



Aclarion, Inc.

Aclarion Q2 FY 2024 results beat on lower operating expenses. New payer announcements very positive, but product revenues have yet to come through. Lowering PT to \$1.50 from \$1.60.

August 23, 2024

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COMPANY UPDATE

Rating: BUY

Ticker: ACON

Price: \$0.23

Target: \$1.50 (from \$1.60)

Q2 FY 2024 beat on lower expenses: Q2 EPS came in at \$(0.15), in line with consensus and ahead of our estimate of \$(0.23). Total operating expenses for the quarter came in at \$1.1 million, compared to \$1.3 million in the prior quarter, and our estimate of \$1.7 million. No forward guidance was provided.

Revenue ramp slower than expected: Revenues for the quarter were \$11,100 (-36% yoy) and lower than our forecast of \$29,000. R&D expenses were \$202,102 for the quarter (-19% YOY), and lower than our forecast of \$300,000.

Adjusting estimates: We are raising our FY24 EPS estimate to \$(0.86), versus \$(0.99) previously, reflecting cost reductions and a high share-count. Our FY25 estimate is now \$(0.73), versus \$(0.95) previously. Consensus estimates are \$(0.88) and \$(0.84), for FY24 and FY25, respectively.

Lower back pain represents the single largest spend in healthcare. Over 550,000 lower back surgeries are performed each year in the US, and the US lumbar spine diagnostics and treatment market is estimated at \$40 billion annually. With 16 million chronic low back pain sufferers in the US each year and 266 million patients with degenerative spine disease and lower back pain worldwide, Aclarion's addressable market is vast. We recommend Aclarion's available market opportunity in the US alone at over \$400 million per year.

Aclarion has successfully garnered interest from key opinion leaders (KOLs) and medical payers. Medical payers have started to recognize the potential savings from avoided surgeries and ineffective treatments. On June 26, 2024, the company announced initial payer coverage of NOCISCAN by AXA insurance throughout Greater London in a recent move to expand its business footprint outside the US.

New payers announced in the US and UK: In August 2024, the company announced it has secured two new payer relationships with Aviva and Vitality, both in the UK. Payer coverage is the most important catalyst to drive new revenue and higher valuation. In addition, on August 14, Aclarion entered a partnership with Sheridan Community Hospital, marking its expansion into the US market.

More fundraising required: With \$1.2 million in cash exiting the June fiscal quarter, and a current cash burn rate of $^{\$}1.5$ million per quarter, Aclarion will need to raise significant capital to fund its roadmap. In the last quarter, the company raised gross proceeds of \$0.3 million, providing insufficient runway through the current (Q3 FY24) quarter. We estimate the company will need to raise an additional \$3-4 million in 2H FY24 and at least \$0.5 million in the current quarter.

Lowering 12-month price target to \$1.50 (from \$1.60) to reflect a slower NOCISCAN commercial ramp: Our new 12-month target of \$1.50 reflects a slower ramp of NOCISCAN sales relative to our previous forecast. Our target is based on an NPV and represents a 5.5x upside from the current share price. We believe this valuation appropriately balances out the company's business risks with the company's high growth prospects and significant stock upside potential.

Company Description

Based in Colorado, Aclarion is a healthcare diagnostic company that uses Al-driven imaging to improve clinical treatment of lower back and neck pain.

Stock Data

Exchange:	NasdaqCM
52-week Range:	\$0.20 - 9.90
Shares Outstanding (million):	8.6
Market cap (\$million):	\$2.0
EV (\$million):	\$1.6
Debt (\$million):	\$0.8
Cash (\$million):	\$1.2
Avg. Daily Trading Vol. (\$ million):	\$0.1
Float (million shares):	8.0
Short Interest (million shares):	0.37
Dividend, annual (yield):	NA

Revenues (US\$ million)

	<u>2024E</u> (Cur.)	2024E (Old.)	<u>2025E</u> (Cur.)	<u>2025E</u> (Cur.)
Q1 Mar	0.01A		0.03E	0.03E
Q2 Jun	0.01A	0.03E	0.03E	0.08E
Q3 Sep	0.03E	0.03E	0.09E	0.09E
Q4 Dec	0.02E	0.02E	0.07E	0.07E
Total	0.08E	0.1E	0.22E	0.3E
EV/Revs	NM	NM	NM	NM

Earnings per Share (pro forma, \$)

	2024E	2024E	2025E	2025E
	(Cur.)	(Old.)	(Cur.)	(Cur.)
Q1 Mar	(0.44)A		(0.18)E	(0.22)E
Q2 Jun	(0.15)A	(0.23)E	(0.16)E	(0.28)E
Q3 Sep	(0.18)E		(0.19)E	(0.23)E
Q4 Dec	(0.17)E		(0.19)E	(0.23)E
Total	(0.86)E	(0.99)E	(0.73)E	(0.95)E
P/E	NA	NA	NA	NA

Important Disclosures

Ascendiant Capital Markets LLC seeks to do business with companies covered by its research team. Consequently, investors should be aware that the firm may have a conflict of interest that could affect the objectivity of this report. Investors should consider this report as only a single factor in making an investment decision.

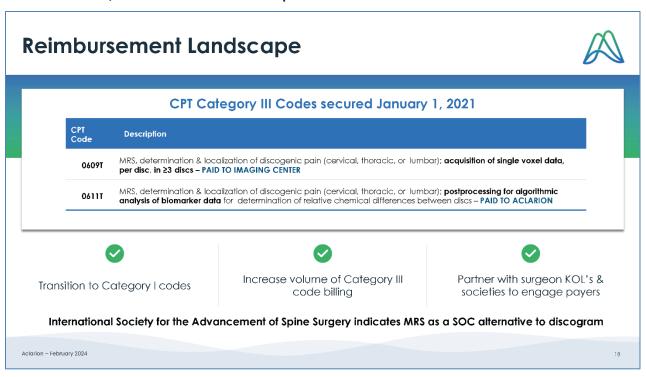
For analyst certification and other important disclosures, refer to the Disclosure Section, located at the end of this report, beginning on page 12.



Exhibit 1: Aclarion, Inc. Investment Highlights

Source: Company Reports

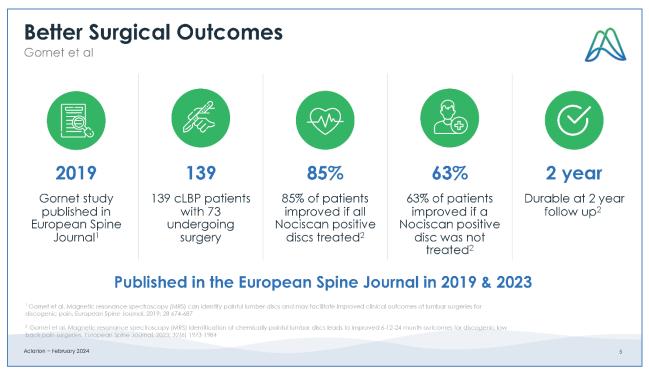
Exhibit 2: Aclarion, Inc. Reimbursement Landscape



Source: Company Reports

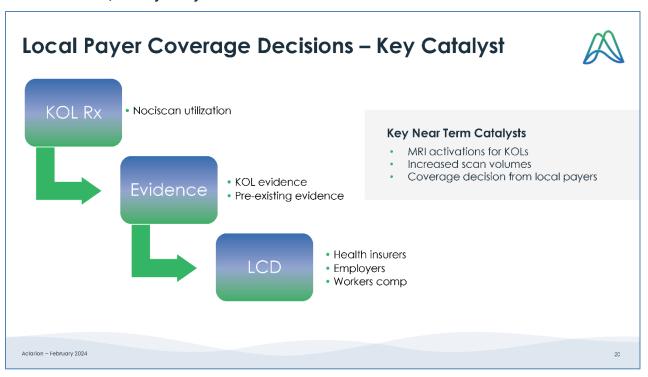


Exhibit 3: Gornet Study and First Big Clinical Win



Source: Company Reports

Exhibit 4: Aclarion, Inc. Key Catalyst for Revenue Growth



Source: Company Reports



Exhibit 5: Aclarion, Inc. Roadmap to Standard of Care

Process to Standard of Care Broad Commercial Adoption Secure Local Payer Coverage Increase Local Scan Volume Leverage Local Marketing Support Bill Category III CPT codes Add local sales coverage Build customer facing material Appeal denials Increase physician customers Support trade shows Publish clinical studies Track payment by customer Broaden imaging center access Product Adoption Market Access = initial steps accomplished accomplished **Product Readiness** Actarion - February 2024 Source: Company Reports

Exhibit 6: Aclarion's Strategic Partnership with ATEC

Strategic Partnership









ACLARION

Executed a multi-step strategic partnership:

- ATEC is a medical device company dedicated to revolutionizing the approach to spine surgery through clinical distinction
- Key Opinion Leader (KOL) surgeons have been identified to evaluate Nociscan technology
- Clinical evaluations will assess synergies between Nociscan and ATEC's AlphaInformatiX platform
- ATEC and Aclarion will co-market Nociscan in targeted markets
- ATEC earns certain exclusive distribution rights to include Nociscan as part of an integrated procedural solution

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Source: Company Reports

Exhibit 7: Aclarion's Intellectual Property

Intellectual Property





22 issued U.S. Patents



17 issued International Patents



13 Pending Patent Applications



Exclusive worldwide license from UCSF for intervertebral disc biomarkers & ratios

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IP broadly covers:

Use of proprietary biomarkers & ratios to identify clinically painful and non-painful discs

Post processing technologies to more reliably & accurately measure biomarkers from MRS spectra

Al to correlate raw spectra to clinical outcomes

Use of internal tissue controls when using MRS

Source: Company Reports

Exhibit 8: Aclarion's Senior Leadership

Management Team



Jeff Thramann, MD Executive Chairman



- Over 100 US & International patents
- Public company board experience
- · Neurosurgeon & spine fellow
- U.S. Military Academy @ West Point
- Cornell University Medical College
- · Barrow Neurological Institute



John Lorbiecki

- Seasoned financial executive
- Divisional CFO at Kyphon & SNT within Medtronic
- · Crossover operational experience
- Early & late stage company exposure
- · University of St. Thomas magna cum laude
- · University of Chicago MBA



Brent Ness CEO & Director

- Experienced healthcare leader with highly relevant background
- Al experience at HeartFlow & Cleerly
- Spine experience at Medtronic, Mighty Oak & ProNerve
- Imaging experience at GE Healthcare
- University of North Dakota
- University of Colorado MBA



Ryan Bond Chief Strategy Officer

- Leading strategy since 2018
- Instrumental in securing Cat III CPT codes
- · Coordinated key clinical trials
- Spine experience at Nuvasive
- Ohio University

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Source: Company Reports

Exhibit 9: NOCISCAN's Market Opportunity



Source: Company Reports

Exhibit 10: NOCISCAN Transforms Raw Spectral Data into Clear Biomarkers

Nociscan Product Spectroscopy analyzes the chemical composition of tissue Proprietary signal processing software transforms raw spectral data into clear biomarkers Acidic pain markers¹ Alanine (LAAL = lactic acid + alanine) · Lactic Acid (LAC) Propionate (PRO) Structural integrity markers · Carbohydrate/collagen (CARB) · Proteoglycan (PG) ¹ Keshari KR, Spine (2008) 33(3):312–317 Aclarion - February 2024



Source: Company Reports

Exhibit 11: Key Opinion Leader and Scientific Advisory Boards

Key Opinion Leader Advocacy & Scientific Advisory





Source: Company Reports

Exhibit 12: Aclarion, Inc. Consensus Expectations

21-Aug-24

Revenue conse	nsus (\$ million)			EPS consensus (pro forma)									
	FY2024E	FY2025E	FY2026E		FY2024E	FY2025E	FY2026E						
Q1 Mar	0.01A	0.03E	0.07E	Q1 Mar	(0.44)A	(0.21)E	(0.22)E						
Q2 Jun	0.01A	0.03E	0.08E	Q2 Jun	(0.15)A	(0.19)E	(0.20)E						
Q3 Sep	0.03E	0.09E	0.23E	Q3 Sep	(0.19)E	(0.22)E	(0.22)E						
Q4 Dec	0.02E	0.07E	0.16E	Q4 Dec	(0.18)E	(0.22)E	(0.22)E						
Total	0.08E	0.22E	0.54E	Total	(0.88)E	(0.84)E	(0.86)E						

^{*}Quarterly estimates may not add to annual estimates due to variations in contributing estimates and rounding.

Source: CapitalIQ, Company Reports, Ascendiant Capital Markets Estimates



Exhibit 13: Aclarion, Inc. Daily Stock Price Since IPO (April 2022)



Source: https://bigcharts.marketwatch.com/



FINANCIAL MODEL

Aclarion, Inc. (ACON)

Income Statement (\$ mils)	2020	2021	2022	Mar-23	Jun-23	Sep-23	Dec-23	2023	Mar-24	Jun-24	Sep-24	Dec-24	2024	Mar-25	Jun-25	Sep-25	Dec-25	2025
Fiscal Year End: December 31	FY-A	FY-A	FY-A	Q1A	Q2A	Q3A	Q4A	FY-A	Q1A	Q2A	Q3E	Q4E	FY-E	Q1E	Q2E	Q3E	Q4E	FY-E
Revenue																		
Total revenue	0.05	0.06	0.06	0.03	0.02	0.02	0.01	0.08	0.01	0.01	0.03	0.02	0.08	0.03	0.03	0.09	0.07	0.22
Cost of revenue	0.07	0.07	0.07	0.02	0.02	0.02	0.02	0.08	0.02	0.02	0.04	0.03	0.11	0.04	0.05	80.0	0.08	0.25
Gross profit (Loss)	(0.0)	(0.0)	(0.0)	0.0	(0.0)	(0.0)	(0.0)	(0.0)	(0.0)	(0.0)	(0.0)	(0.0)	(0.0)	(0.0)	(0.0)	0.0	(0.0)	(0.0)
Operating expenses																		
Sales and marketing	1.4	0.3	0.5	0.2	0.2	0.2	0.2	0.8	0.2	0.2	0.2	0.2	0.9	0.2	0.3	0.3	0.2	1.0
Research and development	1.1	0.8	1.1	0.2	0.3	0.2	0.2	0.9	0.2	0.2	0.2	0.3	0.9	0.3	0.2	0.3	0.3	1.1
General and administrative		1.8	4.0	0.8	0.9	0.8	0.7	3.2	0.8	0.7	0.9	0.9	3.3	0.9	0.8	1.0	1.0	3.7
Other Operating Expense/(Income)	-																	
Total operating expenses	2.5	2.9	5.6	1.2	1.4	1.2	1.1	4.9	1.3	1.1	1.4	1.3	5.1	1.4	1.3	1.6	1.5	5.7
0 P																		
Loss from operations	(2.5)	(3.0)	(5.6)	(1.2)	(1.4)	(1,2)	(1.1)	(4.9)	(1.3)	(1.1)	(1.4)	(1.4)	(5.2)	(1.4)	(1.3)	(1,5)	(1,5)	(5.8)
Oth																		
Other income (expense) Interest Expense	(0.2)	(0.5)	(1.5)	(0.0)	(0.0)	(0.2)	(0.4)	(0.6)	(0.3)	(0.1)	(0.1)	(0.1)	(0.7)	(0.1)	(0.1)	(0.1)	(0.1)	(0.5)
Loss on exchange of debt	(0.2)	(0.5)	(1.5)	(0.0)	(0.0)	(0.2)	(0.4)	(0.6)	(1,1)	(0.1)	(0.1)	(0.1)	(1.1)	(0.1)	(0.1)	(0.1)	(0.1)	(0.5)
Loss on extinguishment of debt	(0.0)	0.4	_	_			(0.1)	(0.1)	(0.1)	_			(0.1)	_	_		_	
Changes in fair value of warrant and derivative		(1.9)	-	-	(0.0)	0.3	0.3	0.6	0.3	0.0			0.3	_	-	-	-	-
Other, net	(2.0)	0.0	0.0	(0.0)	0.0	0.0	(0.0)	(0.0)	0.1	(0.0)			0.1	-	-		-	
T-4-1-40-1			(4.8)	(0.0)	(0.4)		(0.4)	(0.0)		40.41	10.41	10.41			(0.4)	(0.4)	(0.4)	
Total other income (expense)	(2.2)	(2.0)	(1.5)	(0.0)	(0.1)	0.2	(0.1)	(0.0)	(1.1)	(0.1)	(0.1)	(0.1)	(1.5)	(0.1)	(0.1)	(0.1)	(0.1)	(0.5)
Net loss	(4.6)	(5.0)	(7.1)	(1.2)	(1.5)	(1.0)	(1.3)	(4.9)	(2.4)	(1.2)	(1.5)	(1.5)	(6.6)	(1.6)	(1.4)	(1.7)	(1.6)	(6.3)
Pref, Dividends and Other Adj.	0.9	(1.0)	(0.4)	_	_	_	_	0.0	_	0.0	0.0	0.0	0.0	0.0				
		(/	(0, 1)										***	***				
Weighted average common shares outstandi	0.1	0.1	0.5	0.5	0.5	0.5	0.7	0.7	5.4	8.2	8.6	8.6	7.7	8.6	8.6	8.6	8.6	8.6
Shares, Diluted	0.1	0.1	0.5	0.5	0.5	0.5	0.7	0.7	5.4	8.2	8.6	8.6	7.7	8.6	8.6	8.6	8.6	8.6
EDD D I - (OAAD)	(00.00)	14.05.001	(45.04)	(0.00)	(0.00)	(4.070	(4.00)	(7 om)	(0.40)	10.45	10.401	10.471	(0.00)	(0.40)	(0.40)	(0.40)	(0.40)	10.70
EPS Basic (GAAP) EPS Diluted (GAAP)	(96.92) (96.92)	(105.22)	(15.21) (15.21)	(2.39) (2.39)	(2.83) (2.83)	(1.87) (1.87)	(1.86) (1.86)	(7.22) (7.22)	(0.44)	(0.15) (0.15)	(0.18) (0.18)	(0.17) (0.17)	(0.86) (0.86)	(0.18) (0.18)	(0.16) (0.16)	(0.19) (0.19)	(0.19)	(0.73
Era Dituleu (GAAF)	(30.32)	(100.22)	(13.21)	(2.39)	(2.60)	(1.67)	(1.60)	(7.22)	(0,44)	(0.13)	(0.10)	(0.17)	(0.80)	(0.16)	(0.10)	(0.19)	(0.19)	(0.73
Margins																		
Gross margin	-36%	-15%	-8%	31%	-13%	-3%	-41%	0%	-93%	-112%	-9%	-49%	-47%	-51%	-67%	15%	-17%	-15%
General and admin	0%	3028%	6602%	3171%	5542%	4042%	5226%	4304%	8363%	6345%	2853%	3689%	4330%	3345%	2538%	1141%	1476%	17329
Sales and marketing	2893%	549%	824%	696%	1217%	1012%	1298%	1004%	1790%	2051%	714%	916%	1108%	716%	820%	286%	366%	443%
Operating margin	-5092%	-4898%	-9201%	-4638%	-8237%	-6096%	-8164%	-6466%	-12609%	-10351%	-4310%	-5783%	-6711%	-5058%	-4162%	-1706%	-2311%	-2681
Tax rate, GAAP																		
Net margin	-9526%	-8211%	-11694%	-4646%	-8579%	-5235%	-9171%	-6513%	-23721%	-11285%	-4704%	-6328%	-8637%	-5509%	-4578%	-1847%	-2505%	-29189
WOUNT - barrer																		
Y/Y % change	l	l																
Revenue	81%	24%	0%	182%	60%	5%	-39%	25%	60%	-36%	70%	70%	70%	180%	180%	180%	180%	180%
COGS	5%	4%	-6%	4%	35%	15%	12%	16%	12%	21%	80%	80%	80%	120%	120%	120%	120%	120%
General and administrative expenses	NM	NM	119%	64%	-45%	-35%	23%	-19%	5%	-26%	20%	20%	8%	12%	12%	12%	12%	12%
Total operating expenses	-38%	20%	89%	58%	-36%	-29%	18%	-12%	6%	-20%	20%	20%	20%	12%	12%	12%	12%	12%
Operating Income	-38%	19%	88%	53%	-36%	-29%	20%	-12%	8%	-19%	20%	20%	6%	12%	13%	11%	12%	12%
Net income	15%	7%	43%	26%	-59%	-39%	34%	-31%	103%	-15%	53%	17%	35%	-36%	14%	10%	11%	-5%
																		1
EPS	9593%	9%	-86%	-79%	-60%	-44%	-3%	-53%	-82%	-95%	-91%	-91%	-88%	-59%	9%	10%	11%	-15%

Source: Company reports , Ascendiant Capital Markets estimates



Aclarion, Inc. (ACON)

Dec-20	Dec-21	Dec-22	Mar-23	Jun-23	Sep-23	Dec-23	Mar-24	Jun-24	Sep-24	Dec-24	Mar-25	Jun-25	Sep-25	Dec-25
Q4A	Q4A	Q4A	Q1A	Q2A	Q3A	Q4A	Q1A	Q2A	Q3E	Q4E	Q1E	Q2E	Q3E	Q4E
0.0	0.4	1.5	0.4	0.6	0.2	1.0	2.1	1.2	0.7	(0.8)	(2.4)	(3.8)	(5.4)	(7.1
	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.1	0.1	0.2	0.2
0.1	0.3	0.2	0.2	0.2	0.2	0.2	0.4	0.6	0.6	0.6	0.6	0.6	0.6	0.6
0.1	0.7	1.7	0.7	0.8	0.4	1.3	2.5	1.9	1.4	(0.1)	(1.6)	(3.0)	(4.6)	(6.2
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
1.2	1.1	1.2	1.2	1.2	1.2	1.2	1.2	1.2	1.2	1.2	1.2	1.2	1.2	1.2
1.3	1.9	2.9	1.9	2.0	1.5	2.5	3.7	3.1	2.6	1.1	(0.3)	(1.7)	(3.4)	(5.0
0.9	1.1	0.5	0.5	0.6	0.7	0.8	0.2	0.2	0.2	0.2	0.3	0.3	0.4	0.4
0.3	0.7	0.2	0.2	0.5	0.4	0.9	0.3	0.4	0.4	0.4	0.4	0.4	0.4	0.4
2.4	2.0	-	-	0.1	0.7	1.1	0.7	0.8	0.8	0.8	0.8	0.8	0.8	0.8
4.9	-	-	-	0.6	0.2	0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	-	-	-	0.2	0.4	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	-	-	-	-	-	0.0	-	-	0.0	0.0	0.0	0.0	0.0	0.0
	3.9	-	-	-	-	-	-	-						
8.4	7.6	0.7	0.7	2.0	2.4	3.2	1.2	1.4	1.5	1.5	1.6	1.6	1.6	1.7
8.4	7.6	0.7	0.7	2.0	2.4	3.2	1.2	1.4	1.5	1.5	1.6	1.6	1.6	1.7
0.0	7.1													
0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
18.8	19.1	41.6	41.7	42.0	42.2	43.6	49.2	49.6	50.6	50.6	50.6	50.6	50.6	50.6
(25.9)	(31.9)	(39.4)	(40.6)	(42.0)	(43.0)	(44.3)	(46,7)	(47.9)	(49.4)	(50.9)	(52.5)	(53.9)	(55.6)	(57.2
-								-	=	-	-	-	-	-
(7.1)	(5.7)	2.2	1.1	0.0	(0.8)	(0.7)	2.5	1.6	1.1	(0.4)	(1.9)	(3.3)	(5.0)	(6.7
13	1.9	2.9	1.9	2.0	1.5	2.5	3.7	3.1	2.6	1.1	(0.3)	(1.7)	(3.4)	(5.0
	0.0 0.0 0.1 0.1 0.0 1.2 1.3 0.9 0.3 2.4 4.9 8.4	0.4A Q4A 0.0 0.4 0.0 0.0 0.1 0.3 0.1 0.7 0.0 0.0 1.2 1.1 1.3 1.9 0.9 1.1 0.3 0.7 2.4 2.0 4.9 3.9 8.4 7.6 8.4 7.6 0.0 7.1 0.0 0.0 18.8 19.1 (25.9) (31.9)	Q4A Q4A Q4A 0.0 0.4 1.5 0.0 0.0 0.0 0.1 0.3 0.2 0.1 0.7 1.7 0.0 0.0 0.0 1.2 1.1 1.2 1.3 1.9 2.9 0.9 1.1 0.5 0.3 0.7 0.2 2.4 2.0 - 4.9 - - - - - 3.9 - 8.4 7.6 0.7 8.4 7.6 0.7 0.0 0.0 0.0 18.8 19.1 41.6 (25.9) (31.9) (39.4)	Q4A Q4A Q4A Q1A 0.0 0.4 1.5 0.4 0.0 0.0 0.0 0.0 0.1 0.3 0.2 0.2 0.1 0.7 1.7 0.7 0.0 0.0 0.0 0.0 1.2 1.1 1.2 1.2 1.3 1.9 2.9 1.9 0.9 1.1 0.5 0.5 0.3 0.7 0.2 0.2 2.4 2.0 - - - - - - 3.9 - - - 8.4 7.6 0.7 0.7 8.4 7.6 0.7 0.7 0.0 0.0 0.0 0.0 18.8 19.1 41.6 41.7 (25.9) (31.9) (39.4) (40.6)	Q4A Q4A Q4A Q1A Q2A 0.0 0.4 1.5 0.4 0.6 0.0 0.0 0.0 0.0 0.0 0.1 0.3 0.2 0.2 0.2 0.1 0.7 1.7 0.7 0.8 0.0 0.0 0.0 0.0 0.0 1.2 1.1 1.2 1.2 1.2 1.3 1.9 2.9 1.9 2.0 0.9 1.1 0.5 0.5 0.6 0.3 0.7 0.2 0.2 0.5 2.4 2.0 - - 0.6 - - 0.2 - - 3.9 - - 0.2 8.4 7.6 0.7 0.7 2.0 8.4 7.6 0.7 0.7 2.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	Q4A Q4A Q1A Q2A Q3A 0.0 0.4 1.5 0.4 0.6 0.2 0.0 0.0 0.0 0.0 0.0 0.0 0.1 0.3 0.2 0.2 0.2 0.2 0.1 0.7 1.7 0.7 0.8 0.4 0.0 0.0 0.0 0.0 0.0 0.0 1.1 1.2 1.2 1.2 1.2 1.2 1.3 1.9 2.9 1.9 2.0 1.5 0.9 1.1 0.5 0.5 0.6 0.7 0.3 0.7 0.2 0.2 0.5 0.4 2.4 2.0 - - 0.1 0.7 4.9 - - 0.6 0.2 - - 0.2 0.4 - - 0.2 0.4 - - 0.0 0.0 2.0 8.4	Q4A Q4A Q1A Q2A Q3A Q4A 0.0 0.4 1.5 0.4 0.6 0.2 1.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.1 0.3 0.2 0.2 0.2 0.2 0.2 0.2 0.1 0.7 1.7 0.7 0.8 0.4 1.3 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 1.2 1.1 1.2 1.2 1.2 1.2 1.2 1.2 1.2 1.3 1.9 2.9 1.9 2.0 1.5 2.5 0.9 1.1 0.5 0.5 0.6 0.7 0.8 0.3 0.7 0.2 0.2 0.5 0.4 0.9 2.4 2.0 - - 0.1 0.7 1.1 4.9 - - 0.5 0.6 0.2 0.3 <td>Q4A Q4A Q4A Q1A Q2A Q3A Q4A Q1A 0.0 0.4 1.5 0.4 0.6 0.2 1.0 2.1 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.1 0.3 0.2 0.2 0.2 0.2 0.2 0.4 0.1 0.7 1.7 0.7 0.8 0.4 1.3 2.5 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 1.2 1.1 1.2 1.2 1.2 1.2 1.2 1.2 1.3 1.9 2.9 1.9 2.0 1.5 2.5 3.7 0.9 1.1 0.5 0.5 0.6 0.7 0.8 0.2 0.3 0.7 0.2 0.2 0.5 0.4 0.9<td>Q4A Q4A Q1A Q2A Q3A Q4A Q1A Q2A 0.0 0.4 1.5 0.4 0.6 0.2 1.0 2.1 1.2 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.1 0.3 0.2 0.2 0.2 0.2 0.2 0.4 0.6 0.1 0.7 0.0</td><td>Q4A Q4A Q1A Q2A Q3A Q4A Q1A Q2A Q3A Q4A Q1A Q2A Q3E 0.0 0.4 1.5 0.4 0.6 0.2 1.0 2.1 1.2 0.7 0.0</td><td>Q4A Q4A Q1A Q2A Q3A Q4A Q1A Q2A Q3E Q4E 0.0 0.4 1.5 0.4 0.6 0.2 1.0 2.1 1.2 0.7 (0.8) 0.0</td><td>Q4A Q4A Q1A Q2A Q3A Q4A Q1A Q2A Q3E Q4E Q1E 0.0 0.4 1.5 0.4 0.6 0.2 1.0 2.1 1.2 0.7 (0.8) (2.4) 0.0<td>Q4A Q4A Q1A Q2A Q3A Q4A Q1A Q2A Q3E Q4E Q1E Q2E 0.0 0.4 1.5 0.4 0.6 0.2 1.0 2.1 1.2 0.7 (0.8) (2.4) (3.8) 0.0<!--</td--><td>Q4A Q4A Q1A Q2A Q3A Q4A Q1A Q2A Q3E Q4E Q1E Q2E Q3E 0.0 0.4 1.5 0.4 0.6 0.2 1.0 2.1 1.2 0.7 (0.8) (2.4) (3.8) (5.4) 0.0</td></td></td></td>	Q4A Q4A Q4A Q1A Q2A Q3A Q4A Q1A 0.0 0.4 1.5 0.4 0.6 0.2 1.0 2.1 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.1 0.3 0.2 0.2 0.2 0.2 0.2 0.4 0.1 0.7 1.7 0.7 0.8 0.4 1.3 2.5 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 1.2 1.1 1.2 1.2 1.2 1.2 1.2 1.2 1.3 1.9 2.9 1.9 2.0 1.5 2.5 3.7 0.9 1.1 0.5 0.5 0.6 0.7 0.8 0.2 0.3 0.7 0.2 0.2 0.5 0.4 0.9 <td>Q4A Q4A Q1A Q2A Q3A Q4A Q1A Q2A 0.0 0.4 1.5 0.4 0.6 0.2 1.0 2.1 1.2 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.1 0.3 0.2 0.2 0.2 0.2 0.2 0.4 0.6 0.1 0.7 0.0</td> <td>Q4A Q4A Q1A Q2A Q3A Q4A Q1A Q2A Q3A Q4A Q1A Q2A Q3E 0.0 0.4 1.5 0.4 0.6 0.2 1.0 2.1 1.2 0.7 0.0</td> <td>Q4A Q4A Q1A Q2A Q3A Q4A Q1A Q2A Q3E Q4E 0.0 0.4 1.5 0.4 0.6 0.2 1.0 2.1 1.2 0.7 (0.8) 0.0</td> <td>Q4A Q4A Q1A Q2A Q3A Q4A Q1A Q2A Q3E Q4E Q1E 0.0 0.4 1.5 0.4 0.6 0.2 1.0 2.1 1.2 0.7 (0.8) (2.4) 0.0<td>Q4A Q4A Q1A Q2A Q3A Q4A Q1A Q2A Q3E Q4E Q1E Q2E 0.0 0.4 1.5 0.4 0.6 0.2 1.0 2.1 1.2 0.7 (0.8) (2.4) (3.8) 0.0<!--</td--><td>Q4A Q4A Q1A Q2A Q3A Q4A Q1A Q2A Q3E Q4E Q1E Q2E Q3E 0.0 0.4 1.5 0.4 0.6 0.2 1.0 2.1 1.2 0.7 (0.8) (2.4) (3.8) (5.4) 0.0</td></td></td>	Q4A Q4A Q1A Q2A Q3A Q4A Q1A Q2A 0.0 0.4 1.5 0.4 0.6 0.2 1.0 2.1 1.2 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.1 0.3 0.2 0.2 0.2 0.2 0.2 0.4 0.6 0.1 0.7 0.0	Q4A Q4A Q1A Q2A Q3A Q4A Q1A Q2A Q3A Q4A Q1A Q2A Q3E 0.0 0.4 1.5 0.4 0.6 0.2 1.0 2.1 1.2 0.7 0.0	Q4A Q4A Q1A Q2A Q3A Q4A Q1A Q2A Q3E Q4E 0.0 0.4 1.5 0.4 0.6 0.2 1.0 2.1 1.2 0.7 (0.8) 0.0	Q4A Q4A Q1A Q2A Q3A Q4A Q1A Q2A Q3E Q4E Q1E 0.0 0.4 1.5 0.4 0.6 0.2 1.0 2.1 1.2 0.7 (0.8) (2.4) 0.0 <td>Q4A Q4A Q1A Q2A Q3A Q4A Q1A Q2A Q3E Q4E Q1E Q2E 0.0 0.4 1.5 0.4 0.6 0.2 1.0 2.1 1.2 0.7 (0.8) (2.4) (3.8) 0.0<!--</td--><td>Q4A Q4A Q1A Q2A Q3A Q4A Q1A Q2A Q3E Q4E Q1E Q2E Q3E 0.0 0.4 1.5 0.4 0.6 0.2 1.0 2.1 1.2 0.7 (0.8) (2.4) (3.8) (5.4) 0.0</td></td>	Q4A Q4A Q1A Q2A Q3A Q4A Q1A Q2A Q3E Q4E Q1E Q2E 0.0 0.4 1.5 0.4 0.6 0.2 1.0 2.1 1.2 0.7 (0.8) (2.4) (3.8) 0.0 </td <td>Q4A Q4A Q1A Q2A Q3A Q4A Q1A Q2A Q3E Q4E Q1E Q2E Q3E 0.0 0.4 1.5 0.4 0.6 0.2 1.0 2.1 1.2 0.7 (0.8) (2.4) (3.8) (5.4) 0.0</td>	Q4A Q4A Q1A Q2A Q3A Q4A Q1A Q2A Q3E Q4E Q1E Q2E Q3E 0.0 0.4 1.5 0.4 0.6 0.2 1.0 2.1 1.2 0.7 (0.8) (2.4) (3.8) (5.4) 0.0

Balance Sheet Drivers

	_														
		Dec-21	Dec-22	Mar-23	Jun-23	Sep-23	Dec-23	Mar-24	Jun-24	Sep-24	Dec-24	Mar-25	Jun-25	Sep-25	Dec-25
		Q4A	Q4A	Q1A	Q2A	Q3A	Q4A	Q1A	Q2A	Q3E	Q4E	Q1E	Q2E	Q3E	Q4E
Book & Cash Value (per share)															
Book Value per Share (diluted)	(125.14)	(101.22)	4.52	2.27	0.02	(1.55)	(1.07)	0.46	0.20	0.13	(0.04)	(0.22)	(0.39)	(0.58)	(0.77)
Cash per Share (diluted)	1.32	12.47	3.40	1.31	1.50	0.63	1.86	0.46	0.22	0.15	(0.02)	(0.20)	(0.36)	(0.56)	(0.75)
Net cash per Share (diluted)	0.26	7.64	2.99	0.90	1.17	0.30	1.50	0.39	0.14	0.08	(0.10)	(0.28)	(0.44)	(0.63)	(0.83)

Source: Company reports, Ascendiant Capital Markets estimates



Aclarion, Inc. (ACON)

Cash Flow Statement (\$ mils)	2021					Dec-23				-			Mar-25				2025 EV.E
Fiscal Year End: December 31	FY-A	FY-A	Q1A	Q2A	Q3A	Q4A	FY-A	Q1A	Q2A	Q3E	Q4E	FY-E	Q1E	Q2E	Q3E	Q4E	FY-E
Cash flow from operating activities																	
Net Loss	(5.0)	(7.1)	(1.2)	(1.5)	(1.0)	(1.3)	(4.9)	(2.4)	(1.2)	(1.6)	(1.5)	(6.7)	(1.6)	(1.5)	(1.7)	(1.7)	(6.5
(Growth factor for forecasts)	(5.5)	(,	(=:=,	(=,	(=,	(=,	,,	(2.4)	,,	(,	(=,	0.1	(2.0)	(2.0)	(=)	(2)	0.1
,,																	
Adjustments to reconcile net income	(loss) to	net ca	sh use	d in ope	erating	activitie	s:										
Depreciation and amortization	0.2	0.1	0.0	0.0	0.0	0.0	0.2	0.0	0.0	0.0	0.0	0.2	0.0	0.0	0.0	0.0	0.2
Share-based compensation	0.2	1.2	0.1	0.1	0.1	0.1	0.5	0.1	0.1	0.0	0.0	0.2	0.0	0.0	0.0	0.0	
Share-based vendor payments	0.2	0.1	-	-	-	-	-	-	-			0.2					
Interest conversion discount settled in	ı eauitv		_	_	_		_	_	_			_					_
Loss on disposal of furniture and equip		0.0		-	-		-		-								_
Loss on exchange of debt	-	-	-	-	-	-	-	1.1	-			1.1					-
Loss on extinguishment of debt	۱.	-	-	-	-	-	-	0.1	-			0.1					-
Amortization of deferred issuance cos	-	-	-	0.0	0.1	0.3	0.5	0.3	0.1			0.4					-
Change in fair value related to warrant	-	-	-	0.0	(0.3)	(0.3)	(0.6)	(0.3)	(0.0)			(0.3)					-
Change in assets and liabilities	-	-	-	-	-	-	-	-	-			-					-
Non-cash interest related to bridge fur	-	-	-	0.0	0.0	0.0	0.1	-	0.0			0.0					-
Warrants issued as non- cash finance	0.0	-	-	-	-	0.1	0.1	-	-			-					-
Gain on forgiveness of PPP loans	(0.4)	-	-	-	-	-	-	-	-			-					-
	1.9	-	-	-	-	-	-	-	-			-					-
Accounts receivable	0.0	(0.0)	0.0	(0.0)	(0.0)	0.0	(0.0)	(0.0)	(0.0)	(0.0)	(0.0)	(0.0)	(0.1)	(0.0)	(0.0)	(0.1)	(0.2
Prepaids and other current assets	(0.2)	(0.1)	(0.0)	0.0	0.0	(0.1)	(0.0)	(0.1)	(0.3)	-	-	(0.4)	-	-	-	-	-
Changes in fair value of redeemable p	-	-	-	-	0.0	(0.0)	-	-	-			-					-
Accounts payable	0.2	(0.6)	0.1	(0.0)	0.1	0.0	0.2	(0.6)	0.1	0.0	0.0	(0.5)	0.1	0.0	0.0	0.1	0.2
Accrued and other liabilities	0.5	(0.1)	(0.0)	0.3	(0.1)	0.3	0.4	(0.4)	0.1	-	-	(0.3)	-	-	-	-	-
Accrued interest on promissory and co	0.1	0.2	-	-	-	(0.0)	(0.0)	-	-			-					-
Note payable, net of discount								-	(0.0)								
Net cash used in operating activities	(2.4)	(4.9)	(1.0)	(0.9)	(1.0)	(0.7)	(3.6)	(2.2)	(1.1)	(1.5)	(1.5)	(6.3)	(1.5)	(1.4)	(1.7)	(1.7)	(6.3
Investing Activities																	
Investing Activities Capital Expanditure							.					.					
Capital Expenditure Sale of Property, Plant, and Equipmen] [0.0		-			-										
Sale (Purchase) of Intangible assets	(0.1)	(0.2)	(0.0)	(0.1)	(0.0)	(0.0)	(0.1)	(0.1)	(0.1)	-	- 1	(0.2)	-			-	[
Net cash used in investing activities	(0.1)	(0.2)	(0.0)	(0.1)	(0.0)	(0.0)	(0.1)	(0.1)	(0.1)	_	-	(0.2)	-	_	_		-
	(0.2)	(0.2,	(0.0)	(0.2)	(0.0)	(0.0)	(0.12)	(0.2)	(0.2)			(0.2)					
Financing Activities																	
IPO/bridge funding issuance costs	١.	.		(0.1)	(0.2)	0.3	.	١.				.					١.
Proceeds from bridge funding	١.	١. ا		1.3	0.8	(2.0)	_					.					
Issuance of common stock and warra	١.	١. ا		-	-	(2.0)	_	2.7	_	1.0		3.7	_	_	_	_	_
Proceeds from equity line	١.	.		_	-	1.5	1.5	1.4	0.3	-		1.8	_	_	_	_	_
IPO cash issuance costs	١.	(0.4)	-	-	-	-	-	-	-			-					_
Repayment of promissory notes	۱.	(2.0)	-	-	-	-	-	(0.3)	-			(0.3)					-
Issuance of common stock and warrant	-	8.6	-	-	-	-	-	-	-			-					-
Equity line cash issuance costs	-	-	-	-	-	-	-	(0.3)	(0.0)			(0.3)					-
Public offering cash issuance costs	-	-	-	-	-	-	-	(0.1)	(0.1)			(0.3)					-
Bridge fund cash issuance costs	-	-	-	-	-	(0.3)	(0.3)	(0.0)	-			(0.0)					-
Equity line issuance costs	-	-	-	-	-	(0.1)	(0.1)	-	-			-					-
Proceeds from issuance of PPP Loan	0.1	-	-	-	-	-	-	-	-			-					-
Proceeds from issuance of converti	0.8	-	-	-	-	-	-	-	-			-					-
Proceeds from issuance of promiss	2.0	-	-	-	-	2.3	2.3	-	-			-					-
Proceeds from sale of Series A preferr		-	0.0	-	-	-	0.0	-	-			-					-
Redemption of Series A Preferred stoo	1 -	-	(0.0)	-	-	-	(0.0)	-	-			-					-
Issuance of Pref. Stock												-					-
Other Financing Activities												-					-
Not one h provided by financiar activity	-	- 6.0	_	4.0	0.5	4.0	- 2.2	9.4	0.0	1.0		- 4.0	_				-
Net cash provided by financing activiti	2.9	6.2	-	1.2	0.5	1.6	3.3	3.4	0.2	1.0	-	4.6	-	-	-	-	-
Net cash increase (decrease)	0.4	1.0	(1.0)	0.2	(0.4)	0.9	(0.5)	1.1	(1.0)	(0.5)	(1.5)	(1.9)	(1.5)	(1.4)	(1.7)	(1.7)	(6.3
	0.0	0.5	1.5	0.5	0.6	0.2	1.5	1.0	2.1	1.2	0.7	1.0	(0.8)	(2.4)	(3.8)	(5.4)	(0.8
Cash balance at beginning of period	0.0	0,0				0.2		1.0			0.7		(0.0)	(2.4)	(0.0)	(0.4)	(0.0

Source: Company reports, Ascendiant Capital Markets estimates

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BUY: We expect the stock to provide a total return of 15% or more within a 12-month period.

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SELL: We expect the stock to have a negative total return of more than 15% within a 12-month period.

Total return is defined as price appreciation plus dividend yield.



Ratings Distribution and Investment Banking Disclosure (As of July 12, 2024)

Investment Banking Services
Past 12 Months

	Count	Percent	Count	Percent
Buy	58	98%	21	36%
Hold	0	0%	0	0%
Sell	1	2%	0	0%
Total	59	100%	21	36%

Other Important Disclosures

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