

Atossa Therapeutics, Inc.

Q2 about inline. Breast cancer clinical trials milestones and possible M&A in 2022 should be catalysts for stock. Lowering P/T to \$7.00.

COMPANY UPDATE

Rating: BUY

Ticker: ATOS

Price: \$1.06
(intraday)

Target: \$7.00
(from \$7.50)

Q2 about inline: Atossa recently (on August 8) reported its Q2 2022 (ending June) results. Net loss was \$6.7 million or EPS of \$(0.05), compared with our and consensus estimates of \$(0.06). There was no Q2 guidance. Atossa is a clinical stage drug development company so it generates no revenue.

Operating expenses: Operating expenses were \$6.6 million, up from \$4.7 million in Q1 2022 due to higher clinical activities.

No guidance: Management did not provide forward guidance, but we believe ~\$6 million to be a reasonable near term quarterly cash burn rate.

Maintaining estimates: We are maintaining our 2022 EPS estimate of \$(0.20).

Focused on 3 drugs in development: Atossa has three main therapeutic drug candidates, two for COVID-19 and one for breast cancer (for 2 settings).

Focusing away from COVID-19: Atossa has two COVID-19 drugs under development: 1) AT-H201 and 2) AT-301. In July, the company announced a shift in focus for AT-H201 away from COVID-19 and towards oncology due to wide spread COVID-19 vaccine and therapeutics options.

Breast cancer: Atossa's breast cancer drug under development is its proprietary form of Endoxifen which is being developed primarily in two settings: 1) to reduce tumor cell activity in breast cancer patients in the "window of opportunity" between diagnosis of breast cancer and surgery; and 2) for women with high mammographic breast density ("MBD") to reduce the density and/or to act as an adjunct to mammography.

1 clinical trial in progress: In December, Atossa began to enroll patients in its clinical study of Endoxifen in Sweden.

IND planned in Q3: The company submitted an IND to the FDA in Q2 2022 to compare Endoxifen to standard of care in premenopausal women with breast cancer. The FDA has requested more information which the company plans to submit in Q3 with likely initiation of the study in Q4.

Positive data so far: In February 2021, Atossa announced final positive results from its Phase 1 clinical trial of AT-301. In February 2021, its Endoxifen in WOO trial halted early due to substantial positive data. The company is awaiting approval or inputs from the FDA to advance the two into the next phase of clinical trials (expected in the next year) in the U.S.

Potential CAR-T acquisition: In July, the company entered into an agreement to negotiate to acquire a pre-clinical stage private company developing novel Chimeric Antigen Receptor (CAR) T-cell therapies. Atossa paid \$3 million for the exclusive right to negotiate with the CAR-T Company until November 1, 2022.

Clinical data and M&A can be catalysts: Atossa anticipates starting/finishing its various clinical trials over the next year. We believe achieving key clinical milestones and the pending acquisition will likely be catalysts for the stock.

Positive high risks versus high rewards: Overall, concerns outweighed by growth prospects and valuation. Atossa's drugs still have long development roads left and the high risks of clinical trials failures, but we believe the ~billion dollars market potential presents high rewards for the risks.

Current valuation attractive: We are maintaining our BUY rating, but lowering our 12-month price target to \$7.00 from \$7.50 based on a NPV analysis. This represents significant upside from the current share price. We believe this valuation appropriately balances out the company's high risks with the company's high growth prospects and large upside opportunities.

Company Description

Based in Seattle, WA, Atossa Therapeutics is a clinical-stage biopharmaceutical company focused on COVID-19 and breast cancer drugs development.

Stock Data

Exchange:	NasdaqCM
52-week Range:	\$0.84 – 4.31
Shares Outstanding (million):	127
Market cap (\$million):	\$135
EV (\$million):	\$9
Debt (\$million):	\$0
Cash (\$million):	\$126
Avg. Daily Trading Vol. (\$million):	\$3
Float (million shares):	119
Short Interest (million shares):	12
Dividend, annual (yield):	\$0 (NA%)

Revenues (US\$ million)

	<u>2022E</u> (Cur.)	<u>2022E</u> (Old)	<u>2023E</u> (Cur.)	<u>2023E</u> (Old)
Q1 Mar	0A		0E	
Q2 Jun	0A	0E	0E	
Q3 Sep	0E		0E	
Q4 Dec	<u>0E</u>		<u>0E</u>	
Total	0E		0E	
EV/Revs	N/A		N/A	

Earnings per Share (pro forma)

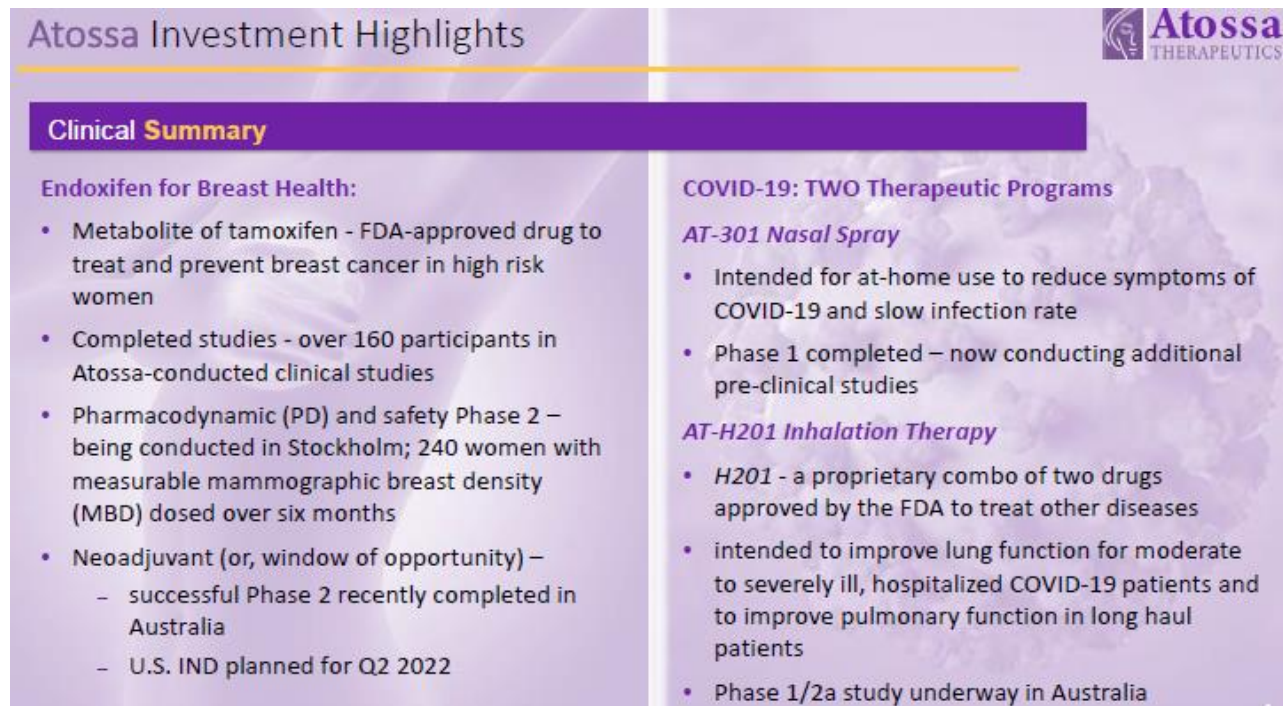
	<u>2022E</u> (Cur.)	<u>2022E</u> (Old)	<u>2023E</u> (Cur.)	<u>2023E</u> (Old)
Q1 Mar	(0.04)A		(0.06)E	
Q2 Jun	(0.05)A	(0.06)E	(0.06)E	
Q3 Sep	(0.06)E		(0.06)E	
Q4 Dec	<u>(0.06)E</u>		<u>(0.05)E</u>	
Total	<u>(0.20)E</u>		<u>(0.22)E</u>	
P/E	N/A		N/A	

Important Disclosures

Ascendant Capital Markets LLC seeks to do business with companies covered by its research team. Consequently, investors should be aware that the firm may have a conflict of interest that could affect the objectivity of this report. Investors should consider this report as only a single factor in making an investment decision.

For analyst certification and other important disclosures, refer to the Disclosure Section, located at the end of this report, beginning on page 15.

Exhibit 1: Atossa Therapeutics, Inc. (as of May 2022)



The slide is titled "Atossa Investment Highlights" and features the Atossa Therapeutics logo in the top right corner. A purple header bar contains the text "Clinical Summary". The content is organized into two columns. The left column is titled "Endoxifen for Breast Health:" and lists four bullet points. The right column is titled "COVID-19: TWO Therapeutic Programs" and lists two sub-sections, each with two bullet points. The background of the slide shows a faint image of a person's face.

Atossa Investment Highlights

Clinical Summary

Endoxifen for Breast Health:

- Metabolite of tamoxifen - FDA-approved drug to treat and prevent breast cancer in high risk women
- Completed studies - over 160 participants in Atossa-conducted clinical studies
- Pharmacodynamic (PD) and safety Phase 2 – being conducted in Stockholm; 240 women with measurable mammographic breast density (MBD) dosed over six months
- Neoadjuvant (or, window of opportunity) –
 - successful Phase 2 recently completed in Australia
 - U.S. IND planned for Q2 2022

COVID-19: TWO Therapeutic Programs

AT-301 Nasal Spray

- Intended for at-home use to reduce symptoms of COVID-19 and slow infection rate
- Phase 1 completed – now conducting additional pre-clinical studies

AT-H201 Inhalation Therapy

- H201 - a proprietary combo of two drugs approved by the FDA to treat other diseases
- intended to improve lung function for moderate to severely ill, hospitalized COVID-19 patients and to improve pulmonary function in long haul patients
- Phase 1/2a study underway in Australia

Source: Company reports

Exhibit 2: Atossa Market Opportunities

Large Market Opportunities

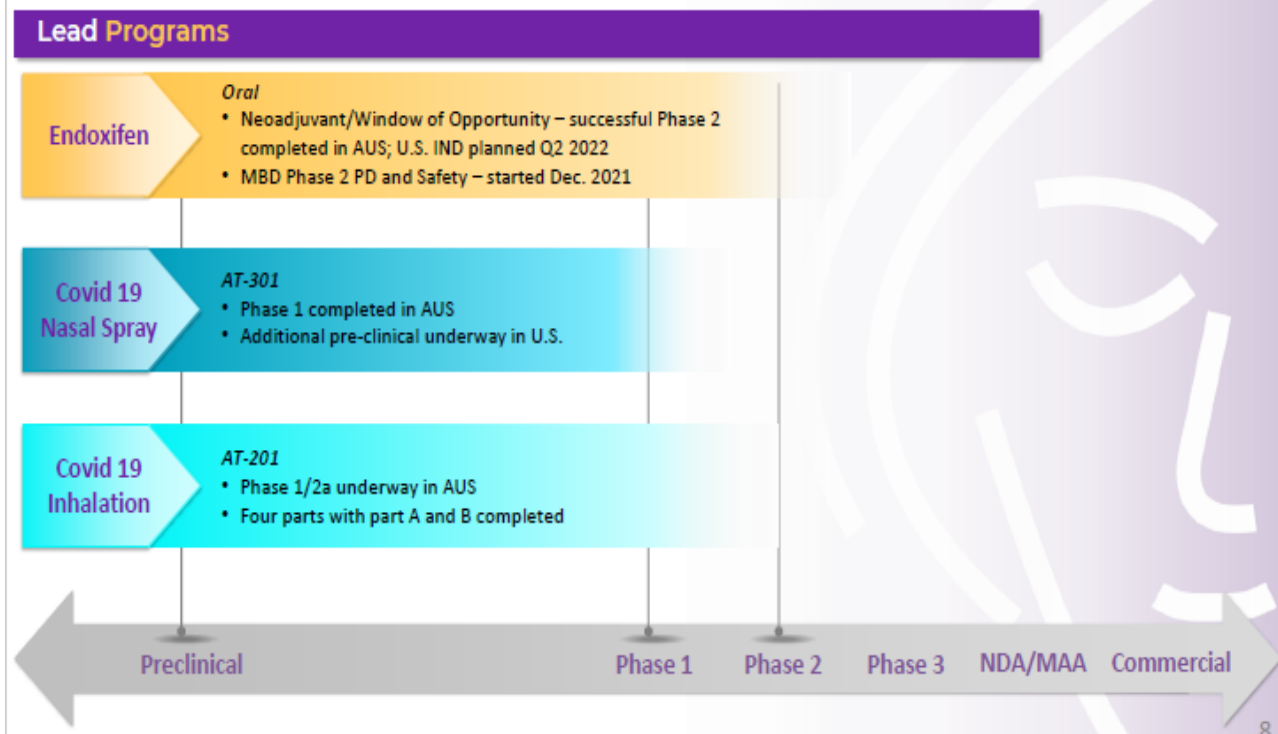


PROGRAM	OPPORTUNITY
Oral Endoxifen Neoadjuvant/Window Opportunity	200k ER+ Breast Cancers/Yr. in U.S. ⁽³⁾
Oral Endoxifen for MBD	39M/yr. Mammograms/10M High MBD in U.S. (BI-RAD C/D) ⁽²⁾
AT-301 Nasal Spray for at Home Treatment of COVID-19	>510M COVID-19 cases world-wide ⁽⁴⁾
AT-H201 for COVID-19 Moderate-Severe Patients and Long-haul	>6M Deaths world-wide from COVID-19 ⁽⁴⁾

Source: Company reports.

Exhibit 3: Atossa Drug Development Pipeline (as of May 2022)

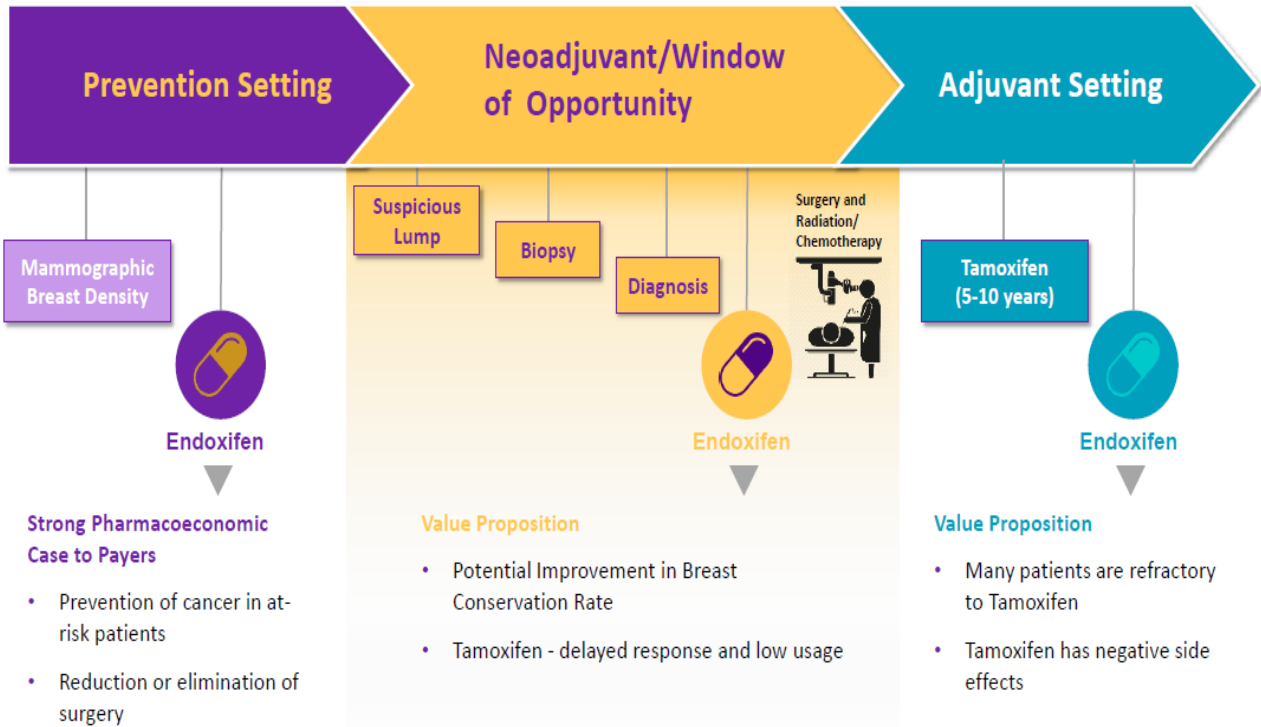
Drug Development Pipeline



Source: Company reports

Exhibit 4: ENDOXIFEN

Clinical Positioning In Breast Cancer



The Breast Cancer Problem



1 in 8
women experience breast cancer

281,000
women diagnosed in US annually

2nd
leading cause of cancer death in American women

Source: Company reports

Exhibit 5: Endoxifen Clinical Trials (as of May 2022)

Endoxifen Phase 2 Study in Stockholm

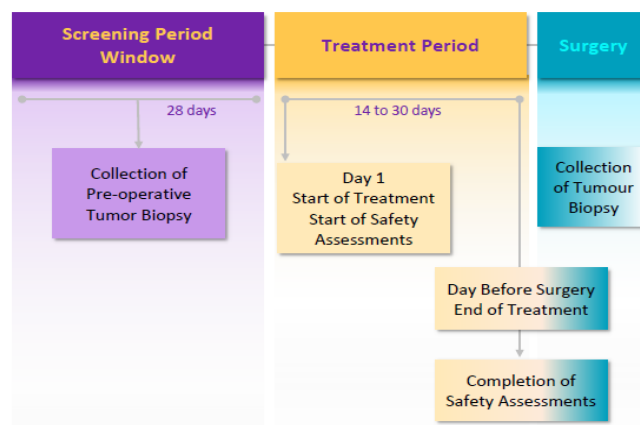
- Being conducted in Stockholm by So. Gen. Hospital
- Primary objective – PD study to determine the dose-response relationship of daily Endoxifen on MBD reduction
- Secondary endpoints - safety and tolerability
- Randomized, double-blinded and placebo-controlled
- 240 pre-menopausal women with measurable MBD dosed for six months
- Principal investigator Per Hall, M.D., Ph.D., Head of the Department of Medical Epidemiology and Biostatistics at Karolinska Institute

Endoxifen – Recent Successful Phase 2 Study in AUS



Phase 2 Open Label Study Of Endoxifen In Patients With Invasive Breast Cancer (Woo Study)

- Population: ER+, HER2- invasive breast cancer requiring lumpectomy or mastectomy
- Daily oral dosing – time period between diagnosis and surgery
- Primary Endpoint: Reduced Ki-67 tumor cell activity
- Secondary Endpoints: Safety and tolerability; estrogen receptor and progesterone receptor expression; correlate changes in pharmacodynamic markers to endoxifen blood levels



Endoxifen – Potential Pathway in U.S.

- Goal: conduct additional studies in U.S., including in the neoadjuvant setting
- FDA: Pre-IND meeting held with FDA in December 2021
- Based on FDA input:
 - planning Phase 2 study with U.S. IND filing in Q2 2022
 - planning to use CRO and major research institutions in U.S.
- Partnering: Planning to seek partner on future studies

Source: Company reports

Exhibit 6: COVID-19 Opportunities

THERAPEUTICS FOR COVID-19



Ongoing pandemic justifies new therapeutics:

- As an alternative: many people continue to show reluctance to take traditional vaccine
- As a belt and suspenders approach: Efficacy of vaccines may diminish over time
- As a bridge to vaccine 2.0: SARS-CoV-2 is rapidly responding with deadlier and more infectious variants
- Post-COVID recovery: Up to 35% of COVID patients having residual lung function problems

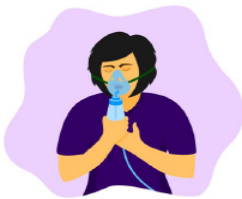
Source: Company reports

Exhibit 7: COVID-19 Therapeutic Needs

FOUR COVID-19 THERAPEUTIC NEEDS



Nasal Spray Before Dx or upon Dx
To prevent disease
To treat early disease
To prevent pulmonary disease



Inhalation drug
To treat post-infection
pulmonary disease

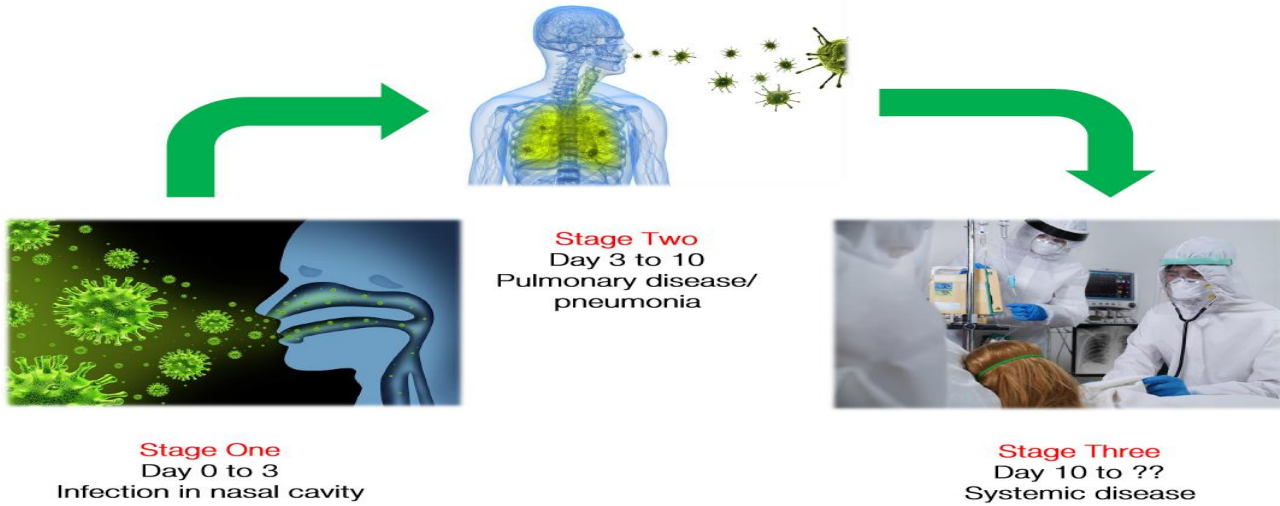


Systemic drug upon entry to hospital
To treat pneumonia
To prevent blood stream infection



Inhalation drug
To prevent using ventilator
To wean from ventilator

COVID-19 PROGRESSION



Source: Company reports.

Exhibit 8: AT-H201

Atossa's AT-H201

- Under development for COVID-19 moderate to severely ill patients to improve lung function and for long-haul patients
- Combination of two drugs previously approved by the FDA for other diseases
- Phase 1/2a underway in AUS:
 - Progress: Part A and B
 - Study design: placebo-controlled, 60 healthy participants and moderately-ill hospitalized COVID-19 patients, in 4 parts: a single ascending dose part, a multiple ascending dose part, a combination part in healthy individuals, and subject to additional regulatory approval a combination in COVID-19 infected patients

Source: Company reports

Exhibit 9: AT-301

AT-301 COVID-19 Nasal Spray

- Nasal spray delivery – targets infections in nasal passage “nasal mucosa vaccine”
- Out-patient/home use
- Phase 1 completed – appears safe and well tolerated
- Provisional patent applications filed
- Summit Biosciences developing formulation/device
- Conducting additional pre-clinical studies

Source: Company reports

Exhibit 10: Q2 2022 and Recent Company Highlights

Key developments from Q2 2022 and to date include:

- Completed dosing in both Part B and Part C (of four parts) of Phase 1/2a Clinical Trial of AT-H201 in healthy volunteers, which the Company was developing as an inhalation therapy for moderately to severely ill hospitalized COVID-19 patients and for “long-haul” patients with post-infection pulmonary disease.
- Announced plans to shift the development of AT-H201 to more closely align with its oncology focus by continuing the development in patients with compromised lung function due to the damaging effects of cancer treatment.
- Entered into an agreement with a venture-capital backed, private company based in the United States that is in the pre-clinical stage of developing novel Chimeric Antigen Receptor (CAR) T-cell therapies based on technology licensed from a leading U.S. adult and pediatric cancer treatment and research institution. The agreement requires that up until November 1, 2022 the CAR-T company will negotiate exclusively with Atossa for Atossa to acquire the CAR-T company, and address certain matters related to personnel, operations and intellectual property.
- Filed an investigational new drug application with the FDA to initiate a Phase 2 neoadjuvant clinical study of Atossa’s proprietary Endoxifen in premenopausal women with early-stage estrogen receptor positive and Human Epidermal Growth Factor Receptor 2 negative breast cancer in the United States. The FDA has issued a clinical hold letter requesting additional information which Atossa plans to submit by the end of the third quarter 2022 and to initiate enrollment in the fourth quarter 2022.

Source: Company reports

Exhibit 11: Upcoming Milestones (as of May 2022)

Milestones



The Company's upcoming plans with its current programs include the following:

- **Endoxifen neoadjuvant program:** Atossa plans to submit to the FDA an IND to conduct a Phase 2 study in the U.S. to compare Endoxifen to standard of care in premenopausal women with breast cancer. It will conduct a pharmacokinetic run-in study as a part of the Phase 2 study to further define potential dose levels. A CRO has been engaged to work on this study and the Company also intends to retain a leading U.S. research institution to help design and manage the study. Atossa anticipates submitting an IND in the second quarter of 2022 and then promptly commencing a Phase 2 study in this neoadjuvant setting, assuming FDA acceptance.
- **Endoxifen for women with measurable breast density:** The Company will continue to enroll participants in its Endoxifen Phase 2 clinical study in Stockholm.
- **COVID-19 therapies under development:** With respect to the ongoing AT-H201 Phase 1/2a clinical study, Atossa plans to complete enrollment in the second part in the second quarter 2022 and complete the third part of the study in the third quarter 2022. In 2022, the Company plans to continue the additional pre-clinical testing on its nasal spray AT-301 and then to further characterize the API in AT-301 starting in the third quarter 2022.

Source: Company reports

Exhibit 12: Atossa Therapeutics, Inc. Stock Price (5-years)



Source: <https://bigcharts.marketwatch.com/>

Exhibit 13: Consensus Expectations (as of August 8, 2022)

	Revenue (mil)			EPS	
	2022E	2023E		2022E	2023E
Q1 Mar	\$0A		Q1 Mar	\$(0.04)A	
Q2 Jun	\$0E		Q2 Jun	\$(0.06)E	
Q3 Sep	\$0E		Q3 Sep	\$(0.06)E	
Q4 Dec			Q4 Dec		
Total	\$0E	\$0E	Total	\$(0.20)E	\$(0.20)E

*Quarterly estimates may not add to annual estimates due to variations in contributing estimates and rounding.

Source: Company report, Refinitiv, and Ascendant Capital Markets estimates

FINANCIAL MODEL

Atossa Therapeutics, Inc.

Income Statement (\$ mils)	Mar-20	Jun-20	Sep-20	Dec-20	2020	Mar-21	Jun-21	Sep-21	Dec-21	2021	Mar-22	Jun-22	Sep-22	Dec-22	2022	Mar-23	Jun-23	Sep-23	Dec-23	2023
Fiscal Year End: December 31	Q1A	Q2A	Q3A	Q4A	FY-A	Q1A	Q2A	Q3A	Q4A	FY-A	Q1A	Q2A	Q3E	Q4E	FY-E	Q1E	Q2E	Q3E	Q4E	FY-E
Total Revenue	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Cost of Revenues	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Gross Profit	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Research and development	0.9	1.7	1.7	2.4	6.6	1.4	3.8	2.2	1.8	9.2	1.5	3.4	4.0	4.0	12.9	4.0	4.0	4.0	4.0	16.0
General and administrative	2.0	2.3	1.8	1.9	8.0	2.2	3.2	3.0	3.0	11.3	3.2	3.2	3.0	3.0	12.4	3.0	3.0	3.0	3.0	12.0
Restructuring and other					0.0					0.0					0.0					0.0
Total operating expenses	2.9	3.9	3.5	4.2	14.6	3.5	7.0	5.2	4.8	20.5	4.7	6.6	7.0	7.0	25.3	7.0	7.0	7.0	7.0	28.0
Operating income (loss)	(2.9)	(3.9)	(3.5)	(4.2)	(14.6)	(3.5)	(7.0)	(5.2)	(4.8)	(20.5)	(4.7)	(6.6)	(7.0)	(7.0)	(25.3)	(7.0)	(7.0)	(7.0)	(7.0)	(28.0)
Interest income (expense)			0.0	(0.0)	0.0					0.0			0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Other income (expense)	(0.0)	0.0		(7.7)	(7.7)	(0.0)	(0.0)	(0.0)	(0.0)	(0.1)	(0.0)	(0.1)	0.0	0.0	(0.1)	0.0	0.0	0.0	0.0	0.0
Income before income taxes	(2.9)	(3.9)	(3.5)	(12.0)	(22.3)	(3.5)	(7.0)	(5.2)	(4.8)	(20.6)	(4.8)	(6.7)	(7.0)	(7.0)	(25.5)	(7.0)	(7.0)	(7.0)	(7.0)	(28.0)
Income taxes					0.0					0.0			0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net income (loss)	(2.9)	(3.9)	(3.5)	(12.0)	(22.3)	(3.5)	(7.0)	(5.2)	(4.8)	(20.6)	(4.8)	(6.7)	(7.0)	(7.0)	(25.5)	(7.0)	(7.0)	(7.0)	(7.0)	(28.0)
Nonrecurring/noncash adjustments					0.0					0.0					0.0					0.0
Net income (pro forma)	(2.9)	(3.9)	(3.5)	(12.0)	(22.3)	(3.5)	(7.0)	(5.2)	(4.8)	(20.6)	(4.8)	(6.7)	(7.0)	(7.0)	(25.5)	(7.0)	(7.0)	(7.0)	(7.0)	(28.0)
EBITDA																				
Shares, Basic	9.1	9.2	10.2	16.7	11.3	92.6	121.6	126.5	126.6	117.0	126.6	126.6	126.7	126.8	126.7	127.0	127.1	127.2	127.3	127.2
Shares, Diluted	9.1	9.2	10.2	16.7	11.3	92.6	121.6	126.5	126.6	117.0	126.6	126.6	126.7	126.8	126.7	127.0	127.1	127.2	127.3	127.2
EPS Basic (pro forma)	(\$0.32)	(\$0.43)	(\$0.34)	(\$0.72)	(\$1.97)	(\$0.04)	(\$0.06)	(\$0.04)	(\$0.04)	(\$0.18)	(\$0.04)	(\$0.05)	(\$0.06)	(\$0.06)	(\$0.20)	(\$0.06)	(\$0.06)	(\$0.06)	(\$0.05)	(\$0.22)
EPS Diluted (pro forma)	(\$0.32)	(\$0.43)	(\$0.34)	(\$0.72)	(\$1.98)	(\$0.04)	(\$0.06)	(\$0.04)	(\$0.04)	(\$0.18)	(\$0.04)	(\$0.05)	(\$0.06)	(\$0.06)	(\$0.20)	(\$0.06)	(\$0.06)	(\$0.06)	(\$0.05)	(\$0.22)
Margins																				
Gross margin																				
Research and development																				
General and administrative																				
Operating margin	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM
Tax rate, GAAP	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Net margin	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM
Y/Y % change																				
Total Revenue																				
Gross margin																				
Research and development	-35%	-37%	-1%	163%	-1%	47%	130%	33%	-23%	39%	9%	-10%	81%	119%	40%	167%	17%	0%	0%	24%
General and administrative	-24%	-51%	15%	9%	-25%	8%	40%	60%	61%	41%	51%	-1%	2%	0%	10%	-8%	-5%	0%	0%	-3%
Operating income (loss)	-28%	-46%	6%	61%	-15%	20%	78%	47%	14%	40%	34%	-6%	36%	45%	23%	47%	6%	0%	0%	10%
Net income (loss)	-28%	-46%	6%	358%	30%	20%	80%	49%	-60%	-8%	35%	-5%	35%	45%	24%	46%	5%	0%	0%	10%
EPS Diluted (pro forma)	-48%	-47%	-5%	150%	-3%	-88%	-86%	-88%	-95%	-91%	-1%	-9%	34%	45%	14%	46%	5%	0%	0%	10%

Source: Company reports and Ascendant Capital Markets estimates.

Atossa Therapeutics, Inc.

Balance Sheet (\$ mils)	Mar-20	Jun-20	Sep-20	Dec-20	Mar-21	Jun-21	Sep-21	Dec-21	Mar-22	Jun-22	Sep-22	Dec-22	Mar-23	Jun-23	Sep-23	Dec-23
Fiscal Year End: December 31	Q1A	Q2A	Q3A	Q4A	Q1A	Q2A	Q3A	Q4A	Q1A	Q2A	Q3E	Q4E	Q1E	Q2E	Q3E	Q4E
Assets																
Cash and cash equivalents	9.4	7.5	9.1	39.6	137.6	142.4	140.0	136.4	131.5	125.5	120.4	115.2	110.0	104.7	99.5	94.2
Short term investments											0.0	0.0	0.0	0.0	0.0	0.0
Restricted cash	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.1
Research and development tax rebat	0.7	0.8	0.4	0.6	0.7	0.8	0.9	1.1		0.9	0.9	0.9	0.9	0.9	0.9	0.9
Deferred income taxes											0.0	0.0	0.0	0.0	0.0	0.0
Prepaid expenses and other	1.5	1.7	1.7	2.5	2.6	2.5	1.9	3.7	5.3	6.9	6.9	6.9	6.9	6.9	6.9	6.9
Total current assets	11.7	10.1	11.3	42.8	141.0	145.8	143.0	141.2	136.8	133.4	128.3	123.1	117.8	112.6	107.4	102.1
Property and equipment, net	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0			0.0	0.0	0.0	0.0	0.0	0.1
Intangibles, net	0.1	0.1	0.0	0.0	0.0	0.0					0.0	0.0	0.0	0.0	0.0	0.0
Deferred income tax											0.0	0.0	0.0	0.0	0.0	0.0
Other	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6
Total assets	11.8	10.2	11.4	42.8	141.1	145.9	143.0	141.3	137.5	134.0	128.9	123.7	118.5	113.2	108.0	102.8
Liabilities and stockholders' equity																
Accounts payable	0.4	1.0	0.7	1.6	0.7	0.5	0.7	1.7	1.6	2.1	2.1	2.1	2.1	2.1	2.1	2.1
Accrued expenses	0.5	0.7	0.8	0.1	0.6	1.2	1.0	1.4	0.7	1.7	1.7	1.7	1.7	1.7	1.7	1.7
Deferred income tax											0.0	0.0	0.0	0.0	0.0	0.0
Warrant liabilities				13.0							0.0	0.0	0.0	0.0	0.0	0.0
Other	0.0	0.0	0.0	1.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Short term debt											0.0	0.0	0.0	0.0	0.0	0.0
Total current liabilities	0.9	1.8	1.6	15.7	1.4	1.8	1.7	3.1	2.3	3.8	3.8	3.8	3.8	3.8	3.8	3.8
Deferred income taxes											0.0	0.0	0.0	0.0	0.0	0.0
Warrant liabilities											0.0	0.0	0.0	0.0	0.0	0.0
Other long term liabilities	0.0	0.0	0.0								0.0	0.0	0.0	0.0	0.0	0.0
Long term debt											0.0	0.0	0.0	0.0	0.0	0.0
Total other liabilities	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Preferred stock	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6
Common stock	1.6	1.7	1.9	8.6	21.7	22.7	22.8	22.8	22.8	22.8	24.6	26.3	28.1	29.9	31.6	33.4
Additional paid-in capital	106.3	107.6	112.4	130.5	230.1	240.6	243.0	244.0	245.8	247.6	247.6	247.6	247.6	247.6	247.6	247.6
Retained earnings	(97.0)	(100.9)	(104.4)	(111.9)	(112.2)	(119.2)	(124.4)	(129.2)	(134.0)	(140.7)	(147.7)	(154.7)	(161.7)	(168.7)	(175.7)	(182.7)
Accumulated other comprehensive income											0.1	0.1	0.1	0.1	0.1	0.1
Total stockholders' equity	10.9	8.4	9.9	27.2	139.7	144.1	141.3	138.1	135.2	130.3	125.1	119.9	114.7	109.5	104.2	99.0
Total stockholders' equity and liabil	11.8	10.2	11.4	42.8	141.1	145.9	143.0	141.3	137.5	134.0	128.9	123.7	118.5	113.2	108.0	102.8

Balance Sheet Drivers

	Mar-20	Jun-20	Sep-20	Dec-20	Mar-21	Jun-21	Sep-21	Dec-21	Mar-22	Jun-22	Sep-22	Dec-22	Mar-23	Jun-23	Sep-23	Dec-23
Book & Cash Value (per share)	Q1A	Q2A	Q3A	Q4A	Q1A	Q2A	Q3A	Q4A	Q1A	Q2A	Q3E	Q4E	Q1E	Q2E	Q3E	Q4E
Book Value per Share (diluted)	\$1.19	\$0.91	\$0.97	\$1.63	\$1.51	\$1.19	\$1.12	\$1.09	\$1.07	\$1.03	\$0.99	\$0.95	\$0.90	\$0.86	\$0.82	\$0.78
Cash per Share (diluted)	\$1.02	\$0.81	\$0.90	\$2.37	\$1.49	\$1.17	\$1.11	\$1.08	\$1.04	\$0.99	\$0.95	\$0.91	\$0.87	\$0.82	\$0.78	\$0.74
Net cash per Share (diluted)	\$1.02	\$0.81	\$0.90	\$2.37	\$1.49	\$1.17	\$1.11	\$1.08	\$1.04	\$0.99	\$0.95	\$0.91	\$0.87	\$0.82	\$0.78	\$0.74

Source: Company reports and Ascendant Capital Markets estimates

Atossa Therapeutics, Inc.

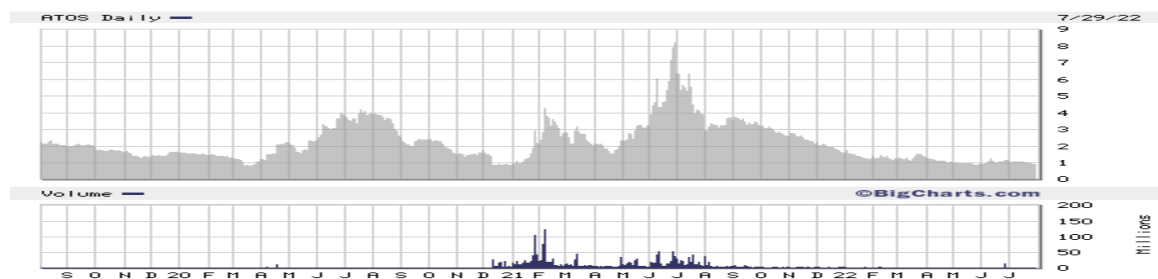
Cash Flow Statement (\$ mils)	Mar-20	Jun-20	Sep-20	Dec-20	2020	Mar-21	Jun-21	Sep-21	Dec-21	2021	Mar-22	Jun-22	Sep-22	Dec-22	2022	Mar-23	Jun-23	Sep-23	Dec-23	2023	
Fiscal Year End: December 31	Q1A	Q2A	Q3A	Q4A	FY-A	Q1A	Q2A	Q3A	Q4A	FY-A	Q1A	Q2A	Q3E	Q4E	FY-E	Q1E	Q2E	Q3E	Q4E	FY-E	
Cash flow from operating activities																					
Net income	(2.9)	(3.9)	(3.5)	(7.5)	(17.8)	(3.5)	(7.0)	(5.2)	(4.8)	(20.6)	(4.8)	(6.7)	(7.0)	(7.0)	(25.5)	(7.0)	(7.0)	(7.0)	(7.0)	(28.0)	
Depreciation	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Amortization					0.0					0.0					0.0					0.0	
Debt related amortization expense					0.0					0.0					0.0					0.0	
Stock comp	0.7	1.0	0.7	0.6	3.0	0.6	1.2	1.8	1.6	5.3	1.8	1.8	1.8	1.8	7.1	1.8	1.8	1.8	1.8	7.1	
Deferred rent					0.0					0.0					0.0					0.0	
A/R reserves					0.0					0.0					0.0					0.0	
Deferred income taxes					0.0					0.0				0.0	0.0					0.0	
Change in fair value of warrant liability				3.3	3.3					0.0					0.0	0.0	0.0	0.0	0.0	0.0	
Writedowns and impairments	0.0	0.0	0.0		0.0					0.0					0.0					0.0	
Other gains/losses					0.0					0.0					0.0					0.0	
Other					0.0					0.0		0.0			0.0					0.0	
Changes in operating assets and liabilities:																					
Prepaid expenses & other curre	(0.5)	(0.1)	(0.0)	(0.3)	(1.0)	(0.7)	0.2	0.5	(0.6)	(0.7)	(1.4)	(1.4)	0.0	0.0	(2.8)	0.0	0.0	0.0	0.0	0.0	
Research and development tax	0.0	(0.0)	0.3	(0.2)	0.1	(0.1)	(0.1)	(0.1)	(0.1)	(0.4)	0.4	(0.2)			0.2					0.0	
Income tax					0.0					0.0					0.0					0.0	
Other assets	(0.1)	(0.1)	0.1	(0.5)	(0.6)	0.6	0.0	0.1	(1.2)	(0.5)	(0.1)	(0.9)	0.0	0.0	(1.0)	0.0	0.0	0.0	0.0	0.0	
Accounts payable	0.1	0.7	(0.4)	0.9	1.3	(0.9)	(0.2)	0.1	1.0	0.1	(0.1)	0.5	0.0	0.0	0.3	0.0	0.0	0.0	0.0	0.0	
Accrued expenses	(0.5)	0.2	0.1	0.2	0.1	(0.4)	0.6	(0.2)	0.4	0.3	(0.1)	0.7	0.0	0.0	0.6	0.0	0.0	0.0	0.0	0.0	
Other liabilities	(0.0)	0.0	0.0	(0.0)	(0.0)	0.0	0.0	(0.0)	0.0	0.0	(0.6)	0.3	0.0	0.0	(0.3)	0.0	0.0	0.0	0.0	0.0	
Net cash (used in) provided by	(3.2)	(2.2)	(2.7)	(3.4)	(11.6)	(4.4)	(5.3)	(3.1)	(3.7)	(16.5)	(4.9)	(5.9)	(5.2)	(5.2)	(21.3)	(5.2)	(5.2)	(5.2)	(5.2)	(20.9)	
Cash flow from investing activities																					
Purchases of property and equipment		(0.0)	(0.0)		(0.0)			(0.0)	0.0	(0.0)	(0.0)		(0.0)	0.0	(0.0)	0.0	(0.0)	0.0	(0.0)	(0.1)	
Purchases of short-term investments					0.0					0.0					0.0					0.0	
Acquisitions					0.0					0.0					0.0					0.0	
Other					0.0					0.0					0.0					0.0	
Net cash used in investing acti	0.0	(0.0)	(0.0)	0.0	(0.0)	0.0	0.0	(0.0)	0.0	(0.0)	(0.0)	0.0	(0.0)	0.0	(0.0)	0.0	(0.0)	0.0	(0.0)	(0.1)	
Cash flow from financing activities																					
Issuance of debt					0.0					0.0				0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Repayment of debt					0.0					0.0				0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Issuance of stock		0.3	4.3	33.9	38.6	69.7			(0.0)	69.7			0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Proceeds from stock option exercises			(0.0)		(0.0)	32.8	10.2	0.7	0.0	43.6					0.0	0.0	0.0	0.0	0.0	0.0	
Other					0.0					0.0					0.0					0.0	
Dividends and distributions					0.0					0.0					0.0					0.0	
Cash provided by (used in) fina	0.0	0.3	4.3	33.9	38.6	102.4	10.2	0.7	0.0	113.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Effect of exchange rate on cash					0.0					0.0					0.0					0.0	
Net increase (decrease) in cash	(3.2)	(1.9)	1.6	30.4	27.0	98.0	4.9	(2.4)	(3.7)	96.8	(4.9)	(5.9)	(5.2)	(5.2)	(21.3)	(5.2)	(5.3)	(5.2)	(5.3)	(21.0)	
Beginning cash and equivalents	12.7	9.5	7.6	9.2	12.7	39.7	137.7	142.5	140.2	39.7	136.5	131.6	125.6	120.4	136.5	115.2	110.0	104.7	99.5	115.2	
Ending cash and equivalents	9.5	7.6	9.2	39.7	39.7	137.7	142.5	140.2	136.5	136.5	131.6	125.6	120.4	115.2	115.2	110.0	104.7	99.5	94.2	94.2	

Source: Company reports and Ascendant Capital Markets estimates

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Atossa Therapeutics, Inc.



Source: <https://bigcharts.marketwatch.com/>

	Report Date		Price
Report	Date	Rating	Target
1	9/17/2020	Buy	7.00
2	11/15/2020	Buy	7.50
3	4/6/2021	Buy	7.75
4	5/31/2021	Buy	8.00
5	9/7/2021	Buy	8.50
6	11/20/2021	Buy	8.75
7	3/3/2022	Buy	8.00
8	5/29/2022	Buy	7.50

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Ascendant Capital Markets, LLC Rating System

BUY: We expect the stock to provide a total return of 15% or more within a 12-month period.

HOLD: We expect the stock to provide a total return of negative 15% to positive 15% within a 12-month period.

SELL: We expect the stock to have a negative total return of more than 15% within a 12-month period.

Total return is defined as price appreciation plus dividend yield.

Ascendant Capital Markets, LLC Rating System

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Buy: We expect the stock to provide a total return of between 10% and 30% within a 12-month period.

Neutral: We expect the stock to provide a total return of between minus 10% and plus 10% within a 12-month period.

Sell: We expect the stock to provide a total return of minus 10% or worse within a 12-month period.

Speculative Buy: This rating is reserved for companies we believe have tremendous potential, but whose stocks are illiquid or whose equity market capitalizations are very small, often in the definition of a nano cap (below \$50 million in market cap). In general, for stocks ranked in this category, we expect the stock to provide a total return of 50% or more within a 12-month period. However, because of the illiquid nature of the stock's trading and/or the nano cap nature of the investment, we caution that these investments may not be suitable for all parties.

Total return is defined as price appreciation plus dividend yield.

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Rating	Count	Percent	Investment Banking Services Past 12 months	
			Count	Percent
Buy	41	98%	15	37%
Hold	0	0%	0	0%
Sell	1	2%	0	0%
Total	42	100%	15	36%

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