2024. The deal is estimated at \$42 million in revenue over two years and Duos received a 5% equity stake in the parent of the owners of the assets

The company's balance sheet had \$6 million in cash and \$2 million in debt, compared with \$1 million in cash and \$2 million in debt at the end of September.



Exhibit 1: Duos Technologies Group Corporate Overview

POWERING A I AT THE EDGE

DUOS TECHNOLOGIES, GROUP, INC. | NASDAQ: DUOT

THE STORY SO FAR



THE BIG PICTURE DUOT Merged in 2015 – Adopted Duos Technologies name 3 Main Markets: Listed on Nasdaq in 2020 and installed new senior Intelligent Technologies Founded Duos EDGE Al in 2024 Edge Data Centers Infrastructure | Power Founded Duos Energy in 2024 Partnered with Fortress Investment Group to manage acquisition of assets from APR Energy **DUOT - Duos Technologies Group APR Energy Duos Energy Corporation** Duos Technologies, Inc. Duos Edge AI, Inc.



Exhibit 2: Duos Technologies Group Overview

Duos Technologies Group Overview

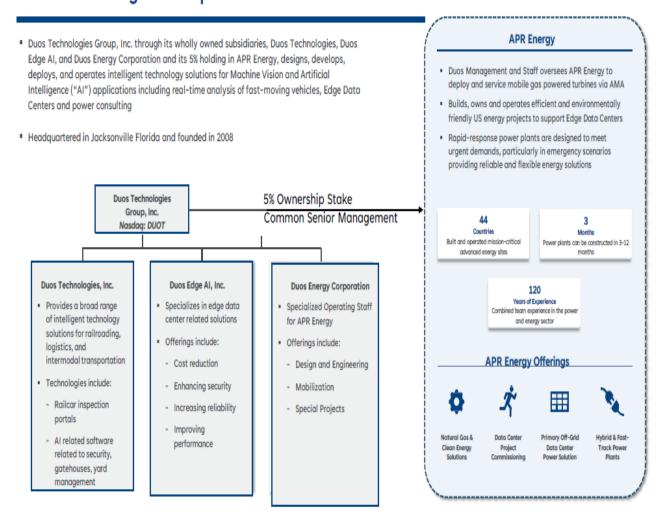




Exhibit 3: Duos Railcar Inspection Portal (RIP)

Our Rail Solution

Railcar Inspection Portal (rip°)

modules

rip® is a modular intelligent visualization system that provides real-time, high resolution, four-sided 360° imagery of railcars at high speeds.

apis® Automated Pantograph Inspection System

vue® Vehicle Undercarriage Examiner

t-vue™ Thermal Vehicle Undercarriage Examiner

obliquevue™ Oblique Vehicle Undercarriage Examiner





Examples of Freight Railcar Al Detections

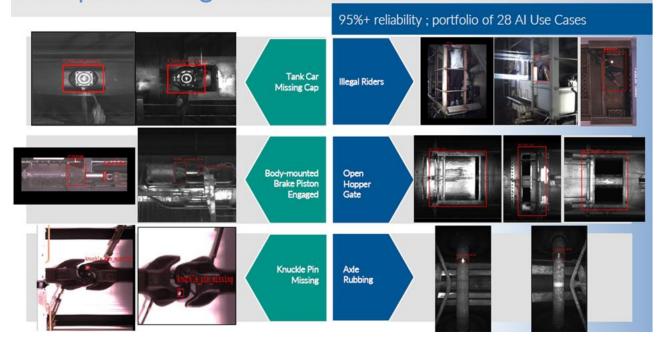




Exhibit 4: Duos Recent History and Future Growth Plans



2025 and Beyond Business Model

Nasdaq: I

3 Fundamental Components to support growth



Capital Equipment Sales

- Railcar Inspection Portal (RIP®)
- Modular RIP®s (specialized or customized views for specific applications)

Target Markets

- Class 1 Railroads
- Long-distance, high-speed and local transit
- Industrial rail users

Expected Annual Revenue (2025 - 2027)

- \$5 \$15M
- 30% 40% GM



Software and Services

- Subscriptions
- Al Algorithms, APIs and Support

Target Markets

- 3,000 + Freight Car Owners and Lessors
- Class 1s and Transit Operators

Expected Annual Recurring Revenues (2025 - 2027)

- \$3 \$7.5M
- 80% 90% GM



Maintenance & Support

Expected Annual Recurring Revenues (2025 – 2027)

- \$2 \$5M
- 70% 80% GM

History and Future Pathway

2021 2022 2023 2024 2015 2020 Improve technical & Public FEB 2020 Increased focus on artificial Target: Scan Scan ~ 7M railcars company by operational delivery ~ 16-20M* railcars uplisted to intelligence solution: reverse Nasdaq: DUOT Deployed over 40 + Al use Deploy 28 Al use cases Regain customer merger to at 95%+ reliability cases Target: Deploy up to OTC confidence SEP 2020 75 Al use cases New CEO Expand contracts: Rail Safety Act of 2023 Amtrak win 100% renewal rate introduced Target: Expand Initiate with current customers contracts with 100% Develop and deploy renewal rate; diversify turn-around Expand to subscription ObliqueVUE 13 portals deployed model in rail and other sectors 11 portals \$8M revenue \$15M revenue Scan ~ 9M railcars deployed Target: Deploy up to 25-30 portals by YE \$8M revenue Complete turn-around Target: Achieve profitability/break even



Exhibit 5: Duos Edge Al



DUOS EDGE AI EXECUTIVE SUMMARY

- Duos Edge AI, Inc. (a subsidiary of Duos Technologies Group, Inc.) develops, owns, and operates
 multiple Edge Data Center (EDC)s that provide edge co-location services
- Outgrowth from extensive Edge Computing experience with the Railcar Inspection Portals
- Installation of the first three standalone EDCs completed by '25Q1; three additional secured and scheduled for deployment in '25Q2.
- Installation frequency will accelerate in FY2025 with 15 total targeted for 2025
- Doug Recker, Duos Edge AI President and Founder, has previously built and sold two similar businesses and has already generated a diverse pipeline of 150+ EDC locations and customers
- This line of business expected to generate annual recurring revenue and producing 70% gross margins
- Expected ARRs \$3.5M to \$65M* (2025 2027)



- 13 Existing Rail EDCs
- Winnipeg, MB (4)
- Toronto, ONTennessee (1)
- Tennessee (1)
- Mississippi(
- Ramos, Mexico (1)
- Fresnillo, Mexico (1)
- Secaucus, NJ (2, under construction)



- 15 EDCs for 2025
- Region 16, Amarillo, TX (1)
- City of Pampa, TX (2)
- Other Regions in TX (12)



DUOS EDGE AI OPPORTUNITY AND FOCUS

The Broadband Equity Access and Deployment Program (BEAD) provides \$42.45 billion to expand access to affordable, reliable, high-speed Internet through grants to individual states.



Texas was awarded \$363.8 million in broadband funding through the American Rescue Plan Act of 2021. Applicants to that program said they are frustrated with how slow the rollout has been. The state's broadband office initially said that it would announce who is receiving those funds in the summer or fall of 2023.



Florida was awarded \$400 million, provides funding for the installation and deployment of broadband Internet infrastructure in unserved Florida communities, providing valuable telehealth, economic, educational, and workforce development opportunities to offer a brighter future for all Floridians.

Universal Service Program for Schools and Libraries (E Rate) provides eligible schools with high-speed internet. Discounts range from 20 to 90 percent and are based on the poverty level of the schools. Example is a Texas Regional School District which was recently awarded \$37M and is expected to be our first EDC customer located in TX in Oct. 2024.

Resound Networks (WISP) in Pampa, TX was awarded \$303M to bring high-speed internet to rural, unserved areas in seven states.



Exhibit 6: Duos Energy

DUOS ENERGY

- Duos Energy Corporation (a subsidiary of Duos Technologies Group, Inc.) will primarily build, own, and operate environmentally-friendly energy projects to support small, medium and large Edge Data Centers in the US, where utility-level electric capacity is struggling to keep up with demand
- Our offerings include clean-burning natural gas generation assets and other complementary green solutions, including PV solar and battery energy storage
- We enable fast-track data center project commissioning by locating our dedicated power plants directly next to the fuel source, bypassing the requirement, cost and wait for utility power
- Bolstering our primary off-grid data center power solution, Duos Energy will also engage in offering similar hybrid dedicated power plants to other industrial customers (e.g. manufacturing, chemicals, oil & gas, mining, microgrids) and fast-track power plants to address near-term demands due to emergencies
- Duos is prepared to execute multiple power projects in the United States to support the demand of Data Center expansion

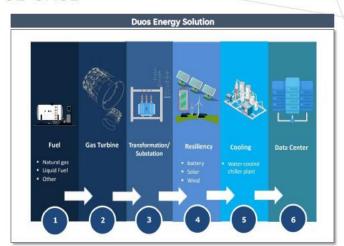
DUOS ENERGY DATA CENTER USE CASE

Data Center Demand and Utility Issues

- Upward pressure on industrial utility prices from surging data center power demands
- Competition between data centers and commercial & residential customers for utility power

Duos Solution

- Dedicated off-grid power plant adjacent to gas supply eliminates utility reliance
- Improves data center construction speed and adds reliability from colocation enabling efficient management of both power plant and data center assets
- Off-grid power plants can be constructed in < 12 months as opposed to several years for traditional utilities
- Duos Energy's access to currently-available generating equipment couples with our experience constructing fast- track power plants in less than 12 months
- Innovative solution focuses on generation of clean energy without the need to connect to the grid
- Duos Energy's solutions guarantees N+1 or N+2 redundancy from gas source to the data center
- The power plants can be combined with solar, battery and green hydrogen to create clean hybrid solutions





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Exhibit 7: Duos Energy

DUOS CLOSES ASSET MANAGEMENT DEAL WITH FORTRESS INVESTMENT GROUP

JANUARY 06, 2025 8:00AM EST

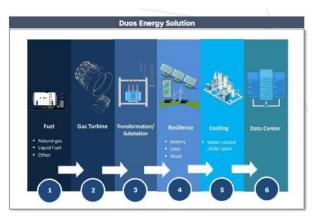
Download as PDF

Deal estimated at \$42 Million revenue over two years and a 5% equity stake in the new venture

JACKSONVILLE, Fla., Jan. 06. 2025 (GLOBE NEWSWIRE) — **Duos Technologies Group, Inc.** ("Duos" or the "Company") (Nasdag: DUOT), is excited to announce the successful closing of an Asset Management Agreement (ZAMAF) through its operating subsidiary. Duoss Energy Corporation, The AMA—announced on November 20, 2024 – encompasses the deployment and operation of affect of 30 mobile gas-powered turbines and associated balance-of-plant inventory (The Assets), collectively capable of generating 850 measwats to gower which have been acquired by funds managed by seffiliates of Fortress investment Group (Fortress").



The assets will be managed in partnership with affiliates of Fortress, and are immediately deployable, providing a fast-track solution to meet the urgent energy demands of data centers and other industries. The transaction was finalized on December 31, 2024, following





DUOS CLOSES ASSET MANAGEMENT DEAL WITH FORTRESS INVESTMENT GROUP

JANUARY 06, 2025 8:00AM EST

Download as PDF

Deal estimated at \$42 Million revenue over two years and a 5% equity stake in the new venture

JACKSONVILLE, Fla., Jan. 06, 2025 (GLOBE NEWSWIRE) -- **Duos Technologies Group, Inc.** ("Duos" or the "Company") (Nasdaq: DUOT), is excited to announce the successful closing of an Asset Management Agreement ("AMA") through its operating subsidiary, **Duos Energy Corporation**. The AMA - announced on November 20, 2024 - encompasses the deployment and operation of a fleet of 30 mobile gas-powered turbines and associated balance-of-plant inventory ("the Assets"), collectively capable of generating 850 megawatts of power, which have been acquired by funds managed by affiliates of Fortress Investment Group ("Fortress").

The assets will be managed in partnership with affiliates of Fortress, and are immediately deployable, providing a fast-track solution to meet the urgent energy demands of data centers and other industries. The transaction was finalized on December 31, 2024, following the fulfillment of customary closing conditions and regulatory approvals.

Fortress has entered into this strategic agreement with Duos Energy Corporation, whose leadership includes the former executive management team of APR Energy – from which the Assets were acquired. Duos Energy will oversee the management and deployment of the mobile gas-powered turbine fleet to meet growing energy demands across critical sectors, including Data Centers such as those deployed by subsidiary Duos Edge AI as well as emergency power solutions.

Further solidifying this partnership, Duos has secured a 5% equity stake in the parent of the owner of the assets. This equity position reflects Duos' integral role in the commercialization, operation and management of these critical power assets.



Exhibit 8: Q4 2024 Results and Recent Highlights (as of March 31, 2025)

Duos Technologies Group Reports 4th Quarter and FY 2024 Results

Issues guidance following a transformative year with the Company adding two new business lines, significantly strengthening the Balance Sheet and demonstrating enhanced operational capabilities for additional services and consulting related to the fast power business.

JACKSONVILLE, Fla., March 31, 2025 (GLOBE NEWSWIRE) - <u>Duos Technologies Group, Inc.</u> ("Duos" or the "Company") (Nasdaq: DUOT) a provider of machine vision and artificial intelligence that analyzes fast moving vehicles, Edge Data Centers and power solutions, reported financial results for the fourth quarter ("Q4 2024") and full year ended December 31, 2024.

Fourth Quarter 2024 and Recent Operational Highlights

Signed Asset Management Agreement ("AMA") with New APR Energy and Fortress Investment Group value at up to \$42 million to manage 850MW of Gas-Powered Turbines. This agreement includes a 5% equity stake in the parent of New APR Energy and is the largest contract in the Company's history.

Secured a \$5 million advance payment for future services related to the AMA providing low-cost interim working capital as the Company grows.

Initiated marketing campaign targeted at the Tier 3 and Tier 4 data center markets for the provision of **Duos Edge Al Edge Data** Centers ("EDC"s).

Acquired six EDCs for initial deployments to Texas Regional Schools as "anchor" locations for service provisions.

Installed an initial EDC site in Amarillo, Texas with contract to include primary power for the support of installation site in addition to backup power.

Developing a **high-density Data Center Park** in Pampa, Texas in cooperation with New APR Energy and the Pampa Energy Center. The project includes the deployment of two Edge Data Centers and up to 500MW of bridging and permanent power, to support growing AI hyperscalers and HPC demands.

Added further intellectual property with patents covering the Railcar Inspection Portal ("RIP®") and issued potential "IP Infraction" letters to a Class 1 railroad and its technology partner.

Scanned almost 10 million railcar images on over 700,000 unique railcars for the full year. This metric encompasses all railcars scanned at locations across the U.S., Canada, and Mexico, representing approximately 44% of the total freight car population in North America.

Entering 2025, the Company estimates \$50.5 million of revenue in backlog including near-term extensions.

Completed an At-The-Market ("ATM") capital raise for approximately \$7.5 million with an average price of greater than \$5.00 per share and low issuance costs.



Exhibit 9: Q4 and 2025 Outlook (as of March 31, 2025)

Financial Outlook

At the end of 2024, the Company's contracts in backlog represented approximately \$50.5 million in revenue, of which approximately \$22.6 million is expected to be recognized in calendar 2025 not including an estimated \$8.0 - \$9.0 million in expected near-term awards and renewals. The remaining contract backlog consists of multi-year service and software agreements, along with project revenues extending through fiscal 2025, related to Duos Technologies, Duos Edge AI, and Duos Energy.

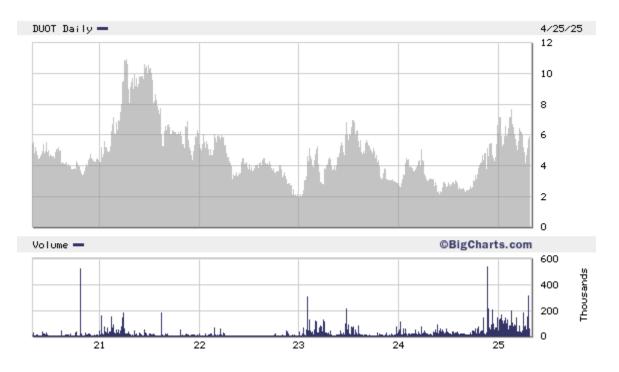
Based on these committed contracts and near-term pending orders that are already performing or scheduled to be executed throughout the course of 2025, the Company is in a position to reinstate revenue expectations for the fiscal year ending December 31, 2025. The Company expects total revenue for 2025 to range between \$28 million and \$30 million, representing an increase of 285% to 312% from 2024. Duos expects this improvement in operating results to be reflected over the course of the full year in 2025.

Management Commentary

"Over the past several months, we have made significant progress across all three of our business lines—rail, edge computing, and power—while also expanding our investor base and analyst coverage," said Duos Chief Executive Officer Chuck Ferry. "Our Railcar Inspection Portal continues to gain traction, with growing interest from both rail operators and government agencies, despite the industry's slow adoption cycle. Meanwhile, Duos Edge AI is scaling quickly, with strong demand for our Edge Data Centers, particularly in underserved rural areas. We remain on track to deploy 15 pods by the end of 2025 and are actively exploring opportunities to accelerate that growth. At the same time, Duos Energy is capitalizing on unprecedented demand for behind-the-meter power solutions, securing contracts for 390MW in just the first three months of operation, with additional deals in negotiation. The synergies between our power and edge computing businesses have exceeded expectations, opening doors to new opportunities across both sectors. With strong execution and a diversified portfolio, we are well-positioned for continued growth and profitability in 2025 and beyond."



Exhibit 10: Duos Technologies Group, Inc. Stock Price (5-Years)



Source: https://bigcharts.marketwatch.com/

Exhibit 11: Consensus Expectations (as of March 31, 2025)

	Revenue (mil)			EPS	
	2024E	2025E		<u>2024E</u>	2025E
Q1 Mar	\$1.1A	\$4.2E	Q1 Mar	\$(0.38)A	\$(0.17)E
Q2 Jun	\$1.5A		Q2 Jun	\$(0.43)A	
Q3 Sep	\$3.2A		Q3 Sep	\$(0.18)A	
Q4 Dec	\$2.8E		Q4 Dec	\$(0.29)E	
Total	\$8.6E	\$24.3E	Total	\$(1.27)E	\$(0.36)E

^{*}Quarterly estimates may not add to annual estimates due to variations in contributing estimates and rounding.

Source: Company report, LSEG, and Ascendiant Capital Markets estimates



FINANCIAL MODEL

Duos Technologies Group, Inc.

Duos Technologies G	roup,	Inc.																		
Income Statement (\$ mils)	Mar-23	Jun-23	Sep-23	Dec-23	2023	Mar-24	Jun-24	Sep-24	Dec-24	2024	Mar-25	Jun-25	Sep-25	Dec-25	2025	Mar-26	Jun-26	Sep-26	Dec-26	2026
Fiscal Year End: December 31	Q1A	Q2A	Q3A	Q4A	FY-A	Q1A	Q2A	Q3A	Q4A	FY-A	Q1E	Q2E	Q3E	Q4E	FY-E	Q1E	Q2E	Q3E	Q4E	FY-E
Total Revenue	2.6	1.8	1.5	1.5	7.5	1.1	1.5	3.2	1.5	7.3	4.0	5.3	8.1	10.6	28.0	6.0	6.6	9.7	12.7	35.0
Cost of Revenues	2.1	1.5	1.3	1.2	6.2	1.0	1.7	2.3	1.8	6.8	3.0	3.7	5.3	5.8	17.8	3.0	3.3	4.9	6.4	17.5
Gross Profit	0.5	0.2	0.2	0.3	1.3	0.1	(0.2)	0.9	(0.3)	0.5	1.0	1.6	2.8	4.8	10.2	3.0	3.3	4.9	6.4	17.5
Sales & marketing	0.3	0.3	0.4	0.5	1.5	0.6	0.7	0.5	0.4	2.1	0.6	0.8	0.6	0.5	2.6	0.9	1.0	0.8	0.6	3.3
Research & development	0.4	0.5	0.5	0.4	1.8	0.4	0.4	0.4	0.4	1.5	0.6	0.8	0.7	0.6	2.8	0.9	1.0	0.9	0.8	3.5
General and administration	2.0	2.6	2.4	2.5	9.4	1.9	1.9	2.0	2.0	7.8	2.0	2.1	2.4	2.6	9.2	2.1	2.0	2.4	2.8	9.3
Restructuring and other					0.0					0.0					0.0					0.0
Total operating expenses	2.7	3.4	3.2	3.5	12.8	2.9	3.0	2.8	2.8	11.5	3.2	3.7	3.8	3.8	14.5	3.9	4.0	4.1	4.2	16.1
Operating income (loss)	(2.1)	(3.1)	(3.0)	(3.2)	(11.4)	(2.8)	(3.2)	(1.9)	(3.1)	(11.0)	(2.2)	(2.1)	(1.0)	1.0	(4.3)	(0.9)	(0.7)	0.8	2.2	1.4
3,	` ′	(- ,	(,		` '	,	,	,	(- ,	, ,	. ,	. ,	(-,		,	(, ,	. ,			
Interest income (expense)	(0.0)	(0.0)	(0.0)	(0.0)	(0.0)	(0.0)	(0.0)	(0.1)	(0.2)	(0.3)	(0.0)	(0.0)	(0.0)	(0.0)	(0.1)	(0.0)	(0.0)	(0.0)	(0.0)	(0.1)
Other income (expense)	0.0	0.2	0.0	0.0	0.2	0.0	0.0	0.6	(0.2)	0.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Income before income taxes	(2.1)	(3.0)	(2.9)	(3.2)	(11.2)	(2.8)	(3.2)	(1.4)	(3.4)	(10.8)	(2.2)	(2.2)	(1.0)	0.9	(4.5)	(0.9)	(0.7)	0.7	2.1	1.2
Income taxes	` ′	(/	(-/	(- /	0.0	(- /	(- /	. ,	(-)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net income (loss)	(2.1)	(3.0)	(2.9)	(3.2)	(11.2)	(2.8)	(3.2)	(1.4)	(3.4)	(10.8)	(2.2)	(2.2)	(1.0)	0.9	(4.5)	(0.9)	(0.7)	0.7	2.1	1.2
(1000)	(=,	(=)	(=)	(=-=)	(/	(=:=)	()	()	(=)	()	(=.=)	()	()		(,	(=:=)	()	***		
Nonrecurring/noncash adjustme	ents				0.0					0.0					0.0					0.0
Net income (pro forma)	(2.1)	(3.0)	(2.9)	(3.2)	(11.2)	(2.8)	(3.2)	(1.4)	(3.4)	(10.8)	(2.2)	(2.2)	(1.0)	0.9	(4.5)	(0.9)	(0.7)	0.7	2.1	1.2
EBITDA	(1.9)	(2.6)	(2.5)	(2.7)	(9.7)	(2.3)	(2.4)	(1.3)	(2.1)	(8.2)	(2.2)	(2.1)	(1.0)	0.9	(4.4)	(0.9)	(0.7)	0.7	2.1	1.3
Shares, Basic	7.2	7.2	7.2	7.2	7.2	7.3	7.5	7.7	8.4	7.7	11.6	11.7	11.8	11.9	11.8	12.0	12.1	12.2	12.3	12.2
Shares, Diluted	7.2	7.2	7.2	7.2	7.2	7.3	7.5	7.7	8.4	7.7	11.6	11.7	11.8	11.9	11.8	12.0	12.1	12.2	12.3	12.2
EPS Basic (pro forma)	(\$0.30)	(\$0.42)	(\$0.41)	(\$0.44)	(\$1.56)	(\$0.38)	(\$0.43)	(\$0.18)	(\$0.41)	(\$1.39)	(\$0.19)	(\$0.18)	(\$0.09)	\$0.08	(\$0.38)	(\$0.08)	(\$0.06)	\$0.06	\$0.17	\$0.10
EPS Diluted (pro forma)	(\$0.30)	(\$0.42)	(\$0.41)	(\$0.44)	(\$1.56)	(\$0.38)	(\$0.43)	(\$0.18)	(\$0.41)	(\$1.39)	(\$0.19)	(\$0.18)	(\$0.09)	\$0.08	(\$0.38)	(\$0.08)	(\$0.06)	\$0.06	\$0.17	\$0.10
Margins																				
Gross margin	20%	14%	15%	20%	18%	9%	-14%	28%	-23%	6%	25%	30%	35%	45%	36%	50%	50%	50%	50%	50%
Sales & marketing	12%	17%		35%	20%		47%	15%	27%	29%	15%	15%	8%	5%	9%	15%	15%	8%	5%	9%
Research & development	15%	30%		28%	24%	36%	26%	12%	25%	21%	15%	15%	9%	6%	10%	15%	15%	9%	6%	10%
General and administration	75%	144%		166%	126%	179%	126%	61%	136%	107%	50%	40%	30%	25%	33%	35%	30%	25%	22%	27%
Operating margin	-81%	-178%			-153%	-258%	-213%	-59%	-211%	-151%	-55%	-40%	-12%	9%	-15%	-15%	-10%	8%	17%	4%
Tax rate, GAAP	0%	0%		0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Net margin	-81%	-169%			-150%	-257%		-43%	-233%	-148%	-56%	-41%	-12%	9%	-16%	-16%	-11%	8%	17%	4%
=					,.								,.						,.	
Y/Y % change																				
Total Revenue	84%	-51%		-74%	-50%	-60%	-15%	112%	-4%	-3%	272%	250%	150%	626%	284%	50%	25%	20%	20%	25%
Gross margin	142%	-81%		-86%	-72%	-82%	-189%	306%	-209%	-64%	953%	-839%	208%	-1545%	2071%	200%	108%	71%	33%	72%
Sales & marketing	-77%	-2%		50%	12%	-63%	29%	-34%	-15%	43%	-72%	33%	-18%	-18%	20%	-65%	10%	-22%	-18%	29%
Research & development	-75%	33%		-7%	10%	-79%	2%	2%	-9%	-16%	-61%	33%	-8%	-13%	80%	-67%	10%	-12%	-13%	28%
General and administration	-77%	29%		6%	10%		-1%	4%	1%	-18%	-74%	6%	15%	9%	18%	-77%	-5%	23%	15%	19
Operating income (loss)	-19%	126%			67%		2%	-35%	-3%	-4%	-21%	-34%	-49%	-131%	-61%	-59%	-69%	-180%	127%	-1329
Net income (loss)	-19%	123%	53%	232%	64%	28%	7%	-52%	8%	-4%	-19%	-33%	-28%	-127%	-58%	-58%	-68%	-174%	132%	-128%
EPS Diluted (pro forma)	-39%	89%	36%	216%	40%	26%	3%	-55%	-7%	-11%	-49%	-57%	-53%	-119%	-73%	-60%	-69%	-171%	124%	-127%

Source: Company reports and Ascendiant Capital Markets estimates.



Duos Technologies Group, Inc.

Balance Sheet (\$ mils)	Mar-23	Jun-23	Sep-23	Dec-23	Mar-24	Jun-24	Sep-24	Dec-24	Mar-25	Jun-25	Sep-25	Dec-25	Mar-26	Jun-26	Sep-26	Dec-26
Fiscal Year End: December 31	Q1A	Q2A	Q3A	Q4A	Q1A	Q2A	Q3A	Q4A	Q1E	Q2E	Q3E	Q4E	Q1E	Q2E	Q3E	Q4E
	-				-	-		-						-		
Assets																
Cash and cash equivalents	4.3	2.5	3.3	2.4	3.0	0.5	0.6	6.3	7.2	3.8	0.8	0.9	(0.5)	(3.1)	(6.0)	(5.9
Short term investments									0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Accounts receivable, net	0.7	0.3	0.3	1.5	0.6	0.1	1.6	0.4	1.8	2.3	3.6	4.7	2.7	2.9	4.3	5.7
Contract assets	1.4	1.0	1.3	0.6	0.9	1.1	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6
Inventory	1.5	1.5	1.5	1.5	1.5	1.1	1.0	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6
Deferred income taxes									0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Prepaid expenses and other	0.5	0.5	0.4	0.2	0.4	0.6	0.5	0.2	1.5	2.0	3.0	3.9	2.2	2.4	3.6	4.7
Total current assets	8.5	5.8	6.8	6.3	6.4	3.4	4.4	8.1	11.7	9.4	8.6	10.8	5.7	3.6	3.2	5.7
Property and equipment, net	0.6	0.6	0.6	0.7	0.6	1.7	2.3	2.8	3.3	3.5	5.3	5.8	7.5	8.1	11.5	13.2
Operating lease	4.6	4.5	4.5	4.4	4.3	4.2	4.1	6.0	6.0	6.0	6.0	6.0	6.0	6.0	6.0	6.0
Intangibles, net	0.5	0.7	0.9	0.8	0.7	11.3	10.7	10.1	10.1	10.1	10.1	10.1	10.1	10.1	10.1	10.1
Equity Investment								7.2	7.2	7.2	7.2	7.2	7.2	7.2	7.2	7.2
Deferred income tax									0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other	0.6	0.7	0.7	0.7	0.7	0.5	0.5	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7	0.7
Total assets	14.9	12.3	13.4	12.8	12.7	21.2	22.0	35.0	39.1	37.0	38.0	40.7	37.3	35.8	38.7	43.0
Liabilities and stockholders' equity																
Accounts payable	1.3	0.8	0.6	0.6	0.2	0.8	1.7	1.0	2.2	3.0	4.5	5.9	3.3	3.7	5.4	7.1
Accounts payable - related party									0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Accrued expenses	0.4	0.3	0.3	0.2	0.2	0.3	0.3	0.4	1.6	1.1	1.6	2.1	2.4	1.3	1.9	2.5
Leases								1.2	1.2	1.2	1.2	1.2	1.2	1.2	1.2	1.2
Deferred revenue									0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Deferred income tax									0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Contract liabilities	2.1	2.4	1.6	1.7	1.7	3.7	3.0	11.8	11.8	11.8	11.8	11.8	11.8	11.8	11.8	11.8
Warrant liabilities									0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other	0.8	0.8	0.8	0.8	0.8	0.8	0.8		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Short term debt	0.2	0.3	0.1	0.0	0.2	0.2	0.1	1.8	1.8	1.8	1.8	1.8	1.8	1.8	1.8	1.8
Total current liabilities	4.7	4.5	3.4	3.2	3.1	5.8	6.0	16.1	18.6	18.8	20.9	22.8	20.5	19.8	22.1	24.4
Deferred income taxes									0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Warrant liabilities									0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other long term liabilities									0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Contract liabilities						8.5	7.9	11.0	11.0	11.0	11.0	11.0	11.0	11.0	11.0	11.0
Leases	4.5	4.4	4.3	4.2	4.1	4.1	4.0	5.6	5.6	5.6	5.6	5.6	5.6	5.6	5.6	5.6
Deferred revenue									0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Long term debt							1.6		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total other liabilities	4.5	4.4	4.3	4.2	4.1	12.5	13.6	16.6	16.6	16.6	16.6	16.6	16.6	16.6	16.6	16.6
Preferred stock	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Common stock	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	(0.1)	(0.3)	(0.4)	(0.5)	(0.6)	(8.0)	(0.9)	(1.0)
Additional paid-in capital	60.4	61.0	66.3	69.1	72.0	72.6	73.6	76.8	76.8	76.8	76.8	76.8	76.8	76.8	76.8	76.8
Retained earnings	(54.5)	(57.5)	(60.4)	(63.6)	(66.4)	(69.6)	(71.0)	(74.4)	(76.6)	(78.7)	(79.8)	(78.8)	(79.8)	(80.5)	(79.7)	(77.6)
Other	(0.2)	(0.2)	(0.2)	(0.2)	(0.2)	(0.2)	(0.2)	(0.2)	(0.2)	(0.2)	(0.2)	(0.2)	(0.2)	(0.2)	(0.2)	(0.2)
Accumulated other comprehensive in	come								4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0
Total stockholders' equity	5.7	3.4	5.7	5.4	5.5	2.9	2.5	2.3	3.9	1.6	0.5	1.3	0.2	(0.6)	(0.0)	2.0
Total stockholders' equity and liabil	14.9	12.3	13.4	12.8	12.7	21.2	22.0	35.0	39.1	37.0	38.0	40.7	37.3	35.8	38.7	43.0

Balance Sheet Drivers

Dalance Officer Drivers																
	Mar-23	Jun-23	Sep-23	Dec-23	Mar-24	Jun-24	Sep-24	Dec-24	Mar-25	Jun-25	Sep-25	Dec-25	Mar-26	Jun-26	Sep-26	Dec-26
	Q1A	Q2A	Q3A	Q4A	Q1A	Q2A	Q3A	Q4A	Q1E	Q2E	Q3E	Q4E	Q1E	Q2E	Q3E	Q4E
Prepaid as % of total rev	20%	28%	23%	12%	37%	39%	16%	12%	37%	37%	37%	37%	37%	37%	37%	37%
A/P as % of total rev	48%	43%	40%	39%	17%	56%	53%	66%	56%	56%	56%	56%	56%	56%	56%	56%
Accrued exp related as % of total rev	14%	17%	18%	11%	22%	17%	10%	26%	40%	20%	20%	20%	40%	20%	20%	20%
Activity Ratios																
A/R Days Sales Outstanding	24	15	15	86	50	8	44	25	40	40	40	40	40	40	40	40
Book & Cash Value (per share)																
Book Value per Share (diluted)	\$0.80	\$0.47	\$0.78	\$0.74	\$0.76	\$0.38	\$0.33	\$0.27	\$0.34	\$0.14	\$0.04	\$0.11	\$0.02	-\$0.05	\$0.00	\$0.16
Cash per Share (diluted)	\$0.61	\$0.34	\$0.45	\$0.34	\$0.41	\$0.07	\$0.08	\$0.75	\$0.62	\$0.33	\$0.07	\$0.08	-\$0.04	-\$0.25	-\$0.49	-\$0.48
Net cash per Share (diluted)	\$0.58	\$0.31	\$0.43	\$0.33	\$0.38	\$0.04	-\$0.15	\$0.53	\$0.46	\$0.18	-\$0.08	-\$0.07	-\$0.19	-\$0.40	-\$0.63	-\$0.62

Source: Company reports and Ascendiant Capital Markets estimates



Duos Technologies Group, Inc.

Cash Flow Statement (\$ mils)	up, In Mar-23		Sep-23	Dec-23	2023	Mar-24	Jun-24	Sep-24	Dec-24	2024	Mar-25	Jun-25	Sep-25	Dec-25	2025	Mar-26	Jun-26	Sep-26	Dec-26	2026
Fiscal Year End: December 31	Q1A	Q2A	Q3A	Q4A	FY-A	Q1A	Q2A	Q3A	Q4A	FY-A	Q1E	Q2E	Q3E		FY-E	Q1E	Q2E	Q3E	Q4E	FY-E
	4					4		40.1												
Cash flow from operating activi	ties																			
Net income	(2.1)	(3.0)	(2.9)	(3.2)	(11.2)	(2.8)	(3.2)	(1.4)	(3.4)	(10.8)	(2.2)	(2.2)	(1.0)	0.9	(4.5)	(0.9)	(0.7)	0.7	2.1	1.2
Depreciation	0.1	0.1	0.2	0.2	0.6	0.2	0.6	0.7	0.7	2.2	0.1	0.1	0.1	0.1	0.4	0.1	0.1	0.1	0.1	0.4
Amortization		0.2	0.1	0.1	0.3	0.1	0.1	(0.2)	0.4	0.4					0.0					0.0
Debt related amortization expen	se				0.0		• • • • • • • • • • • • • • • • • • • •	()	•	0.0					0.0					0.0
Dividend					0.0					0.0					0.0					0.0
Stock comp	0.1	0.3	0.2	0.2	0.9	0.2	0.1	0.1	(0.1)	0.3	(0.1)	(0.1)	(0.1)	(0.1)	(0.5)	(0.1)	(0.1)	(0.1)	(0.1)	(0.5
Deferred rent					0.0				(=1.7)	0.0	(,	(=/	(,	()	0.0	(51.7)	()	()	()	0.0
A/R reserves					0.0				0.2	0.2					0.0					0.0
Deferred income taxes					0.0					0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Change in fair value of warrant I	iability				0.0			(0.2)	(0.3)	(0.4)					0.0					0.0
Writedowns and impairments	.c.cy				0.0			(0.2)	0.1	0.1					0.0					0.0
Other gains/losses					0.0			(0.4)	0.4	0.0					0.0					0.0
Other	0.1	(0.1)	0.0	0.0	0.0			0.3	(0.3)	0.0					0.0					0.0
Changes in operating assets and I		(0.1)	0.0	0.0	0.0			0.0	(0.0)	0.0					0.0					0.0
Accounts receivable	2.7	0.4	0.0	(1.2)	2.0	0.9	0.5	(1.5)	1.1	1.0	(1.4)	(0.6)	(1.2)	(1.1)	(4.3)	2.1	(0.3)	(1.4)	(1.3)	(0.9
Contract assets	(1.0)	0.3	(0.2)	0.7	(0.2)	(0.3)	(0.2)	0.5	(0.0)	0.0	(1.4)	(0.0)	(1.2)	(1.1)	0.0		(0.0)	(1.4)	(1.0)	0.0
Inventory	(0.1)	(0.0)	0.0	(0.0)	(0.1)	0.0	0.1	0.0	(0.1)	0.1					0.0					0.0
Prepaid expenses & other curre		0.2	0.1	(0.0)	0.6	0.1	(0.1)	0.3	0.1	0.4	(1.3)	(0.5)	(1.0)	(0.9)		1.7	(0.2)	(1.2)	(1.1)	
Income tax	0.2	0.2	0.1	(0.0)	0.0	0.1	(0.1)	0.5	0.1	0.0	(1.5)	(0.5)	(1.0)	(0.3)	0.0	1.7	(0.2)	(1.2)	(1.1)	0.0
Other assets			(0.2)	0.2	0.1	(0.0)	0.0	(0.0)	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Accounts payable	(1.0)	(0.5)	(0.1)	(0.0)	(1.7)	(0.4)	0.6	1.0	(0.8)	0.1	1.3	0.7	1.6	1.4	5.0	(2.6)	0.4	1.7	1.7	1.2
Accrued expenses	(0.1)	(0.3)	(0.1)	(0.0)	(0.3)	0.1	0.3	(0.2)	0.0	0.4	1.2	(0.5)	0.6	0.5	1.7	0.3	(1.1)	0.6	0.6	0.4
Contract liabilities	1.1	0.1)	(0.0)	0.1	0.7	0.0	(0.7)	(1.2)	4.7	2.8	1.2	(0.5)	0.0	0.5	0.0	0.5	(1.1)	0.0	0.0	0.0
Deferred revenue	1.1	0.4	(0.3)	0.1	0.0	0.0	(0.7)	(1.2)	4.7	0.0					0.0					0.0
Other liabilities	(0.0)	(0.1)	(0.1)	(0.1)	(0.2)	(0.1)	(0.1)	(0.1)	(0.1)	(0.3)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
·				-							_									
Net cash (used in) provided by	(0.0)	(1.9)	(3.7)	(3.1)	(8.7)	(2.0)	(1.9)	(2.3)	2.7	(3.5)	(2.4)	(3.0)	(1.2)	0.8	(5.9)	0.5	(2.0)	0.5	1.9	1.0
Cash flow from investing activit	ies																			
Purchases of property and equi		(0.1)	(0.0)	(0.3)	(0.5)	(0.0)	(0.9)	(0.7)	(0.3)	(1.8)	(0.7)	(0.3)	(1.8)	(0.7)	(3.4)	(1.8)	(0.7)	(3.4)	(1.8)	(7.8
Purchases of short-term investor		(0.1)	(0.0)	(0.0)	0.0	(0.0)	(0.0)	(0)	(0.0)	0.0	(0.1)	(0.0)	(1.0)	(0.1)	0.0	(1.0)	(0.1)	(0.1)	(1.0)	0.0
Acquisitions	(0.2)	(0.2)	(0.3)	0.1	(0.6)	(0.0)	(0.0)	(0.0)	(0.0)	(0.0)					0.0					0.0
Other	(0.2)	(0.2)	(0.0)	0	0.0	(0.0)	(0.0)	(0.0)	(0.0)	0.0					0.0					0.0
Net cash used in investing activ	(0.3)	(0.3)	(0.4)	(0.2)	(1.1)	(0.0)	(0.9)	(0.7)	(0.3)	(1.8)	(0.7)	(0.3)	(1.8)	(0.7)		(1.8)	(0.7)	(3.4)	(1.8)	
g	()	()	(,	(/	(,	(5.5)	()	()	()	(,	(,	()	()	(,	(,	(,	()	(,	(,	(***
Cash flow from financing activity	ies																			
Issuance of debt					0.0				2.2	2.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Repayment of debt	(0.2)	(0.1)	(0.1)	(0.2)	(0.6)	(0.1)	(0.1)	(0.1)	(0.1)	(0.4)					0.0					0.0
Issuance of stock	3.7	0.3	5.0	2.5	11.5	2.7	0.3	2.1	1.2	6.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Proceeds from stock option exe	rcises	0.1	(0.0)	0.1	0.2		0.1	1.1	(0.1)	1.1					0.0					0.0
Other					0.0					0.0	4.0				4.0					0.0
Dividends and distributions					0.0					0.0					0.0					0.0
Cash provided by (used in) fina	3.5	0.3	4.9	2.5	11.2	2.6	0.3	3.1	3.2	9.2	4.0	0.0	0.0	0.0	4.0	0.0	0.0	0.0	0.0	0.0
Effect of exchange rate on cash					0.0					0.0					0.0					0.0
Net increase (decrease) in cash	3.2	(1.9)	0.8	(0.8)	1.3	0.5	(2.5)	0.1	5.6	3.8	0.9	(3.3)	(3.0)	0.1	(5.4)	(1.3)	(2.6)	(2.9)	0.1	(6.8
Beginning cash and equivalents		4.3	2.5	3.3	1.1	2.4	3.0	0.1	0.6	3.6 2.4	6.3	7.2	3.8	0.1	6.3	0.9	(0.5)	(3.1)	(6.0)	
Deginning cash and equivalents	1.1	4.3	3.3	3.3	2.4	3.0	0.5	0.3	6.3	6.3	7.2	3.8	3.0 0.8	0.0	0.9	(0.5)	(0.5)	(3.1)	(5.9)	

Source: Company reports and Ascendiant Capital Markets estimates



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Duos Technologies Group, Inc.



Source: https://bigcharts.marketwatch.com/

	Report Date		Price
Report	Date	Rating	Target
1	1/18/2023	Buy	5.00
2	4/2/2023	Buy	5.25
3	6/1/2023	Buy	8.50
4	10/5/2023	Buy	8.25
5	12/17/2023	Buy	6.50
6	4/30/2024	Buy	6.00
7	6/6/2024	Buy	5.75
8	9/10/2024	Buy	6.00
9	12/16/2024	Buy	7.50

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HOLD: We expect the stock to provide a total return of negative 15% to positive 15% within a 12-month period.

SELL: We expect the stock to have a negative total return of more than 15% within a 12-month period.

Total return is defined as price appreciation plus dividend yield.

Ascendiant Capital Markets, LLC Distribution of Investment Ratings (as of April 11, 2025)

Investment Banking Services

			Past 1	.2 months
Rating	Count	Percent	Count	Percent
Buy	52	98%	21	40%
Hold	0	0%	0	0%
Sell	1	2%	0	0%
Total	53	100%	21	40%



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